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FALL CATALOGUE
JOHN A. 1910
SALZER,
SEED Co.
LA CROSSE, WIS.



Arm High
TIMOTHY

A RARE STRAIN OF TIMOTHY,
BRED TO TALL, VIGOROUS,
RICH, NUTRITIOUS, BUSHY
STALKS. SEE PAGE 22
OF THIS CATALOG.



ESTEEMED FRIEND:

It is with pleasure that we hand you our list of Fall and Winter Blooming Bulbs and Plants, of small Fruits and Trees, of rare Vegetables and Farm Seeds for Fall planting and Fall sowing. The sorts enumerated in this Fall catalogue are the cream of all sorts and we know that they will give you great satisfaction if you will plant same.

Why SALZER'S Seeds are Popular.

The Great Popularity of Salzer's Seeds arises from the fact that they are
NORTHERN GROWN

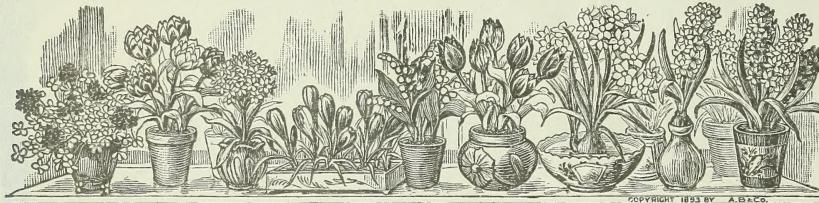
and that none are sent out unless thoroughly tested as to their growing qualities. Truckers and Market Gardeners will find them of exceptionally high character and of such quality as to never disappoint the grower.

La Crosse is in the center of the great growing district of the United States, and right here are produced the Finest, Rarest, Choicest Northern Grown Seeds in the world.

Tributary to La Crosse, as also in Dakota, we own and control over 5,000 acres of fruitful land devoted exclusively to growing and producing of Salzer's Pedigree Seeds, and yet, although we cultivate five times as much land as any other catalogue seed house, we can not begin to grow all of our own seeds, but have some grown by other careful growers for us. We furnish to them our pedigree stock seeds! Pedigree Seeds—You want them! You look for the highest pedigree in your horses, cows, hogs, sheep, etc., don't you? Surely you will in seeds, too.

**MARKET GARDENERS PRICE-LIST FREE
BUYERS IN LARGE QUANTITIES.**

A BRILLIANT WINTER BLOOMING BULB COLLECTION FOR 75c POSTPAID.



COPYRIGHT 1893 BY A. SALZER CO.

BULBS FOR WINTER FLOWERING



WINTER-BLOOMING BULBS.

The following 4, price: Each, 5c, 10 for 35c.
 1. **Oxalis**—A great winter-blooming bulb.
 2. **Jonquils**—Splendid for in or out door planting.
 3. **Scilla**—Blooming continuously; blue, bell-shaped, one of the first hardy blue spring bloomers.
 4. **Daffodils**—Closely related to Narcissus, very fragrant.
 One each above 4, 15c; 3 each, 40c.

Freesia.

We know of no pure white blooming bulb that is more justly sought by florists and gives greater satisfaction as a winter bloomer than the Freesia. They force readily in the house and will bloom by Christmas and give a great quantity of blossoms. The price is so low that we hope everyone will avail themselves of a dozen of these rare beauties. Each, 3c; 4 for 10c; 12 for 25c; 50 for 90c.

Giant Bulbs of Freesia, each 5c; 6 for 25c; 12 for 40c; 50 for \$1.50, postpaid.

This collection is peerless. It is without an equal and is composed of the following:

- 2 Free Flowering Winter Gladioli.
- 2 Beautiful Roman Hyacinths.
- 3 Gorgeous Named Forcing Hyacinths
- 1 Royal Forcing Tulips.
- 1 Chinese Sacred Lily.
- 1 Everblooming Calla Lily.
- 4 Giant Quick Forcing Freesia.
- 2 Gorgeous Crocus. 1 Brilliant Oxalis

For 75c.

This wonderful winter house blooming collection, with full culture directions accompanying each, we sell, postpaid, for but 75c; 3 collection for \$2.00.

CROCUS.

We sell this flower with much pleasure, because it is always sure to please on account of its extreme earliness, its great freedom of bloom, its hardiness and beauty of design. Will also do well in the house.

Striped and variegated.....

Per 6.	Per 10.	Per 25.	Per 100.
10c	15c	35c	\$1.20

Mixed Blue.....

10c	15c	35c	1.20
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Mixed White.....

10c	15c	35c	1.20
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Mixed Yellow.....

10c	15c	35c	1.20
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Per 50, \$1.25; per 250, \$2.50.

SALZER'S EXTRA CROCUS MIXTURE.—This mixture contains every fine sort known. It is simply unapproachable. Postpaid, per 3, 10c; per 10, 15c; per 50, 70c; per 100, \$1.25; per 250, \$2.50.

CHEAP MIXED CROCUSES as are offered by florists and seedsmen generally. All are fine. Per 3, 5c; per 10, 10c; per 50, 40c; per 100, 75c; per 250, \$1.75.

Salzer's Show Crocus.

Famous for large blossoms. Known to thousands as the Giants among Crocuses. We have them only in mixture. Per 5, 15c; per 10, 25c; per 25, 40c; per 100, \$1.50; per 250, \$3.00, postpaid.

Snow Drops.

They are the first flowers that greet us in Spring. Their pretty snow-white blossoms appear in March, a few days ahead of the Scilla, and form a charming contrast. Blossom indoors usually about Christmas. Each, 4c; 3 for 10c; 10 for 25c; 25 for 50c; 100 for \$1.80; postpaid.



SNOWDROPS



The Free-Blooming Freesia.

ROMAN HYACINTHS.

The earliness and profusion of bloom have made this variety exceedingly popular. We sell annually nearly half a million bulbs of this variety. Each bulb will throw up 2 to 4 spikes of bloom, and they are so easily grown and so early that if potted in August and September they can be brought into flower in November and December, and by a succession of plantings can be had in bloom throughout the winter. Not hardy. Price, first size bulbs, 8c each; 5 for 35c; per 10, 65c, postpaid.



ROMAN HYACINTHS.

HYACINTHS.

The peer of all bulb flowers for house bloom is the Hyacinth. Nothing is quite so serviceable, so beautiful, so showy as the Hyacinth. Salzer's Show Hyacinths are perfect in bloom, growth and color. If you want something really superfine, a little bit brighter than your neighbors, plant Salzer's Show Hyacinths. They do equally well for pot or water culture. They are especially grown for us by one of the best expert growers in Holland.

SALZER'S FAMOUS SHOW HYACINTHS.

Price, each, 15c; 6 for 80c; 12 for \$1.50, postpaid; by express, 25 for \$8.00; 100 for \$10.00.

SINGLE PINK, RED AND ROSE SORTS.

Robert Stieger, Deep Crimson, noble truss.
Gertrude, Rosy Pink, splendid spike.

SINGLE WHITE TO TINTED.

Grand Blanche, white suffused blush.
Grandeur, blush-white, noble truss.

LIGHT BLUE, LAVENDER AND BLUE SORTS.

Chas. Dickens, porcelain, noble blue.
La Peyrouse, light blue, fine spike.
Argus, fine blue, white eye.

SINGLE YELLOW.

Fleur d'Or, fine deep yellow.
Waterloo, carmine rose, noble.
Princess Royal, red, purple center.

DOUBLE WHITE AND TINTED WHITE.

Duchesse de Bedford, a noble white.
La Virginite, blush-white, extra fine.

DOUBLE ROSE AND PINK.

Crown Prince of Sweden, violet.
Prince of Saxe-Weimar, dark, large.

DOUBLE YELLOW AND ORANGE.

Goethe, light yellow, fine truss.
Above Salzer's Show Hyacinths: Each, 15c; 3 for 45c; per 6, 80c; per 12, \$1.50, postpaid.
Salzer's Show Hyacinths: By express, 3 for 40c; 6 for 70c; 12 for \$1.35; 25 for \$3.00.

DOUBLE ROSE AND PINK.

Baroness Van Tuyl, pure white, large.
Alba Maxima, pure white, noble.

AND ORANGE.

King of the Blues, dark blue, noble.
Clio, pale porcelain, noble spike.
Marie, deep purple blue.

AND ORANGE.

Duc de Malakoff, striped orange, extra.

PRINCESS ALEXANDRA.

Princess Alexandra, pink, large bells.

PRINCE OF ORANGE.

Prince of Orange, blush-rose, fine.

FLEVO.

Flevo, pure white, fine truss.

DOUBLE BLUE SHADES.

Bride of Lammermoor, dark blue.
Rembrandt, dark porcelain blue, fine.

LOUIS D'OR.

Louis d'Or, fine yellow, rose center.

ROYAL HYACINTH.

Royal Hyacinth, a noble white, extra fine.

SIX QUEEN OF HOLLAND FAVORITES.

The beautiful Queen of the Netherlands is passionately fond of Hyacinths, and the royal gardens present one mass of brilliant bloom during the Hyacinth season.

Here are the favorite six varieties, each blossom perfectly formed, gorgeous in coloring, giant in size.

Each

	10 by	10 by	10 by
Single Crimson....	9c	80c	75c
Single Deep Rose....	9c	80c	75c
Single Light Pink....	9c	80c	75c
Single Snow-white....	9c	80c	75c
Single Lavender....	9c	80c	75c
Single Purple Blue....	9c	80c	75c
Single Yellow....	9c	80c	75c
Single, above mixed....	9c	80c	75c
Single and Double mixed of above; If ordered by express	10 by	70c	60c
Prices, by mail:			

6
FOR
\$1.25

Any 3 of above Royal Favorites, 75c, postpaid;
by express, 70c. The 6 Royal Hyacinths, \$1.25, postpaid;
by express, \$1.15.

NARCISSUS.

There is no flower that gives better general satisfaction than the Narcissus, either for house culture or for outdoors. They are grand in every respect. The trumpet varieties are especially prized for pot culture.

PAPER WHITE—The great winter-blooming white Narcissus; absolutely sure to blossom, of exquisite fragrance. Each, 4c; 4 for 15c; 12 for 40c; 25 for 75c, postpaid.

YELLOW TRUMPET—Large, perfect, beautiful flowers. Each, 6c; 4 for 20c; 12 for 60c; 25 for \$1.10, postpaid.

WHITE TRUMPET—Mammoth-sized flowers; very fragrant. Each, 6c; 4 for 20c; 12 for 60c; 25 for \$1.10, postpaid.

POLYANTHUS NARCISSUS.

(Hardy Narcissus)—Splendid for house or garden bloom. Perfectly hardy.

DOUBLE WHITE—Enormous size, delicious fragrance and great freedom of bloom. Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c, postpaid.

DOUBLE VON SION—Grandly beautiful. Each, 6c; 4 for 20c; 12 for 60c; 25 for \$1.00, postpaid.

DOUBLE YELLOW—Rich yellow color; very fragrant blossom; large. Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c, postpaid.

SINGLE WHITE—Of great freedom of growth, especially in winter. Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c, postpaid.

SINGLE YELLOW—Splendid for house culture; very sweet. Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c, postpaid.

MIXED POLYANTHUS NARCISSUS.

Many rare varieties. Each 4c; 4 for 15c; 12 for 35c; 25 for 65c, postpaid.

DAFFODILS (Narcissus)—Charming in form and color, delicate and powerful in perfume; desirable for planting among shrubs and grass, and very graceful for cut flowers or for vases and bouquets. Also does well in winter. Each, 5c; 10 for 35c; 25 for 65c, postpaid.

JONQUILS (Narcissus)—Much prized on account of their hardiness and freedom of bloom. Each, 5c; 10 for 35c; 25 for 65c, postpaid.

NARCISSUS MIXTURE.

Salzer's splendid mixture of many sorts, colors and varieties for house and garden bloom. Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c; 50 for \$1.35; 100 for \$2.40, postpaid.

OXALIS AMERICAN BEAUTY.

The intense, rosy pink brightness dazzles the eye and attracts and holds one's attention. Blooming the latter part of January and continues to bloom all summer long. Price, each, 15c; 3 for 25c; 6 for 45c; 12 for 75c, postpaid.



Sample of Salzer's Show Hyacinths.

SALZER'S EXTRA HYACINTH MIXTURE.

This EXTRA mixture is grown for us, and is equal to many dealers' named sorts. We have made the price so low that every home can enjoy a few. They will bloom splendidly in the house and grandly for garden use.

Salzer's Extra Single Hyacinths. Salzer's Extra Double Hyacinths.

Prices, by mail:

	10 by	10 by	10 by
Single Crimson....	9c	80c	75c
Single Deep Rose....	9c	80c	75c
Single Light Pink....	9c	80c	75c
Single Snow-white....	9c	80c	75c
Single Lavender....	9c	80c	75c
Single Purple Blue....	9c	80c	75c
Single Yellow....	9c	80c	75c
Single, above mixed....	9c	80c	75c
Single and Double mixed of above; If ordered by express	10 by	70c	60c
Prices, by mail:			

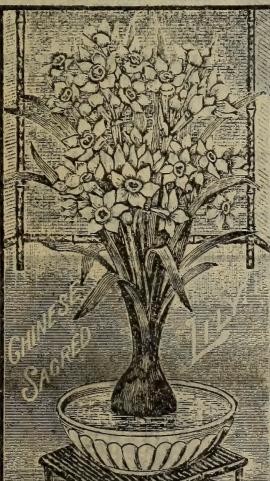
Single and Double mixed of above; Per 10, 70c; per 50, \$3.40.

If ordered by express charges following, 1c less each.

CHINESE SACRED LILY.

This is the sacred flower of China. Nearly every home has a bulb growing in a saucer of water and pebbles. It blossoms with absolute certainty in the early winter, and remains open a long while. The blossoms are deliciously fragrant and of unusual beauty. One of the most satisfactory of all bulbs to plant for bloom! Each, 20c; 3 for 50c; 6 for 90c.

MONSTER BULBS of Sacred Lily, each, 35c; 3 for \$1.00.



Price, each, 20c; 3 for 50c.

LILY OF THE VALLEY.

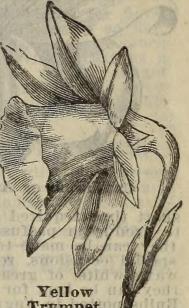
The Lily of the Valley is the sweetest, most delicate flower. Spreads rapidly, being perfectly hardy, and each succeeding year rewards the grower with a greater abundance of deliciously fragrant, snow-white blossoms. Each, 5c; 10 for 40c; 50 for \$1.75; imported, each, 10c; 10 for 50c; 100 for \$4.00.

LILY OF THE VALLEY

Illustration of a cluster of Lily of the Valley flowers.



Single White (Hardy).



Yellow Trumpet.

Illustration of a cluster of flowers, likely Narcissus, showing multiple bell-shaped blossoms on a stem.

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TULIPS.

Nothing in the floral world surpasses the dazzling brilliancy of a bed of tulips. We have on our private grounds one bed in particular, composed of 1,000 of Salzer's Single Show Tulips, that is the admiration of thousands who pass our grounds very early in the spring. The price is now so cheap that everybody can avail themselves of one of the most beautiful floral displays in his garden early in spring.

Elegant Early Sorts in Separate Brilliant Colors.

Single Red, Single Scarlet, Single White, Single Yellow, Single Rose, Single Striped, Double White, Double Yellow, Double Rose, Double Red, Double Striped.

Single Early, Due von Thol, scarlet, red and yellow, crimson, white, yellow, rose, and gold striped.

Price, each, 4c; 12 for 45c; 25 for 90c; 100 for \$3.50, postpaid. By express: 25 for 80c; 100 for \$3.00.

Fine Mixed Tulips.

Very fine collection of sorts and colors.

Either Single Mixed.

Either Double Mixed.

Either Single and Double Mixed.

By mail: Per 10, 25c; per 50, \$1.25; per 100, \$2.00; per 250, \$3.50. By express: Per 10, 20c; per 50, 75c; per 100, \$1.25; per 250, \$3.00.

Salzer's Show Tulips.

This mixture contains upward of 100 different brilliantly beautiful sorts and colors, and for freedom of bloom and variety of colors stands unrivaled. They are carefully grown and selected for us in Holland, and are unequalled in America.

1. Single Show Early Tulip.

2. Double Show Early Tulip.

3. Single Show Late Tulip.

4. Double Show Late Tulip.

5. Double and Single Early and Late Mixed.

PRICE OF EITHER ABOVE 5 SHOW TULIP MIXTURE.

Price: Single, all sorts mixed, per 12, 45c; per 25, 85c; per 50, \$1.60; per 100, \$2.50; per 250, \$5.00, postpaid.

Price: Double, all sorts mixed, per 12, 45c; per 25, 85c; per 50, \$1.60; per 100, \$2.50; per 250, \$5.00, postpaid.

By express, either double or single: Per 12, 40c; per 25, 75c; per 50, \$1.40; per 100, \$2.00; per 250, \$4.00.

Hardy Lilies.

The three best garden Lilies for this northern country are *Tenuifolium*, *Auratum* and *Tigrenium Flora Plena*.

LILIUM AURATUM.

This is one of the grandest Lilies on earth, the world over, as the "Golden-Rayed Lily of Japan. It is perfectly hardy and it is not unusual to see a three-year-old plant bear 50 great, gorgeous blossoms. Price, each, 25c; 5 for \$1.00. Monster bulbs, each, 40c; 5 for \$2.00.

LILIUM TENUIFOLIUM.

Small fiery-scarlet flowers. Very beautiful. Price, each, 20c; 5 for 90c.

TIGRENUM FLORA PLENA.

This is the double Tiger Lily. Orange red, spotted fine. Price, each, 15c; 5 for 60c.

One each of above three Lilies for 50c.



SHOW TULIPS

Price: Single, all sorts mixed, per 12, 45c; per 25, 85c; per 50, \$1.60; per 100, \$2.50; per 250, \$5.00, postpaid.

Price: Double, all sorts mixed, per 12, 45c; per 25, 85c; per 50, \$1.60; per 100, \$2.50; per 250, \$5.00, postpaid.

By express, either double or single: Per 12, 40c; per 25, 75c; per 50, \$1.40; per 100, \$2.00; per 250, \$4.00.



Candidum or Annunciation Lily.

The four best Lilies to force are *Lilium Harrisii*, *Lilium Candidum*, *Lilium Longiflorum* and the Chinese Sacred Lily.

Lilium Candidum—Also known as the Annunciation Lily; a beautiful, pure white, fragrant Lily. Price each, 15c; 5 for 60c.

Lilium Longiflorum—A magnificent pure white early Lily from Japan. Price, each, large bulbs, 20c; 4 for 70c. Monster bulbs, each, 30c; 5 for \$1.20.

Lilium Harrisii.

This peerless Lily is the greatest acquisition to floriculture made in many years. The remarkably

short time required to bring them into flower, and the certainty to produce a profusion of bloom, and also the ease with which they can be made to flower at any desired period, such as Christmas, Easter and other special occasions, render them invaluable. The flowers are delightfully fragrant, pure waxy white, of great substance, and if cut as soon as they are open or partially open, they can be kept for two weeks. A short time only is required to bring them into bloom. Bulbs potted in August can be had in flower in November, if desired. Price, large bulbs, each, 20c; 4 for 75c. Monster bulbs, each, 35c; 5 for \$1.25.

Hardy Lilies usually arrive from Japan about Oct. 15. Forcing Lilies as early as Sept. 25.

PAEONIES.

The Paeony is with right the noblest and at the same time the most popular and beautiful and serviceable hardy outdoor flower. We have frequently seen the La Crosse and Goethe and other varieties bearing flowers from 14 to 20 inches in circumference. Plant same up to November 1st.

1. *La Crosse*—A glorious, fragrant, very double pink Paeony of giant, colossal, magnificent size. Each, 30c; 3 for 85c.

2. *Goethe*—Magnificent dark red variety; blossoms intense in coloring and large in size. Each, 30c; 3 for 80c.

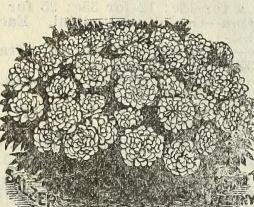
3. *Snowdrift*—Pure white, very large and finely formed blossom. Each, 25c; 3 for 70c.

4. *Givalea*—A rich deep pink of great beauty. Each, 25c; 3 for 70c.

Paeonia Maxima—Grandest of all snow white Paeonies. Large plants frequently bring \$5.00 each! Small plants, each, 40c; 3 for \$1.00.

One each of the above four for 75c, postpaid. Any two of above four for 45c. Paeony Seed, pkg., 15c.

10 fine glorious Paeonies—all different, for but \$2.00.



Snowdrift Paeony

Each 25c.



Lilium Harrisii.

More Bleeding Hearts sold annually than of

any other hardy garden flower. Each, 15c; 2 for 25c; 10 for 75c.

Achillea—Hardy white blooming, perennial. Each, 15c; 2 for 25c; 10 for 75c.

Rudbeckia, or *Golden Glow*—Perfectly hardy, magnificent yellow bloomer. Each, 20c; 4 for 50c.



Umbrella Plant

is fine for vases

or in water, where

a magnificent ef-

fect is desired.

Two year old plants.

Each, 15c.

A Bed of Salzer's Radiant Hardy Phlox.

Hardy Phlox.

Fifteen different varie-

ties in all possible shades.

Effect is desired.

Two year old plants.

Each, 15c; 2 for 25c; 5 for 60c.



LARGE AZALEAS.

Ready for immediate

shipment; that is, ready

for Christmas. We have these

in white, pink, variegated

and red. Price, each, ac-

cording to size, 75c, \$1.00,

\$1.50, \$2.00 and \$3.00, by ex-

press.

WINTER DECORATIVE PLANTS.

SALZER'S FAMOUS BEGONIA REX.

Known the world over as the painted beauties, the most glowing, brilliant of all, semi-hardy house pot plants. Nothing can possibly exceed them in beauty for a house plant for winter use. Among the rarest, choicest plants that grow are found the Rex and Blooming Begonias. Indeed, today no collection is complete without these exquisite beauties. The leaves of the Rex varieties are massive and grand, while the foliage and blossoms of the Blooming sorts are unrivaled.



WINTER-BLOOMING BEGONIAS.



This collection of blooming Begonias is strictly our selection, all different in style, growth and colors. They are free winter bloomers and splendid throughout, and are sure to please the eye. Strictly our selection. Please? We should say they will. Thousands of pleased ladies write us of the genuine pleasure derived from growing this collection. They are pretty and so sure to give satisfaction that we send them out with great confidence. 10 Splendid Sorts, Postpaid, \$1.00. 5 Splendid Sorts, Postpaid, 60c.

Acalypha Sanderi.

Also advertised as Chenille Plant. It is a handsome thing for the window. Growth erect, with long fluffy, drooping spikes of glowing crimson, resembling chenille cords, from between the leaves. 25c each.

Amaryllis Johnsoni.

Most gorgeous of all pot grown lilies. See page 5. Price, each, 35c; Monster Bulbs, 60c each.

OLD MAN CACTUS COLLECTION.



Now, then, do you want a lot of pleasure for a little money? Then you will want our "Old Man Cactus and His Family" collection. They are fine for summer; fine for winter; indeed, they seem to come into best use in winter when their curious growth and magnificent blossoms come into full play.

12 Cacti Beauties for Only \$1.00.

These will all be different, curious shapes and will be strictly our selection of 12 fine varieties.

Our selection of 12 sorts, \$1.00; including Old Man, \$1.35.

Our selection of 6 sorts, 60c; including Old Man, 95c.

Our selection of 3 sorts, 35c; including Old Man, 70c.

Countess Louise Erdody—See cut No. 1—The striking peculiarity which distinguishes it from all other Begonias consists in the fact that the two lobes at the base of the leaf do not grow side by side, but one of them winds in a spiral-like way until in a full grown leaf there are four of these twists lying on the top of the leaf. Each, 35c.

Drops of Blood—This is a superb new variety recently imported. The leaf is dark, with center blotched with red of a blood hue. It is without question the finest Begonia grown. Each, 25c.

Queen of Hanover—Leaves silvery white, sometimes greenish white; border veined; very fine. Each, 25c.

Scepter—One of the finest dark leaved varieties. Each, 25c.

Silverstate—A bright, silvery leaf; rapid growth. Each, 25c.

American Beauty—The grandest of all new Begonia Rex. It is simply perfect, both in growth and appearance. Each, 30c.

Our selection Rex Begonias, 3 for 50c; 6 for 90c, postpaid.

Above wonderful 6 named Rex—Catalog price, \$1.65; for only \$1.25, postpaid.

CALLAS

Salzer's Ever-Blooming Ethiopia Calla.

It resembles in bloom the common sort, only that it bears many more blossoms during the season. With careful attention it is in bloom all the time. It, however, craves, like all other Callas, a short season of rest, and then rewards you with a superabundance of flowers. Each, 20c; large bulbs, 60c.

Spotted Calla.

The foliage is deep green, with innumerable white spots, which give this plant a magnificent appearance. Each, 20c.



Calla, Ever-Blooming. Each, 20c.

Asparagus (Climbing).

The finest of all plants for floral decorations. The foliage is so fine, so fairy-like, so graceful, so much like a soft, vapory fern, that as a climbing decorative vine it cannot be compared with anything we know of. Each, 20c; large plants (noble specimens), 50c each.



Asparagus Sprengeri.

Grandest, bright glistening green, drooping pot plant grown. Its grace and beauty are indescribable. Each, 20c; large, noble specimens, 50c each. Pkg. seed of Sprengeri, 15c.

ARAUCARIA EXCELSIA.

The grandest of all evergreen house plants; a regular beauty; very graceful, fine and rare.

Easily taken care of. The joy and delight of everyone. It's a continuous joy to have the Araucaria in your collection.

Nothing will please you more. "It's a 'haste plant'."

Small plants, 60c each; larger, \$1.20.



ARAUCARIA EXCELSIA.



Araucaria Exelsia.

LARGE CARNATIONS.

For winter bloom. We have these in red, white and pink colors. Each, 30c; 3 for 50c, by express.

LARGE CHRYSANTHEMUMS.

For fall bloom. Large plants in white, yellow and pink colors. Each, 30c, 75c and \$1.00.



DRACAENA.

An elegant decorative plant.

Splendid grown alone or as the center of vases, jardinières, etc. Each, 20c; seed, 5 kernels, 10c.

MIKADO FERN BALL.

These balls consist of Fern roots about the size of a pencil, woven outside and around a ball of moss. These roots produce beautiful sprays of Ferns from eyes or buds at nearly every inch of their length. Thus the whole surface of the ball soon becomes covered with Fern sprays. They may be suspended in any part of the room or grown on a stand or table. Price: Dormant Balls, each, 60c; 3 for \$1.50; all prepaid.



FERNS.

THE BOSTON FERN.

Each, 20c. In it we have the most satisfactory of all Ferns. It does exceedingly well everywhere. Its charming, graceful, magnificent, healthy fronds are imitable. No picture, no illustration, no description can do justice to this most magnificent of all graceful, hardy, easily kept Ferns. Its great fronds are often 6 feet long, and the very essence of beauty and grace—“spending constant gladness.” Price, by mail, 20c each; 3 for 50c; by express:

Size A. 3 inch pots, each.....	\$0.50
“ B. 4 inch pots, each.....	.75
“ C. 6 inch pots, each.....	1.00
“ D. 8 inch pots, each.....	2.00

Sword Fern—Well known. Each, 15c; large plants, 40c.

Ostrich Plume Fern Piersonii—Most graceful, most charming of all Ferns. Each, 30c; large, 60c to \$2.00.

GREEN LACE FERN. Most delicately beautiful and charming fancy-laced leaved Fern in existence. Each, 40c; 4 in. pots, \$1.00; 6 in. pots, \$2.50; 8 in. pots, \$3.50.

COLLECTION OF FERNS.

Our selection of 5 sorts, 60c. Our selection of 3 sorts, 35c.



ALAMO OLEANDER.

Pink ALAMO OLEANDER. With giant semi-double, pink flowers. Each, 25c; 3 for 50c. **White**, each, 25c.

THREE RARE PALMS FOR 60c, POSTPAID.



The Graceful Phoenix.

1. **Phoenix**—Graceful and charming in the extreme. Each, 25c; large plant, 50c to \$1.50; seed, per five kernels, 10c.
2. **Latania**—The most popular Palm known. Each, 25c; large plant, 50c to \$1.50; seed, per five kernels, 10c.
3. **Kentia**—A charming Palm, graceful, hardy, popular. Each, 25c; large plant, 50c to \$1.50; seed, per five kernels, 10c.

Above, second size, each, 50c; 3 for \$1.40.

Above, third size, each, \$1.00; 3 for \$2.50.

The second and third sizes are noble specimens for the price.



CYCAS REVOLUTA, THE TRUE SAGO PALM.

Noblest, grandest, most gorgeous of all Palms. Anyone having seen this most magnificent Cycas will admit that no other plant can equal it in grandeur. This Cycas Palm is the most graceful of all. First size, 25c; 2d size, 40c; 3d size, 65c; 4th size, \$1.50.

Farfugium, 20c.



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OUR SELECTION
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EVERBLOOMING ROSES.

Four Perpetual Bloomers, 35c (With Baby Rambler, 50c).

Of these four extremely free flowering Roses we sold the past four years upward of 100,000 plants, and no Roses on earth bloom more freely than these four perpetual bloomers.

1. **Bella**—The sweetest, freest bloomer, of pure snowy white. Each, 15c.

2. **Louis Philip**—The grandest, freest blooming crimson red Rose known. 15c.

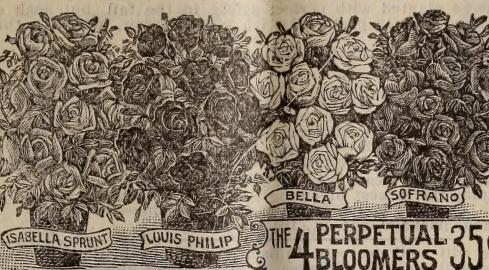
3. **Isabella Sprout**—No breed so fine,

no yellow Rose so free of bloom. 15c.

4. **Sofrano**—Grand saffron or coffee colored; exquisite buds; free bloomer. 15c.

Price of the four, mailing size, 35c, postpaid. With Baby Rambler, 50c.

Above four, large plants ready to bloom, 75c, by express. With Baby Rambler, \$1.00.



2 MAGNIFICENT EVERBLOOMERS.

Agrippina—

A magnificent Rose, blooming almost continuously; color intense dark red. Makes a magnificent bud for buttonhole purposes. Each, 20c; 3 for 50c.

Hermosa—

The freest blooming, glorious pink Rose in cultivation; an everbloomer; magnificent in every respect. Each, 20c.

One each of the above two, mailing

size, postpaid, 25c. With Baby Rambler, 40c.

Above two, large plants ready to bloom, 50c. With Baby Rambler, 75c.



THESE TWO 25c

EVERBLOOMERS

25c

HARDY ROSES.

Write for prices on hardy Garden Roses, stating quantity desired

FINEST, FREEST
ROSES. BY MAIL, EACH, 20c; LARGE PLANTS,
BY EXPRESS, 25c TO 60c EACH.

BABY RAMBLER.

BLOOMING OF ALL POT
ROSES. BY MAIL, EACH, 20c; LARGE PLANTS,
BY EXPRESS, 25c TO 60c EACH.

THE BISMARCK.

Greates, quickest bearing apple of the century. A 4-year tree on our private grounds at La Crosse bore 1½ bushels of the finest apples.

1st size, 30c;

3 for 80c; 2d

size, 60c; 3

for \$1.50.

15 Ironclad Fruit Trees -3 YEAR OLD STOCK for \$4.50

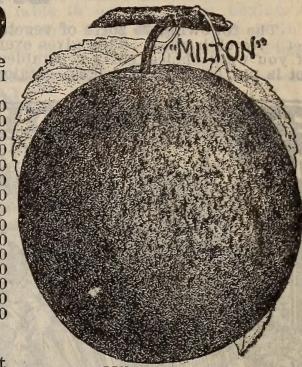
Hundreds of people in city gardens, or on the farms, wish large fruit trees which will bear at once; these we offer the following (full directions how to care for them this Fall with each order).

1. Hyslop Apple	3 year old, each	35c; 3 for \$1.00; 10 for \$3.00
2. Transcendent Apple	3 " "	35c; 3 for 1.00; 10 for 3.00
3. Duchess Apple	3 " "	35c; 3 for 1.00; 10 for 3.00
4. Bismarck Apple (2nd size)	60c; 3 for 1.50; 10 for 4.50	
5. Wealthy Apple	3 " "	35c; 3 for 1.00; 10 for 3.00
6. Ben Davis Apple	3 " "	35c; 3 for 1.00; 10 for 3.00
7. N. W. Greening Apple	3 " "	35c; 3 for 1.00; 10 for 3.00
8. Milton Plum	3 " "	50c; 3 for 1.25; 10 for 4.00
9. De Soto Plum	3 " "	40c; 3 for 1.10; 10 for 3.50
10. Early Richmond Cherry	3 " "	50c; 3 for 1.25; 10 for 4.00
11. Morello Cherry	3 " "	50c; 3 for 1.25; 10 for 4.00
12. Apricot, M'mth Russian	3 " "	40c; 3 for 1.10; 10 for 3.50
13. Peach, Hardy LaCrosse	3 " "	35c; 3 for 1.00; 10 for 3.00
14. Peach, Champion	3 " "	35c; 3 for 1.00; 10 for 3.00
15. Pear, Wisconsin	3 " "	40c; 3 for 1.10; 10 for 3.50

Above 15 Large Fruit Trees, one each, by express or freight, \$4.50.

ABOVE 15 TREES

2 to 3 feet tall, by mail, \$2.00, postpaid; or by express, 2 to 3 feet tall, \$1.50.



Milton Plum.

TWO BIS.
YEAR MARCK

BLACKBERRIES.

	Each.	Per 10.	Per 100	Per 1000	Write for Prices per 100 or 1000
COLOSSAL	.15c	\$0.90			
THE GOVERNOR	.15c	.90			
The Snyder	.7c	.40			
Early Wilson	.7c	.50			
Minnesota King	.15c	.90			
ELDORADO	.15c	.90			
SALZER'S EARLY	.15c	.90			
Ancient Briton	.7c	.45			
White Blackberry	.10c	.60			
New Logan	.20c	.90			
Large Wisconsin	.7c	.40			

DEWBERRIES.

	Each	Per 10	Per 100	Per 1000	Write for Prices per 1000
SALZER'S MAMMOTH	.10c	.60	\$3.00		
Lucretia	.7c	.50	2.00		

GRAPES.

	Each	Per 10	Per 100	Per 1000	Large Wisconsin.
SALZER'S EARLIEST	.15c	\$1.00	\$6.00		
SALZER'S SUNBEAM	.15c	1.00	6.00		
Salzer's Concord	.10c	.60	5.00		
Pocklington, Golden	.15c	1.00	6.00		
Moore's Early	.10c	.70	5.00		
Elvira	.10c	.70	5.00		
1. Brownsville (White)	.15c	1.00	6.00		
2. Ambrosia (Black)	.5c	1.00	6.00		
3. Wyoming	.15c	1.00	6.00		
4. American Beauty (Red)	.15c	1.00	6.00		
5. Wisconsin Early (Purple)	.15c	1.00	6.00		

Collection of above 5 Ironclad Grapes, 70c.

RASPBERRIES.

	Each.	Per 10.	Write for Prices per 1000
The Gregg and Early Soughegan	.5c	\$0.30	
Colossal and Turner	.5c	.30	
Ohio, Tyler, Cuthbert	.10c	.40	
Mariboro, Golden Queen, Caroline	.10c	.40	
A. Immaculate	.15c	.90	
B. Haymaker	.10c	.70	
C. Gold Coin	.15c	.90	
D. Cumberland	.10c	.70	
E. Razel-Dazel	.15c	.90	
Strawberry Raspberry	.15c	1.40	

1. **Wineberry**—The best red Raspberry yet introduced. Each, 15c; 3, 40c; 10, 75c; 100, \$4.00.

2. **Salzer's Everbearing**—So long does this excellent fruit remain that it has received the name Everbearing. Each, 15c; 3, 40c; 10, 75c; 100, \$5.00. Above 4, 50c.

3. **The Arctic (Black)**—Extremely productive, and lasting longer than any black variety we know of. Each, 15c; 10, 75c; 100, \$5.00.

4. **Golden Alaska**—Golden yellow berry of great size, extremely productive, rich and juicy. Each, 15c; 3, 40c; 10, 75c; 100, \$5.00. Above 4, 50c.

SMALL FRUITS--Iron Clad.

CURRANTS.

	Each.	Per 10.	Write for Prices per 1000
SALZER'S RED WINE	.15c	\$1.20	
Salzer's Red Cherry	.7c	.55	
White Cherry or Grape	.7c	.55	
Black Cherry	.7c	.55	
Fay's Prolific	.10c	.85	
Crandall Tree	.20c		

GOOSEBERRIES.

	Each.	Per 10.	Write for Prices per 1000
ERFURT GIANT	.20c	\$1.30	
Industry	.15c	1.25	
The Houghton	.10c	.90	
Downing	.10c	.90	
Triumph	.15c	1.40	

STRAWBERRIES.

(Plants ready about Sept. 1st to 10th.)

GOV. VAN SANT.

This is the grandest strawberry here. A test last year of 13,326 quarts over 400 bush. per acre was made right here at La Crosse.

Price per 4 plants, 30c; 10 for 60c; 25 for \$1.00; 100 for \$3.00; 500 for \$10.00.

SALZER'S LATE MASTODON.

The latest Strawberry known. Fruit of enormous size; delicious; fine quality. Grows rank and is perfectly hardy. 3, 20c; 10, 50c; 25, \$1.00; 50, \$1.75; 100, \$3.00; 1,000, \$15.50.

SALZER'S EARLIEST.

The earliest, hardiest, berry we know.

Price for 3, 20c; 10 for 40c; 50 for \$1.75; 100 for \$3.00; 300 for \$7.50.

Gov. Van. Sant, Half Size.

SPECIAL OFFER ON STRAWBERRIES.

	Per 10	Per 100	Per 500
Salzer's Ponderosa	.50c	\$3.00	\$8.00
Salzer's Earliest	.40c	3.00	7.50
Perfection	.40c	3.00	6.50
Late Mastodon	.50c	3.00	8.00
Gov. Van. Sant	.60c	3.00	10.00
Bob White (Early)	.40c	3.00	12.50

10 each of above 6 sorts, \$1.50, postpaid. By express: 20 each or 120 for \$2.75; 100 of each, or 600 plants, \$12.00.

A FEW FLOWER SEEDS FOR FALL PLANTING

There are but few flower seeds that can be planted with perfect safety in the fall, but such as Pansies, Alyssum, and Caliopsis, if planted during August and September and then slightly protected with coarse straw, will live through the winter nicely and are early bloomers the next spring.

Our flower seed is the choicest of the choice. The price this fall is as follows:

	Pkg.	Pkg.	
Sweet Alyssum	3c	Oriental Poppy, mixed.....	10c
Aquilegia	3c	Hardy Poppy, mixed.....	10c
Calopsis	3c	Portulaca, single, mixed.....	5c
Candytuft, mixed	3c	Portulaca, double, mixed.....	10c
Dianthus, mixed	3c	Sweet Peas, fine mixed.....	3c
Eschscholtzia, mixed	3c	Sweet Peas, white sorts mixed.....	5c

Above special mixtures of Sweet Peas, per oz. 10c; 1/4 lb. 20c; 1 lb. 60c.
Salzer's Big Four contains the largest Blooming Sweet Peas known. Price, 1/2 oz. 12c; oz. 18c; 1/2 lb. 65c; lb. \$1.00.
Fine Mixed Sweet Peas, oz. 10c; 1/4 lb. 20c; 1 lb. 60c, postpaid.

Dwarf Sweet Peas mixed, package, 5c; oz. 10c; 1/4 lb. 30c.

For 25c, we will mail postpaid 10 packages of our brilliant annual flower seeds.

For 50c, we will mail 19 packages of rare annual blooming flower seeds.

For \$1.00, we will mail 40 packages of brilliant annuals; catalogue price \$2.50.

SALZER'S VEGETABLE SEEDS.

The following 35 sorts of vegetable seeds—sufficient for a family garden—the very best and the very earliest of their kind, for only \$1.00 net. No club rates. This gives everybody an opportunity to test our superior Northern Seeds and have the very earliest vegetables grown. If you want choice, early vegetables on your table **WAX AHEAD** (yes, 10 to 15 days ahead) of your neighbors, get this collection. This lot is put up in 35 packages—catalogue value \$2.40—and will not be broken. Look up their description. These 35 packages for \$1.00.



35 PACKAGES EARLIEST AND BEST VEGETABLE NOVELTIES POST PAID FOR \$1.00

\$1.00

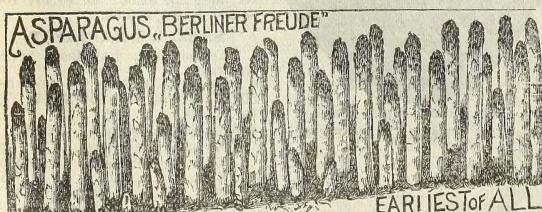
1 Asparagus, Berliner.	13 Cucumber, Prolific Pickle.	25 Peas, Salzer's Earliest and Best.
2 Beet, Dewing's Red.	14 Cress, Extra Curled.	26 Parsley, Early Moss Curled.
3 Beans, Ne Plus Ultra.	15 Endive.	27 Radish, Erfurt Dark Red.
4 Borecole, Dwarf German.	16 Kohlrabi, Early Vienna.	28 Radish, Long Scarlet.
5 Corn, Early La Crosse.	17 Lettuce, Early Simpson.	29 Rutabaga, Early Yellow.
6 Cabbage, Salzer's Earliest.	18 Lettuce, German Butter.	30 Sage.
7 Cabbage, Red Pickling.	19 Leek, Salzer's Earliest.	31 Spinach, Early Summer.
8 Carrot, French Forcing.	20 Melon, Water, Phinney's.	32 Squash, Early White Bush.
9 Cauliflower, E. Paris.	21 Melon, Musk, Jenny Lind.	33 Sweet Marjoram.
10 Celery, White Plume.	22 Onion, New Queen.	34 Turnip, Early La Crosse.
11 Celery, Turnip Rooted.	23 Parsnip, Long Sugar.	35 Tomato, Early Conqueror.
12 Cucumber, Early Market.	24 Pepper, Ruby King.	

These 35 Packages Earliest Vegetables are a bargain. Try them.

THESE
35 Packages for
\$1.00
POSTPAID.
This Collection
will not be
changed

SPECIAL LOW PRICES.

The following vegetable seed prices are the lowest at present offered anywhere for high pedigree seed.
What we would like is this: If you will kindly make out an itemized list of your wants in the vegetable seed, bulb, plant, tool or farm seed line and let us figure with you, we will make you very low prices for orders received before December 15, 1910.



Asparagus Seed does best planted in the spring, but Roots in the fall of the year.

ASPARAGUS ROOTS.

ALL ONE YEAR OLD.	Free by Mail		By Express		
	Per 25	Per 100	Per 25	Per 100	Per 250
Berliner Freude	\$0.50	\$1.25	\$0.30	\$1.00	\$2.00
Col. M. White.....	.50	1.25	.30	1.00	2.00
Conover's .....	.50	1.25	.30	1.00	2.00
Barr's Mammoth .....	.50	1.25	.30	1.00	2.00
Palmetto .....	.50	1.25	.30	1.00	2.00

Per 500, \$3.50; per 1,000, \$6.00. All one year old; by express. Plant this Fall one-year-old Roots in rich, deep soil, 12 inches apart and in 1912 you can cut fair crops.

Two-year-old Asparagus Roots, 25c per 100 more than one year, if sent by express.

BEETS.

	Pkg.	Oz.	1/4 lb.	Lb.
Red Beauty	\$.10	\$.20	\$.35	\$.90
Salzer's Best of All	.10	.15	.30	1.00
Early York	.10	.15	.30	.80
Swiss Chard	.05	.20	.30	1.00
Spinach Beet	.10	.15	.35	1.00
Bingen Ball	.10	.20	.45	1.25
Dark Red Egyptian	.05	.10	.15	.50
Improved Eclipse	.04	.10	.15	.50
Edmund	.05	.10	.15	.55
Salzer's Hands Off	.10	.20	.45	1.25
Just Right	.15	.25	.75	2.00
New Crimson King	.10	.20	.40	1.00
Long Crimson Novelty	.10	.20	.40	1.00
Salzer's Royal Half Long	.10	.20	.35	1.00
Salzer's Long Smooth Blood	.10	.15	.25	.65
Bastian Extra Early	.03	.08	.15	.38
Early Blood Turnip	.03	.08	.15	.38
Dewin's Red Turnip	.03	.08	.15	.38
Early Bassano	.02	.08	.14	.35

Sugar Beets.

Postpaid.

	Pkg.	Oz.	1/4 lb.	Lb.
Salzer's German Sugar	\$.05	\$.10	\$.15	\$.40
Sweet White	.05	.10	.15	.50
Imperial Sugar	.05	.10	.15	.40
Klein Wanzleben	.05	.10	.15	.40
Salzer's Jersey Sugar	.10	.15	.20	.55

Above Beet prices hold good until present big supply is exhausted; after that we fill at market prices.

SALZER'S SPLENDID HEAVY CROPPING BEANS.

There is big money made by the market gardener and farmer in planting beans. This is especially true of the farmers living in Florida, Mississippi, Louisiana, Texas and the great South. The beans we offer are carefully grown and of unusually fine quality. For extreme early in wax beans we recommend Salzer's Earliest Wax, then the Wardwell's Kidney Wax.

Wax Bush Beans.

	Pkg.	Pt.	Oz.	Pk.	Bu.
Golden Wax	\$.10	\$.20	\$.25	\$.10	\$.40
Midsummer Wax	.10	.20	.35	.125	4.50
Salzer's Earliest Wax	.10	.20	.30	.120	4.25
Yosemite Mammoth Wax	.10	.25	.35	.160	5.00
Valentine Wax	.10	.20	.35	.160	5.90
Salzer's Round Podded Wax	.10	.20	.35	.160	5.90
Refugee Wax (Round)	.10	.20	.35	.160	5.90
White Wax	.10	.15	.25	.125	4.50
Ivory Podded Wax	.10	.15	.25	.125	4.50
Davis White Wax	.10	.15	.25	.125	4.50
Prolific Black Wax	.10	.15	.25	.125	4.50
Silver Bean	.10	.35	.60	2.00	7.00
Wardwell's Kidney Wax	.10	.20	.30	.125	4.20
Salzer's Giant Stringless Wax	.10	.15	.25	.125	4.90

Green Bush Beans.

	Pkg.	Pt.	Oz.	Pk.	Bu.
Colossal Stringless Green Pod	\$.10	\$.20	\$.25	\$.10	\$.30
Salzer's Great Green Six Weeks	.10	.15	.20	1.00	3.80
Salzer's Extra Early Tender Valentine	.10	.12	.20	1.00	3.80
Salzer's Longfellow	.10	.20	.30	.125	4.80
Bountiful Bush	.10	.20	.25	1.50	5.00
Early Warwick	.10	.20	.35	1.25	4.75
Salzer's First of All	.15	.20	.30	1.50	5.00
Best of All	.10	.20	.40	1.10	3.80
Early Mohawk	.06	.17	.29	1.00	3.80
Refugee or 1,000 to 1	.05	.17	.29	1.00	3.80
Plack Marrowfat	.05	.17	.27	.75	2.80
White Marrowfat	.05	.17	.27	.75	2.80

Pole Beans.

	Pkg.	Pt.	Oz.	Pk.	Bu.
Salzer's Prosperity Wax	\$.05	\$.35	\$.60	\$.35	\$.80
Golden Butter Wax	.10	.20	.40	.20	2.00
Willing's Pride	.15	.35	.50	.225	5.50
Salzer's Case Knife	.10	.20	.35	.150	5.50
Andalusia	.10	.20	.40	.175	5.50
Lazy Wife	.10	.20	.35	.175	5.50
Cornhill	.10	.15	.25	.125	4.90
Horticultural	.10	.20	.35	.150	5.50
Southern Prolific	.10	.20	.35	.180	5.50
Yard Long	.15	...	...	...	...
Broadwindsor	.10	.30	.50	postpaid	
Scarlet Runner	.10	.30	postpaid		
Salzer's Giant Black Wax	.10	.20	.35	.175	5.50

Above Bean prices hold good until supply is exhausted; after that we will fill at market prices.

Lima Beans.

	Pkg.	Pt.	Oz.	Pk.	Bu.
Salzer's Giant Bush	\$.10	\$.25	\$.40	\$.25	\$.80
Burpee's Bush	.10	.30	.50	.170	6.00
Henderson's Bush	.10	.20	.35	.150	5.00
Salzer's Improved Early Pole	.15	.40	.60	3.00	...
Dreer's Lima Pole	.10	.20	.35	.150	5.00
King of the Garden	.10	.20	.35	.150	5.00
Large White Lima	.10	.20	.35	.150	5.00

Field Beans.

	Pkg.	Pt.	Oz.	Pk.	Bu.
Salzer's White Wonder	\$.10	\$.15	\$.25	\$.125	\$.30
Salzer's Improved Tree	.08	.15	.25	.090	3.20
White Navy	.10	.15	.20	.09	3.00
Red Kidney	.10	.20	.35	.09	3.50
Dwarf Horticultural	.10	.20	.35	.09	3.60
Boston Favorite	.10	.15	.20	1.00	3.60

When stocks of Peas and Beans are exhausted, we fill orders at market prices.

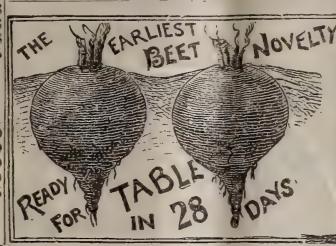
Mangel for Stock.

	Pkg.	Oz.	1/4 lb.	Lb.
Eifel Tower				\$.10
Colossal Half Sugar				\$.05
White				.15
Giant Holstein				.10
Red Mangel				.04
Yellow Globe				.08
Red Globe				.04
Long Yellow				.08
Golden Tankard				.04
Mixed				.03

Salzer's Hands-Off Beet.

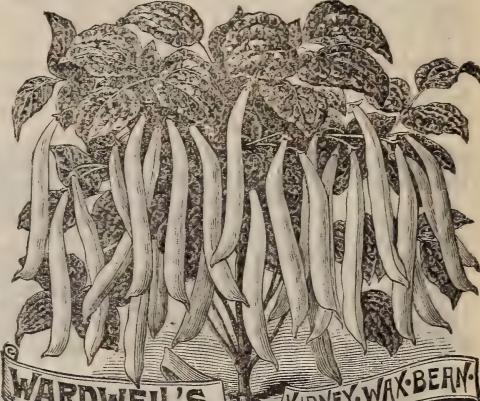
The Ideal Table Beet; fine grained, rich red flesh, exceedingly tender, remarkably early. Combines more good qualities than any other round beet. This Beet with Bingen Ball and Salzer's Red Beauty, are quick money-makers.

Price: Pkg. 10c; oz. 20c; 1/4 lb. 45c; 1 lb. \$1.25; 4 lbs. \$4.00.



Red Beauty Beet.

Again, among our 235,000 beet growers Red Beauty proved itself positively the earliest beet in the world. It is a perfect turnip-shaped, deep red, extremely early beet, fit for table in only 28 days; having a delightful deep red color when cooked. "It is the earliest, finest blood-red beet in existence." Pkg., 10c; oz., 20c; 1/4 lb., 35c; 1/2 lb., 50c; 1 lb., 90c.



WARDWELL'S KIDNEY WAX BEAN.

There is no Wax Bean so well known and so popular throughout the United States as this bean. Our stock is unusually fine and we can heartily recommend same to any one wishing the very best Wardwell Wax Bean.

Salzer's Golden Wax Beans.

Without question the very best Golden Wax Bean for general purposes grown. It is extremely prolific, tender and very early, of delicious flavor and one of the best selling Beans in the market. Market gardeners will find that it sells like hot cakes.

Midsummer Wax.

Has become immensely popular; our own introduction; comes into play immediately after the Golden Wax. Large, fine, transparent pods, very rich and tender. Salzer's Earliest Wax.

Shortly leaped into popularity and is in enormous demand. One of the very earliest Beans on earth. It is a money-maker for the market gardener.

Salzer's Giant Stringless Wax.

Greatest Bean of the century, pods of enormous length, rich, juicy, tender and a great money-maker for the market gardener. Nothing ever before offered like it.

GREEN BUSH BEANS.

Salzer's Early Six Weeks.

We sell thousands of bushels of this Earliest Green Bean. Note low price per bushel. Pkg., \$1.00; bu., \$8.80; 2 1/2 bu., \$9.25. These low prices good only as long as stock lasts.

Salzer's First of All.

If there is a vegetable that we like a little bit better than any other it is a tender Green Bean, properly served with a leg of mutton, a dish fit for the gods.

Now, then, Salzer's First of All will give us these green Beans—earlier, tenderer, juicier, finer, sweeter, better, and quicker than any other Green Bush Bean that we know of. The Bean is extremely early, is stringless, tender and prolific, in fact, is perfection in every respect.

Salzer's Extra Tender Podded Valentine Bean.

Our stock of this is of magnificent quality. It is the great Bean for the market gardener. It is very productive, very early, one of the very finest market and shipping Beans known.

Colossal Stringless Green Pod.

Pods often 7 to 8 inches long, of great tenderness, very crisp, extremely early, of the richest quality imaginable, a regular gold mine to the market gardener.

SALZER'S NORTH AMERICAN GROWN CABBAGE SEED.

The Cabbage Seed Crop on Long Island, where the only good American Cabbage Seed is raised, was almost a complete failure last season, and prices for that seed are necessarily higher. BEWARE OF CHEAP SEED, as it is either old stock or imported, the heading qualities of which are always doubtful.

Cabbage.

	Pkg.	Oz.	1/4 lb.	Lb.
Salzer's Lightning	.05	.10	.20	.75
Salzer's Giant Flat Dutch	.10	.20	.50	1.90
Salzer's Ideal	.12	.25	.50	3.75
Salzer's New Volga	.10	.20	.50	4.00
Salzer's Extra Early Jersey				
Wakefield	.05	.20	.75	2.50
Red Rock	.05	.20	.50	1.90
Salzer's Earliest	.05	.25	.50	3.00
Salzer's Kraut King	.10	.40	1.30	3.75
Braunschweiger	.10	.35	1.00	3.50
Early Spring	.10	.30	.90	3.00
Danish Roundhead	.10	.35	.90	3.20
Dutch Winter or Hollander	.10	.30	.75	2.50
Genuine Surehead	.10	.20	.55	1.75
Lupton	.10	.20	.50	3.00
Short Stem Dunnhead	.10	.40	.75	2.00
Salzer's Improved Market	.05	.20	.60	2.00
Excelsior	.03	.10	.35	1.00
Henderson's Autumn King	.10	.30	.90	3.00
New Bridgeport Mammoth	.10	.45	1.00	3.50
New 103 or Hundred Weight	.15			
Philadelphia First Early	.10	.40	1.25	4.00
Giant Red Dutch	.10	.20	.60	2.00
Red Dutch	.10	.15	.40	1.50
Mammoth Globe Savoy	.10	.20	.50	1.70
Green Globe Savoy	.05	.15	.35	1.25
Early Winningstadt	.05	.15	.45	1.50
New Wonderful	.10	.50		
All Head Early	.10	.30	.75	1.75
Late Flat Dutch	.03	.10	.35	1.30
Premium Flat Dutch	.03	.10	.35	1.30
Marblehead Mammoth	.03	.10	.35	1.30
Henderson's Genuine Succession	.03	.10	.35	1.30
Fotler's Improved Brunswick	.03	.10	.35	1.30
Early York	.03	.10	.35	1.30
Large York	.03	.10	.35	1.30
All Season's	.03	.10	.35	1.30
Early Flat Dutch	.03	.10	.35	1.30
German Filderkraut	.03	.12	.45	1.50

Borecole or Kale.

	Pkg.	Oz.	1/4 lb.	Lb.
Salzer's Erfurt Dwarf	.05	.10	.25	.60
Dwarf German Green	.05	.20	.50	1.75
Scotch Green	.05	.15	.30	1.00

	Pkg.	Oz.	1/4 lb.	Lb.
Large White	.05	.10	.30	.75
Purple Cape	.05	.30	.85	2.75

Brussels Sprouts.

	Pkg.	Oz.	1/4 lb.	Lb.
Salzer's Hamburg	.05	.10	.25	.75
Improved Dwarf	.05	.15	.50	1.75
Dalkieth	.10	.30	1.00	3.00

Salzer's New Cauliflower, "July 1st."



SALZER'S MID SUMMER

Stand aside! Hear the tale! For many years we have challenged the world to produce a finer, handsomer or earlier Cauliflower than our Salzer's Earliest Surehead. None ever dared accept the challenge; no one ever raised a handsomer earlier Cauliflower than Salzer's Earliest Surehead! But today Earliest Surehead hangs its head and modestly proclaims Salzer's July 1st as the earlier.

Salzer's Earliest Surehead Cauliflower.

Will surpass in earliness the Snowball and every other known variety. Whether for forcing or open ground, planted early or late, it is the surest header of all. Very dwarf and compact in growth, it can be planted very closely, 18 inches each way, and is particularly desirable for forcing under glass or for extra early garden.

Midsummer Cauliflower.

A splendid, large, fine, early heading Cauliflower.

Cauliflower.

	Pkg.	1/4 oz.	1/2 oz.	Oz.	1/4 lb.	Lb.
Salzer's July 1st	\$.02	\$.20	\$.00	\$.35	\$.10	\$.00
Salzer's Earliest Surehead	.15	.80	1.50	2.50	7.50	25.00

Salzer's Fancy Blue Ribbon

Extra Early Danish Snowball

Henderson's Fine Snowball

Perliner Earliest LaCr. Favorite

Salz's Midsummer Autumn Giant

Erfurt Early Dwarf Early Paris

Early Paris

Salzer's July 1st

Salzer's Earliest Surehead

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Salzer's July 1st

Salzer

NEW CARROT—DEWDROP.

There is scarcely a vegetable that today is in greater demand than the extremely early Carrot, and in Salzer's Dewdrop we have the par excellence of all Carrots. It is fine in shape, the right color, very juicy, very early, very sweet and will please the most fastidious. It's a great novelty.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 50c; lb., \$1.50.

SALZER'S EARLIEST CORELESS.

A wonderful Carrot, half long, scarlet, juicy, almost coreless. Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 40c; lb., \$1.25.

CARROTS.

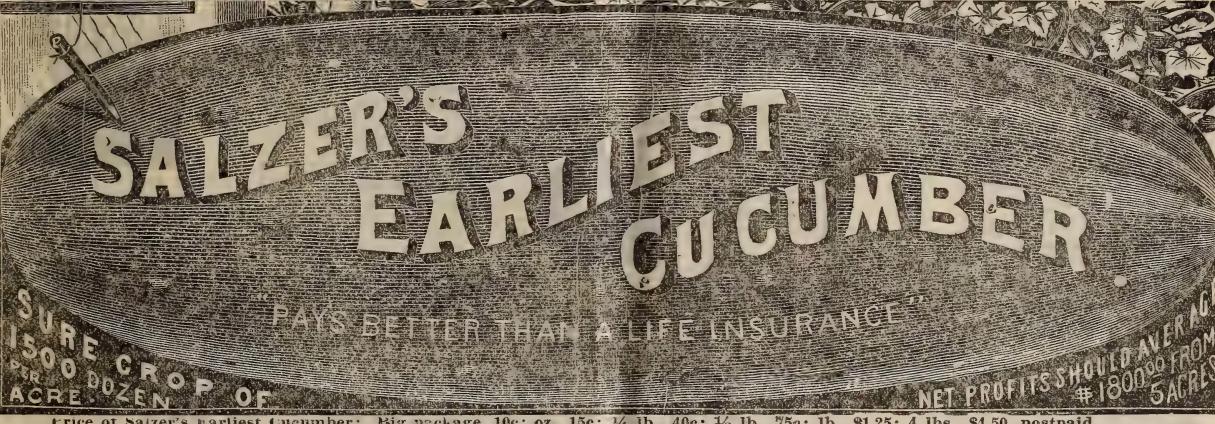
	Pkg.	Oz.	$\frac{1}{4}$ lb.	Lb.
Salzer's First of All.	\$0.10	\$0.15	\$0.50	\$1.50
Danver's Yellow (Half Long).	.05	.10	.25	.90
Salzer's Improved Long Orange	.10	.15	.20	.65
Salzer's Midsummer	.10	.20	.30	1.00
Oxheart or Guerande	.10	.15	.35	.90
Early Scarlet Horn (Pointed)	.03	.09	.15	.50
Scarlet Nantes	.03	.09	.15	.50
Early Shorthorn	.05	.10	.20	.70
Chantenay	.10	.15	.35	.90
Salzer's French Forcer or For-				
ing	.04	.10	.20	.55
Pure Gold	.10	.15	.40	1.00
Dewdrop	.10	.20	.50	1.50

CARROTS FOR STOCK.

	Pkg.	Oz.	$\frac{1}{4}$ lb.	Lb.
Norman Belgian	\$0.10	\$0.15	\$0.25	\$0.65
Cowboy	.10	.15	.20	.50
Long White Belgian	.05	.10	.15	.45
California Mammoth	.05	.10	.25	.75
Mastodon	.05	.10	.20	.60

SALZER'S EARLIEST CUCUMBER.

SALZER'S EARLIEST CUCUMBER is universally acknowledged by seedsmen, by market gardeners, by private planters, whether for city gardens or acre cultivation, to be without a peer the earliest, finest table variety in the world. Over 100,000 customers planted this sort since 1896, when first introduced by us, and all pronounce it the earliest, finest Cucumber in existence.



Price of Salzer's Earliest Cucumber: Big package, 10c; oz., 15c; $\frac{1}{4}$ lb., 40c; $\frac{1}{2}$ lb., 75c; lb., \$1.25; 4 lbs., \$4.50, postpaid.

CUCUMBERS.

	Pkg.	Oz.	$\frac{1}{4}$ lb.	Lb.
Salzer's Earliest	\$0.10	\$0.15	\$0.40	\$1.25
Salzer's Everlasting ($\frac{1}{2}$ oz. 60c)	.15	1.00	....	....
Salzer's Elite Pickling	.15	.25	.75	2.50
Salzer's New Morning Star	.10	.15	.50	1.25
Japanese Climbing	.10	.20	.60	....
Cumberland Pickle	.10	.20	.35	1.10
Salzer's Perfection	.10	.15	.40	1.00
West India Gherkin	.05	.20	....	....
Salzer's Prolific Pickle	.10	.15	.25	.80
Salzer's New Everbearing	.10	.15	.40	1.00
Improved Long Green	.05	.10	.25	.80
Salzer's Long Giant	.10	.20	.50	1.50
Snake	.10	.25	....	....
Early Market	.04	.10	.25	.85
White German	.04	.10	.25	.85
White Perfection	.04	.10	.25	.85
White Erfurt Spine	.04	.10	.25	.85
Long Green Southgate	.04	.10	.25	.85
Green's Prolific	.04	.10	.25	.85
Boston Pickling	.04	.10	.25	.85
Nichol's Medium	.04	.10	.25	.85
Chicago Pickling	.04	.10	.25	.85
Milwaukee Pickle	.04	.10	.25	.85
Fordhook Pickling	.04	.10	.25	.85
Mixed	.10	.15	.20	.80

NEW CUCUMBER—DAVIS' PERFECT.

Indeed a perfect Cucumber in every respect! Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 50c; lb., \$1.75.

**FIRST OF ALL.**

A fine, medium sized, extra heavy, extra sweet, deliciously flavored carrot, enormously productive.

DANVER'S YELLOW CARROT.

Grown in great quantities throughout the South, though it is not nearly so finely flavored as Salzer's First of All, though it is a heavier yielder.

MIDSUMMER CARROT.

A magnificent Carrot, very sweet, would do finely for southern planters to ship north during the winter months.

FRENCH FORCING.

The earliest of all Carrots, very sweet.

EARLY SHORT HORN.

A magnificent Carrot, coming from France, in great demand, very rich and sweet and finely grained.

SALZER'S MIDSUMMER CARROT.

In addition to its ripening in midsummer, it equals, if indeed it does not surpass, every other variety in shape, yield and quality. Specimens have been grown 4 inches in diameter and of the very best table quality imaginable.

Our trade in celery doubles annually, which shows that we have the very finest and best strains.

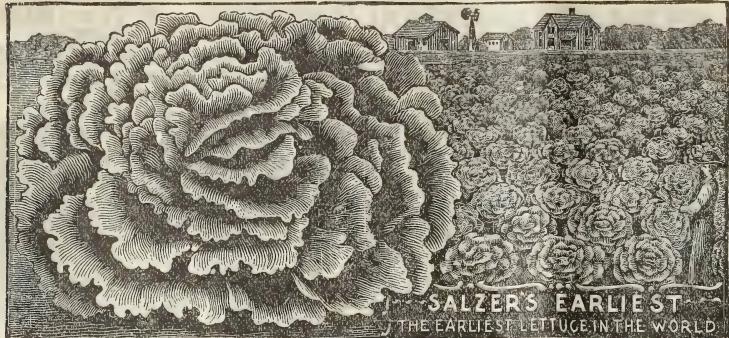
SALZER'S SELF-BLANCHER CELERY.

There is no Celery equaling it in taste, richness of color, perfection in blanching and earliness. In our home kitchen garden this variety produced tender, delicious, crisp, brittle Celery, without any boeing, completely blanching itself. It is pre-eminently the sort to grow and use for home-garden, for market, or for shipping. The demand the last 9 years for this magnificent Celery has been marvelous.

	Pkg.	$\frac{1}{2}$ oz.	Oz.	$\frac{1}{4}$ lb.	Lb.
Salzer's Self Blancher	\$0.10	\$0.25	\$0.45	\$1.25	\$4.00
New Rose	.10	....	.25	.75	2.50
Golden Self Blanching	.10	.20	.35	1.00	3.50
Golden Self Blanching (Paris Strain)	.12	.25	.40	1.50	4.50
New Giant Pascal	.10	....	.25	.60	1.75
White Plume	.05	....	.20	.65	1.90
Boston Market	.05	....	.20	.60	1.90
White Walnut	.05	....	.20	.60	1.90
Crawford's Half Dwarf	.03	....	.15	....	....
Dwarf White Solid	.03	....	.20	.60	....
Seymour's Superb White	.05	....	.20	....	....
Dwarf Golden Heart	.10	....	.25	....	....
Salzer's Giant	.20	....	....	....	....
Finison	.10	....	.35	....	....
Turnip Rooted	.05	....	.15	.40	1.40
Fine German Rooted	.05	....	.20	.65	2.20
New Apple Rooted	.05	....	.20	.60	....
Salzer's Turnip Rooted	.10	....	.20	.60	2.00
Giant Golden Heart	.10	.20	.30	.75	2.50



Salzer's Self Blancher.



LETTUCE.

If you wish an early lettuce there is nothing better than Salzer's Earliest. This is followed by the Black Seeded Simpson and Grand Rapids Forcing. We are particularly fortunate in our medium Lettuce varieties, having some of the finest sorts grown. We can heartily recommend same.

SALZER'S EARLIEST LETTUCE.

This is by far the earliest Lettuce, and is grown in enormous quantities by market gardeners throughout America. It forms large loose leaves of ideal color. Extremely tender and juicy and of good quality. It is the ideal early Lettuce.

BLACK SEDED SIMPSON.

Both the Black and White Seeded Simpson are Lettuces of superlative quality, and grown very largely in Boston and other great markets. Our seed of both is very carefully selected.

GRAND RAPIDS FORCING LETTUCE.

The Best Sort for Shipping.



This grand new forcing variety stands more neglect in the way of watering and ventilation; will grow greater weight on the same ground, and will stand longer after maturing than the

Black Seeded Simpson. It is of handsome appearance, and not apt to rot, and will keep from wilting longer while exposed for sale than any other sort.

ONIONS.

The Onion crop is one of the most important of all market gardeners' crops. For the South we recommend especially the Crystal Wax, the Red and White Bermudas and Salzer's Prizetaker and Giant Silver King, as also the Large Red Globe, the Yellow Globe and the Southport White Globe.

There are a great many Onions sown in the fall of the year, especially in southern and middle states. These slightly protected with coarse straw, manure or leaves, usually come out in very fine shape in Spring, furnishing green Onions several weeks ahead of seed planted in spring.

ONION SEED.

	Pkg.	Oz.	1/4 lb.	Lb.
Earliest Green Eating	\$0.10	\$0.15	\$0.35	\$1.25
Salzer's Red Wethersfield	.10	.20	.40	1.50
Salzer's King of the Earliest	.10	.20	.40	1.50
Salzer's Red Globe	.10	.20	.40	1.50
Southport Yellow Globe	.10	.20	.40	1.40
Southport White Globe	.10	.25	.55	1.90
Salzer's Brown Globe	.10	.20	.45	1.70
Salzer's Giant Silver King	.10	.20	.45	1.50
Salzer's Gladiator	.10	.25	.50	1.60
Mammoth Pompeii	.10	.25	.70	2.75
Giant Rocco	.05	.25	.60	2.00
Giant White Tripoli	.05	.25	.60	2.00
Early White Naples	.05	.25	.60	2.25
Marzajole	.05	.25	.60	2.25
Giant Red Tripoli	.05	.25	.75	2.25
Salzer's Prizetaker	.10	.20	.45	1.50
White Globe	.10	.20	.45	1.70
White Mildness	.10	.25	.50	1.90
New Queen	.05	.20	.50	1.50
Paris Silverskin	.05	.15	.50	1.40
Salzer's 60 Day	.10	.25	.50	1.50
Salzer's Pickling	.10	.25	.50	1.50
Salzer's Neckless Yellow Globe	.10	.15	.35	1.25
Yellow Globe Danvers	.05	.20	.60	2.30
Flat Yellow Danvers	.05	.15	.35	1.25
Large Red Globe	.10	.20	.45	1.50
Extra Early Red Globe	.10	.20	.45	1.50
Earliest Australian Brown	.10	.20	.45	1.40
Grandpa's Conglomeration Mixture	.07	.10	.30	.90

WINTER ONION SEED.

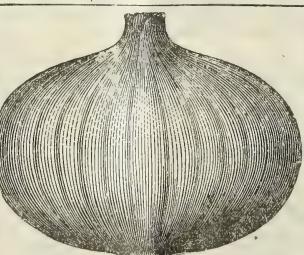


Something new. Originated in England. A splendid white Onion, sown in fall, stands the winters and in early spring brings quick, fine, tender Onions. Is being planted in the North in large quantities. You will surely like them for very early onions.

Price, pkg., 6c; oz., 20c; 1/4 lb., 60c; lb., \$2.00.

LEEK.

	Pkg.	Oz.	1/4 lb.	Lb.
New Winter	...\$0.05	\$0.30	\$0.60	\$2.00
Salzer's Large	.15	.35	.60	2.00
Rouen	.15	.40	1.15	
Broad	.05	.15	.40	
London	.05	.15	.40	



Red Bermuda Onion.

Bermuda Onions.

The Bermuda Onions have fairly leaped into popularity in the South and are grown in enormous quantities in Texas, Louisiana, Mississippi, Florida and other southern states. They are magnificent Onions in every respect and we can heartily recommend same. Our Bermuda Onions have won a market for themselves; they are planted now by thousands of southern growers everywhere, giving great satisfaction.

RED BERMUDA ONION.

Strong grower, fine shaped, splendid shipper. Pkg., 10c; oz., 20c; 1/4 lb., 45c; lb., \$1.50, postpaid.

WHITE BERMUDA ONION.

A very rare Onion, delicate flavor, beautiful color, fine shape, splendid shipper. Pkg., 10c; oz., 20c; 1/4 lb., 45c; lb., \$1.50, postpaid.

CRYSTAL WAX ONION.

The very rarest and finest of the Bermuda type of Onions. Our seed is imported and is very choice. Pkg., 10c; oz., 25c; 1/4 lb., 60c; lb., \$2.25, postpaid.

Write for special prices on Lettuce, Onion and Vegetable Seeds—always stating quantity and variety wanted.

MUSKMELONS.

The earliest Muskmelon that we have is Salzer's Earliest Ripe. This is followed by the Blue Ribbon Rockyford, then Burrell's Gem, very excellent sorts, while the Extra Early Hackensack and Osage and Acme and varieties of this kind increase in popularity with each season, especially among southern planters.



MELON—MUSK.

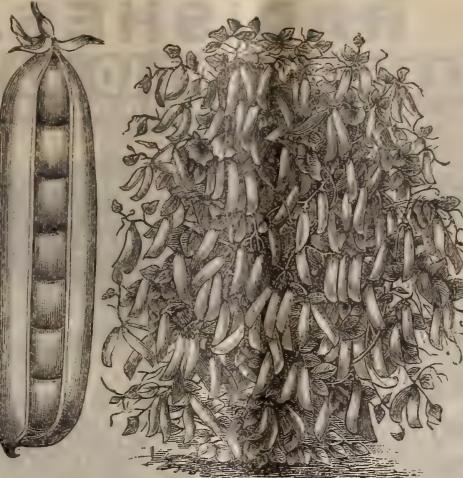
	Pkg.	Oz.	1/4 lb.	Lb.
Earliest Ripe		\$0.10	\$0.20	\$0.40
Paul Rose Petosky—Original stock	.05	.10	.20	.65
Paul Rose Petosky—Salzer's Selected Stock	.10	.20	.60	1.50
Salzer's Blue Ribbon				
Rockyford	.10	.20	.35	1.25
Common Rockyford	.05	.08	.15	.50
Burrell's Gem	.05	.20	.30	1.00
Salzer's Queen of All	.10	.20	.30	1.25
Early Hackensack	.05	.10	.20	.60
Acme	.05	.10	.20	.60
Osage	.10	.15	.30	1.00
Montreal Market	.10	.25	.60	2.00
Pineapple	.10	.35	1.00	3.00
Salzer's Mexican Banana	.15	.20	.50	1.50
Climbing Orange	.10	.20	1.00	3.00
Vine Peach or Maugo	.10	.30	1.00	3.00
Strawberry	.15	.30	.70	2.00
Pomegranate	.10			
Emerald Gem	.10	.15	.25	.80
Ferry's New Defender	.05	.15	.40	1.25
Persian Monarch	.10	.20	.50	1.50
Perfection	.05	.10	.20	.60
Nectar of Angels	.10	.25	.50	1.75
Surprise	.05	.10	.20	.70
Green Nutmeg	.05	.10	.20	.60
White Japan	.05	.10	.20	.60
Improved Casaba	.05	.10	.20	.60
Silver Netted Nutmeg	.05	.10	.20	.60
Bayview	.05	.10	.20	.60
Long Yellow Cantaloupe	.05	.10	.20	.60
Round Yellow Cantaloupe	.05	.10	.20	.60
Orange Christiana	.05	.10	.20	.60
Skillman's Netted	.05	.10	.20	.60
Extra Early Citron or Nutmeg	.05	.10	.20	.60
Arabian Sweet	.05	.10	.20	.60
Jenny Lind	.05	.10	.20	.60
Milwaukee Market	.05	.10	.20	.60
Mixed	.10	.15	.20	.48
Bowman's Gold Coin	.10	.20	.50	1.75
New Ford Hook	.10	.30	.90	2.50

WATERMELONS.

We are particularly strong on Watermelons. For early there is nothing earlier than Salzer's Earliest and July Fourth. These are two melons that have won a place for themselves all over the United States. Then Salzer's Expansion and Oh! My! and Wisconsin Hybrid are the three best shipping melons known. There is nothing superior to them.

MELON—WATER.

	Pkg.	Oz.	1/4 lb.	Lb.
Sweet Heart	\$0.05	\$0.10	\$0.20	\$0.75
Duke Jones	.05	.10	.25	.75
Ironclad	.03	.07	.15	.55
Hungarian Honey	.05	.10	.25	.75
Salzer's Earliest	.10	.15	.25	1.00
Salzer's Fourth of July	.10	.15	.35	1.00
Mixed Watermelon Seed	.10	.15	.20	.48
Salzer's Expansion	.10	.20	.50	1.50
Salzer's Oh! My!	.10	.20	.35	1.00
Wisconsin Hybrid	.10	.20	.35	1.00
Phinney's Early	.03	.07	.15	.55
Gypsy	.03	.07	.15	.55
Peerless of Ice Cream	.03	.07	.15	.55
Mountain Sweet	.03	.07	.15	.55
Black Spanish	.03	.07	.15	.55
Citron	.03	.07	.15	.55
Kentucky Wonder	.03	.07	.15	.55
The Dixie	.03	.07	.15	.55
Kohl's Gem	.03	.07	.15	.55
Pride of Georgia	.03	.07	.15	.55
Egyptian Red	.03	.07	.15	.55
Scaly Bark	.03	.07	.15	.55
Seminole	.03	.07	.15	.55
Florida's Favorite	.03	.07	.15	.55
Halbert Sweet	.10	.15	.40	1.25
Kleckley Sweet	.10	.15	.30	1.00
Cole's Early	.05	.10	.25	.75



PEAS.

There is more money made in peas than in any other crop and planters in the south are finding this out. With such varieties as Salzer's Scorch, Early Alaska, La Crosse First Early, Salzer's Earliest and Best, Early May, McLean's Little Gem, Thos, Laxton, and Salzer's Earliest Dwarf Jumbo, you are always sure to double and treble your money. Indeed, an acre of peas costing you possibly \$10.00 for the seed would be a shame to return less than \$200 to \$300.

Early Alaska Pea.

Our strain is the earliest on earth of Alaska peas, splendid for shipping and market. We sell car loads to Texas, Florida, Louisiana and Southern States.

Pk., \$1.70; 1/2 bu., \$2.25; bu., \$6.00.

SALZER'S EARLIEST AND BEST.

A smooth, white, double-quick acting Early Pea that holds the world's record for earliest of its class. It is of peerless quality—though not so sweet as varieties like Dwarfs, Gradus, etc.

Pk., 10c; 1/2 pt., 15c; pt., 25c; qt., 40c; postpaid. By express: Pkg., 10c; pt., 15c; qt., 25c; pk., \$1.25; bu., \$4.75; 2 bu., \$9.25.

SECOND EARLY SORTS.

	Pkg.	Pt.	Qt.	Pk.	Bu.
American Wonder	\$0.10	\$0.15	\$0.20	\$1.25	\$4.50
Salzer's Dwarf Telephone				.10	.25
Henderson's Heroine				.10	.20
Midsummer				.10	.15
Tom Thumb				.10	.15
McLean's Little Gem				.10	.20
Improved Kent				.05	.10
Abundance				.05	.10
Rural New Yorker				.05	.10
Carter's First Crop				.05	.10
First and Best				.05	.10
Blue Peter				.05	.10
Horsford Market Garden				.10	.15
Black Eye Marrowfat				.05	.10
White Eye Marrowfat				.05	.10

CRESS.

	Pkg.	Oz.	1/4 lb.	Lb.
Extra Curled		\$0.05	\$0.10	\$0.25
Upland			.10	.40
True Water Cress			.10	.50

EGG PLANT.

	Pkg.	Oz.	1/4 lb.	Lb.
New York Purple		\$0.05	\$0.30	\$0.90
Salzer's Early Purple			.10	.40
Early Long Purple			.05	.30
White Egg Plant			.15	.60

KOHLRABI.

	Pkg.	Oz.	1/4 lb.	Lb.
Salzer's Purple Vienna	\$0.10	\$0.30	\$1.00	\$3.00
Early White Vienna	.05	.15	.50	1.50
Salzer's Mammoth	.10	.25	.60	2.00

PEANUTS.

	Pkg.	Pt.	Qt.	Pk.	Bu.
Early Virginia	\$0.15	\$0.20	\$0.30	\$2.25	...
New Spanish		.10	.25	.40	2.00

OKRA.

	Pkg.	Oz.	1/4 lb.	Lb.
Salzer's Dwarf	\$0.10	\$0.15	\$0.35	\$1.25
Long Green	.05	.10	.20	.75

RHUBARB.

3 for 30c; 6 for 50c; 12 for 75c, postpaid; 100 by express for \$5.00.

HORSERADISH.

25 plants will be sufficient for a small family. The roots grow and increase rapidly in size, and bear abundantly with each succeeding year. Plant in a corner of the yard where you wish it to grow, and it will repay you many times, as you can begin digging the next year. 6 roots for 20c; 12 for 35c; 25 for 70c; 100 for \$2.75; postpaid.

BOHEMIAN HORSERADISH.

A new horseradish from Bohemia. It's the finest, richest, largest of all—worth its weight in gold to get a start with! Grows to double the size of the old variety. 6 roots 35c; 50 for \$2.25.



MUSHROOMS.
1 lb., postpaid, 30c.

MUSTARD.

	Pkg.	Oz.	1/4 lb.	Lb.
Southern Giant	\$0.10	\$0.15	\$0.35	\$1.00

Chinese 10 .20 .30 .75



RADISHES.

A. BLANG PHILA.

SALZER'S SPLENDID RADISHES

FOR ALL THE YEAR ROUND

THE GREAT
FAMILY RADISHSALZER'S
LONG SCARLET.

WHITE LADY FINGER.

GIANT WHITE
STUTTGART.

CHINESE ROSE WINTER.

CHARTIERS.

WHITE STRASBURG

EARLY
WHITE
OLIVE-SHAPEGOLDEN
SUMMER
GLOBE.FRENCH
BREAKFAST.SALZER'S
RADISH
SEEDIS THE BEST
THAT GROWS

	Pkg.	Oz.	1/4 lb.	Lb.
Salzer's Long Scarlet	\$.10	\$.15	\$.30	\$.00
Long Brightest Scarlet	.05	.10	.25	.70
Long Red White Long-fellow	.10	.20	.50	1.25
White Lady Finger	.05	.15	.30	1.00
Erfurt Dark Red	.05	.15	.30	1.00
Chartier's	.05	.10	.20	.55
Queen of All	.10	.20	.50	1.30
Salzer's 13 Day	.10	.20	.35	1.10
Triumph	.10	.20	.45	1.25
Yankee "Way Back"	.10	.20	.50	1.25
Flash Light	.10	.20	.40	1.25

	Pkg.	Oz.	1/4 lb.	Lb.
Mixed Radish Seed, all sorts and kinds mixed	Pkg.	6c	oz.	10c
				1/4 lb.
				15c
				lb.
				40c
				postpaid.

Salzer's Early Bird Radish.

"It is the Early Bird that catches the Worm," goes the saying, and it is the market gardener who brings in the early vegetables to the market who catches the most money, or in other words, makes the best profit out of his investment. In this our Radish, Salzer's Early Bird, we are sure we have the earliest Scarlet Globe Radish grown. The shape is regular, of rich scarlet color. The fruit is unusually tender, crisp and delicious, never becoming hollow or pithy. It is very desirable for forcing, being fit to pull in less time from sowing than any other radish variety. It is alike valuable for outdoor planting for spring or in autumn, and will always command a good price throughout the year. It will not disappoint a single market gardener who sows it, but will be a source of genuine pleasure and profit. This is the earliest, the finest, the handsomest in shape of any early turnip Radish known to the trade at present.



Early Bird—
Earliest of
all Scarlet
Radishes.

Pkg., 10c; oz., 20c; is 12 days behind in earliness

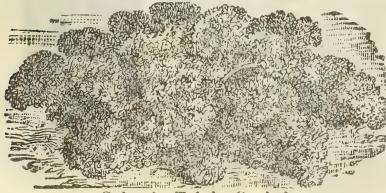
and 10 years behind in quality of your Early Bird. I bought 5 lbs., because he was so cheap, John, but I lost lots by it. His Radish was no good!"—D. T. Wise.

PRICE OF SALZER'S EARLY BIRD RADISH,
Pkg., 10c; oz., 20c; 1/4 lb., 50c; lb., \$1.25, postpaid. 10 lbs., \$9.00.

PARSLEY.

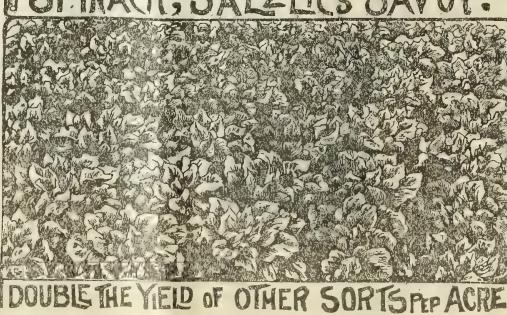
	Pkg.	Oz.	1/4 lb.	Lb.
Dark Green Triple C'd.	\$.05	\$.15	\$.30	\$.00
Salzer's Double Curled	.10	.25	.50	1.75
Moss Curled	.05	.10	.20	.60
Fern Leaf	.05	.10	.25	.50
Plain	.05	.10	.25	.50
Turnip Rooted	.05	.10	.30	1.00

Above Parsley is quoted postpaid.



Salzer's Triple Curled.

SPINACH, SALZER'S SAVOY.



DOUBLE THE YIELD OF OTHER SORTS PER ACRE

SPINACH.

One of the choicest Spinach is Salzer's Savoy. It's rich in flavor, heavy in yield and singularly free from rust spots.

	Pkg.	Oz.	1/4 lb.	Lb.
New Victoria	\$.05	\$.10	\$.15	\$.25
Round				
Summer	.05	.10	.12	.30
Winter				
Prickly	.05	.10	.12	.30
Long				
Standing	.05	.10	.12	.30
Salzer's				
Savoy	.10	.15	.25	.50
New Zealand	.10	.15	.30	.90
Mountain				
Spinach				
(Ozark)	.07	.10	.20	.60

TURNIPS.

EARLY LA CROSSE.

A splendid Turnip for early use: fine shape, purple top, elegant quality, sure to please.

SALZER'S MILK GLOBE.

The greatest Turnip in existence. Grows large, but is always of rich, juicy, tender quality. A market gardener's friend.

NEW WHITE EGG TURNIP.

A very fine Turnip, of rich quality; our strain is superlative. Will surely give satisfaction.



	Pkg.	Oz.	1/4 lb.	Lb.
Cowhorn	\$.05	.05	\$.10	\$.15
New White Egg	.05	.10	.20	.40
White Lily	.10	.20	.50	1.25
Red Lily	.10	.15	.35	1.25
Early La Crosse	.05	.10	.20	.45
Salzer's Milk	.10	.15	.20	.65
Early Purple Top Milan	.05	.10	.15	.45
Early 6 Weeks	.05	.08	.10	.30
Early Flat White Dutch	.05	.08	.10	.30
Purple Top Strap Leaf	.05	.08	.10	.30
Purple Top Globe	.05	.08	.10	.30
Yellow Aberdeen	.05	.08	.10	.30
Large White Globe	.05	.08	.10	.30
White Stone	.05	.08	.10	.30
Orange Sweet	.05	.08	.10	.30
Yellow Stone	.05	.08	.10	.30
Green Tops	.05	.08	.10	.30
Mixed Turnips	.10	.15	.20	.45

RUTABAGAS.

	Pkg.	Oz.	1/4 lb.	Lb.
Mammoth Russian	\$.10	\$.10	\$.25	\$.55
All Gold	.10	.15	.25	.50
White Sweet Russian	.05	.08	.10	.30
Laing's Purple Top	.05	.08	.10	.30
Swirling's Liverpool	.05	.08	.10	.30
Carter's Imperial	.05	.08	.10	.30
American Purple Top	.05	.08	.10	.30
Sweet German	.05	.08	.10	.30
Mixed	.10	.15	.20	.35



TOMATOES.

FIFTY DAY, THE EARLIEST.

This is the earliest tomato grown. Grows about 3½ inches in diameter. It takes a back seat for none. It is ahead of Earliana, Peep O'Day, June Pink and the like.

JUNE PINK.

An extremely early variety of excellent quality and fine shaped, good for shipping.

SPARK'S EARLIANA.

A very early Tomato. A good shipper.

SALZER'S \$5,000,000 TOMATO.

Is one of the greatest Tomatoes grown, beautifully shaped, large size, solid, a good shipper, of excellent quality and sure to please.

HENDERSON'S PONDEROSA.

Our seed is from stock obtained from the introducer. It is very fine indeed.

LOGAN'S GIANT.

This is without question the largest giant tomato grown.

SQUASH.

	Pkg.	Oz.	1/4 lb.	Lb.
Salzer's Impr. Hubbard	\$.10	\$.15	\$.25	\$.95
Warted Hubbard	.05	.15	.35	1.00
Golden Hubbard	.10	.15	.40	1.00
White Bush	.05	.10	.25	.90
Yellow Bush	.05	.10	.25	.90
Yellow Crook Neck	.05	.10	.25	.90
Pineapple	.05	.10	.25	.90
Dunlap's Early Prolific	.10	.15	.30	.95
Faxon	.10	.15	.40	1.10
Bay State	.05	.10	.30	1.00
Mammoth Bush	.05	.10	.30	1.00
Fordhook	.05	.10	.30	1.00
Marble Head	.05	.10	.30	1.00
Essex Hybrid	.05	.10	.30	1.00
Boston Marrow	.05	.10	.30	1.00
Golden Custard	.05	.10	.30	1.00
Pike's Peak	.05	.10	.30	1.00
Perfect Gem	.05	.10	.30	1.00



RHUBARB

Rhubarb Roots: 3 for 30c; 6 for 50c; 12 for 75c, postpaid.

RHUBARB SEED.

	Pkg.	Oz.	1/4 lb.	Lb.
Earliest				
Sweet...				\$0.10 \$0.35 \$1.25 \$3.75
Salzer's				
Giant...				
Lines...				
Salzer's Royal				
Monarch	.15	.40	1.50	4.00

HERBS.

	Pkg.	Oz.	1/4 lb.	Lb.
Anise	Pkg.	5c.		
Balm	Oz.	.30c.		
Borage	Pkg.	5c.		
Bene	Pkg.	5c.		
Belladonna	Pkg.	5c.		
Burnet	Pkg.	5c.		
Hoarhound	Pkg.	5c.		
Henbane	Pkg.	5c.		
Hyssop	Oz.	.30c.		
Lavender	Pkg.	5c.		
Purslane	Pkg.	5c.		
Rue and Saffron, each	Pkg.	5c.		
Tansy	Pkg.	5c.		
Wormwood	Oz.	.30c.		
Hop Seed	Pkg.	15c;		
oz., \$1.00.				

	Pkg.	Oz.	1/4 lb.	Lb.
Dill, Common				
Dill, German Giant	.10	.25	.50	1.50
Sweet Marjoram, Common	.05	.20	.50	1.50
Sweet ... Frankfurter	.10	.25	.65	2.25
Thyme, Common	.05	.30	.65	2.00
Thyme, Berliner	.10	.40	1.00	3.00
Sage, Common	.05	.20	.40	1.25
Sage, Salzer's Giant	.10	.30	.75	2.00
Summer Savory, Common	.05	.15	.35	1.00
Summer ... London Mkt	.10	.20	.50	1.25
Catnip, Common	.05	.30	1.00	3.00
Catnip, Old Bay State	.10	.35	1.25	4.00
Caraway, Common	.05	.15	.25	.60
Caraway, Paris Market	.10	.20	.50	1.25
Mixed Herbs	.10	.30	1.00	3.00

TOBACCO.

	Pkg.	Oz.	1/4 lb.	Lb.
Zwicken				
Spanish				
Wisconsin Hybrid	.10	.40	1.00	3.00
Wisconsin Comstock				
Spanish	.10	.50	1.50	5.00
Salzer's Improved Havana	.10	.20	.75	2.00
Sumatra Wrapper	.10	.35	1.00	2.00
Prince Bismarck	.15	.50	1.75	2.75
General Grant	.10	.30	.75	2.25
Cinnamon Scented	.10	.35	.85	3.00
Connecticut Seed Leaf	.05	.20	.50	1.75
Kentucky Home	.05	.20	.50	1.75
Missouri Leaf	.05	.20	.50	1.75
Yellow Orinoco	.10	.30	.75	2.50
Yellow Pryor	.10	.40	1.25	4.00
White Burley	.10	.30	.75	2.50
Hyco	.10	.30	.75	2.50
Mixed	.10	.30	.75	2.50

SUNFLOWER.

	Pkg.	Oz.	1/4 lb.	Lb.
Salzer's Jumbo				
Mammoth Russian	.05	.10	.15	.35
African Black Giant	.10	.15	.25	.50
White Beauty	.10	.15	.25	.50

Salzer's Earliest of All Tomato

Today, 20 years after its first introduction to the American public, it is still the leading extra early tomato, and all its name implies: EARLIEST OF ALL!

Salzer's Earliest of All is all its name implies, namely: THE EARLIEST TOMATO IN EXISTENCE, notwithstanding the claims made for Peep o' Day, June Pink, Earliana, Early Jewel, Early Richmond, etc., etc. It is positively the greatest of all earliest tomatoes, taking its proud place as the "Earliest of All," and what is more, it intends to hold this position if constant care and selection and improvement can make it! It will stay at the top—as the Earliest of All!

PRICES OF EARLIEST OF ALL TOMATO:

Pkg., 20c; 3 pkgs., 50c; 7 pkgs., \$1.00; 1/2 oz., 35c; oz., 60c; 1/4 lb., \$2.00; 1lb., \$6.00.

TOMATOES.

	Pkg.	1/2 oz.	Oz.	1/4 lb.	Lb.
50 Day Tomato	\$.25	\$.60	\$1.00	\$.30	\$...
Salzer's Earliest of All	.20	.35	.60	2.00	6.00
Salzer's Crimson Robe	.20	.35	.60	2.00	6.00
\$5,000,000 Tomato	.20	.65	1.10	4.00	...
Crimson Whirlwind	.20	.50	.90	2.50	7.50
Salzer's Ferris Wheel	.20	.60	1.00	3.50	10.00
Logan Giant	.20	.75	1.25	3.50	10.00
Salzer's Giant Tree	.20	.60	1.00	3.50	10.00
Mansfield's Tree	.20	1.00	2.00	6.00	...
Morning Star	.20	.40	.75	2.00	7.50
Crimson Cushion	.10	...	.30	1.00	...
Salzer's Wonderful Bountiful	.20	.75	1.40	5.00	...
Salzer's La Crosse Seedling	.15	.30	.50	1.50	4.50
Salzer's Golden Glory	.20	...	.75	...	...
Henderson's Ponderosa	.10	...	.40	1.50	4.00
Strawberry or Winter Cherry	.10	.25	.40	1.00	4.00
Improved Peach	.15	.25	.40	1.00	4.00
					...
Sumatra Fig					
June Pink	.10	.35	.60	1.25	4.00
Spark's Earliana	.10	.35	.60	1.00	4.00
Mikado	.05	...		.25	.75
Lorillard	.05	...		.25	.75
Atlantic Prize	.05	...		.25	.75
Golden Dome	.05	...		.25	.75
Cardinal	.05	...		.25	.75
Dwarf Champion	.05	...		.25	.75
Conqueror	.05	...		.25	.75
General Grant	.05	...		.25	.75
Bed Currant	.10	...		.25	.75
Yellow Pear	.10	...		.25	.75
Livingston's Beauty	.05	...		.25	.75
100 Day	.05	...		.25	.75
Turner's Hybrid	.05	...		.25	.75
Volunteer	.05	...		.25	.75
Early Mayflower	.05	...		.25	.75
Trophy	.05	...		.25	.75
Paragon	.05	...		.25	.75
Acme	.05	...		.25	.75
Husk Tomato	.10	...		.25	.75
Peep O'Day	.20	...		.40	1.00
Fordhook's First	.05	...		.15	.25
Mixed	.15	...		.50	...



Salzer's Superior Northern-Grown Farm Seeds.

We are American Headquarters for Farm Seeds, growing more Barley, Buckwheat, Corn, Oats, Wheat, Flax, Potatoes, Grass and Clover Seeds, etc., than all Western seedsmen combined. This we do in the extreme North, owning and controlling large farms in Wisconsin, the Dakotas and other Northern points.

We have, by actual test, learned that our Seed Wheat, Barley, Corn, Grasses and Clovers, Oats and Potatoes, etc., taken from our farms and removed to Iowa, Ohio, New York, Nebraska, Kansas, Illinois and other states, increased the yield fully 50 per cent—yes, oftentimes more than doubled the yields!

With the liberal support and hearty co-operation of the farmer, we shall in the future, as in the past, urge onward in the fields of new seed tests and experiments, believing that if we can get a new sort to produce two bushels where one formerly grew, we are doing the farmer a great good. Our success in this line has been signal, and the farmer stands by us, for our seeds are recognized for their superior quality the world over. We have introduced new Oats, Barley, Corn, Potatoes, Buckwheat, Rutabagas, etc., that have increased the average yield largely; yes, often doubled it!

How Do We Ship Farm Seeds?

BY FREIGHT.

All Farm Seeds, Potatoes and Tools, from this page on, are sent by cheap freight, customers paying charges. In all cases we get the lowest obtainable freight rates for our customers, but we will use our judgment in forwarding seeds, etc., at lowest cost to our patrons.

CHEAP FREIGHT.

(The freight charges at the time of writing would be on 100 lbs., to points in

Iowa, Minnesota, Wisconsin, Illinois, Michigan
Indiana \$0.25 to \$0.50
Missouri, Ohio, Kansas, Nebraska, the Dakotas, about 40 to .75
New York, New Jersey, Pennsylvania, Connecticut, Georgia and Eastern States, about 50 to .90
Texas, Louisiana, Florida, New Mexico, about 80 to 1.20
California, Washington and Oregon, 1.50 to 2.50

At such low rates it will pay you to order our Northern grown, heavy-cropping seeds. They double yields and give glorious crops.

BY EXPRESS.

It often happens that we can send by express at a slight advance of 10¢ to 20¢ on a 25-lb. package, instead of by freight. In doing this the customer gets goods quicker. In all cases we use our judgment in forwarding.

FARM SEEDS.

The seeds on this page are usually sown in the Spring of the year. Some farmers order them in Fall to have same on hand early in Spring. We give special prices on large lots. Please write us. (Sacks, 22¢ each extra.)

BARLEY. (Spring.)

	Peck.	Bu.	2½ bu.	10 bu.		Peck.	Bu.	2½ bu.	10 bu.	
Salzer's Beardless	\$.50	\$1.60	\$3.90	\$14.90		Salzer's Giant White Hulless	\$.75	\$2.00	\$4.50	\$...
Moravian or Hanna	.50	1.40	3.40	13.25		Oderbrucker (Wis. No. 55)	.40	1.10	2.65	10.00
Highland Chief	.50	1.50	3.25	13.00		Mandscheuri (Wis. No. 62)	.40	1.20	2.90	11.00
Salzer's Mausbury	.50	1.40	3.40	13.00		New Blue Ribbon	.40	1.35	3.25	12.50
Success Beardless	.50	1.60	3.90	14.90		Reed's Triumph (Vermont)	.75	2.25	5.25	15.00
University No. 105	.50	1.50	3.50	13.90		Minnesota No. 6	.60	1.50	3.65	14.00

Always ready to make special prices on large lots.

BE IT KNOWN That the John A. Salzer Seed Co. are by all odds the largest growers of Barley for seed in this wide world.

AMBER SUGAR CANE.

10 30 50 100
Lb. Lbs. Lbs. Lbs.

Salzer's Earliest	\$.02	\$.70	\$1.50	\$...	\$3.80
Minnesota Early	.15	.50	....	2.00	3.20
Early Orange	.15	.80	....	3.00	4.50

BEANS, Field.

Qt.	Peck.	Bu.	
Soja	.20	\$1.10	\$4.00
Velvet	.25	1.50	5.00

FLAX.

	Peck.	Bu.
Russian	\$.07	\$2.40
Minnesota No. 25 or Printost	.60	2.20
North Dakota No. 155	.60	2.20

BROOM CORN.

	10	50	100
	Lb.	Lbs.	Lbs.
Wisconsin Evergreen	\$.15	\$.75	\$2.75
California Golden	.25	1.00	....
Early Japanese	.25	1.50	10.00

BUCKWHEAT.

	Pk.	Bu.	2½ bu.
New Calcutta	\$.50	\$1.50	\$3.60
New Japanese	.50	1.35	3.20
Silver Hull	.40	1.40	3.35
Iceland	1.25	4.00	....

OATS (Spring).

	Pk.	Bu.	2½ bu.	10 bu.
Salzer's Silver Mine	\$.50	\$1.25	\$2.90	\$11.00
Salzer's Great Northern	.50	1.25	3.00	11.75
Black Prolific	.50	1.40	3.40	12.50
Improved White Russian	.50	1.10	2.70	10.75
Black Egypt (Imported)	1.00	3.00	7.00	....
Salzer's Big Four	.60	1.30	3.25	12.00
Lincoln	.40	1.10	2.60	9.50
Salzer's National	.60	1.25	3.00	11.90
University No. 6, Minnesota	.60	1.25	3.00	11.90
University No. 26	.60	1.25	3.00	11.90
Sixty Day	.30	1.15	2.50	10.00
New Kherson	.30	1.15	2.50	10.00

Write for special prices in large lots, state quantity and variety.

PEAS, FIELD.

Peck. Bu.

Bismarck Hog Food	\$.70	\$2.40
White Hundredfold	.65	2.35
Canada Field	.65	2.35

Write us for special prices in large lots on Field Peas.

MILLET.

	Peck.	Bu.	2½ bu.	100 Lbs.
Salzer's German	\$.60	\$1.50	\$3.50	\$3.00
Hungarian	.60	1.60	3.75	3.15
Hungarian, 20th Century	.60	2.10	5.25	4.00
Dakota Common	.50	1.50	3.50	3.00
Dakota Common, 20th Century	.50	1.80	4.00	3.50
Broom Corn	....	1.50	3.65	3.00
Broom Corn, 20th Century	.75	2.40	5.75	5.00
Japanese (bushel 40 lbs.)	....	....	....	4.50
Japanese, 20th Century	....	....	....	5.50
Earliest Russian	....	1.90	4.40	3.50
Earliest Russian, 20th Centy	....	2.25	5.00	4.25

PENCILARIA.

This is called the Wonder Grass, as it has so wonderful a yield. It is greatly relished by all kinds of stock, either in its green or dry state. Sow seed very thinly in drills 24 to 36 inches apart. Every farmer, and in fact, every one who keeps cows, horses or hogs, should try it if they wish to grow an immense crop of fodder cheaply on a small amount of ground. Price, pkgs., 10¢; oz., 15¢; ½ lb., 20¢; 1 lb., 45¢, postpaid. By express, 1 lb., 35¢; 5 lbs., \$1.25; 10 lbs., \$2.00; 50 lbs., \$8.50.

SPRING RYE.

	Pk.	Bu.	2½ bu.	10 bu.
Assiniboina Fife Spring	\$.50	\$1.60	\$3.90	\$15.00
Haynes Blue Stem Spring	.50	1.60	3.90	15.00
Early Jaya	.50	1.60	3.90	15.00
Minnesota No. 163	.50	1.75	4.30	15.00
Minnesota No. 169	.50	1.60	3.90	15.00

FODDER AND FORAGE PLANTS.

	10 Lbs.	50 Lbs.	100 Lbs.
Spring Vetch	\$.10	\$0.70	\$2.90
Lupine	....	.80	....
Salzer's Earliest Kafir Corn	.15	.60	2.00
Milo Maize	.15	.75	2.00
Jerusalem	.15	.75	3.00
Branching Doura	.10	.75	2.25
Australian Salt Bush	1.50	13.50	....
Lathyrus Sylvestris Wagneri	1.50	14.00	....
Giant Mustard	.20	1.40	....
Giant Spurry	.15	.95	4.00
Wild Rice	.22	1.75	....
Thousand Headed Kale	.30	2.50	12.25
Sanfoin Clover	.15	1.00	4.50
Seradella Clover	.15	1.00	5.00

Write us for special prices in large lots.

WINTER GRAINS.

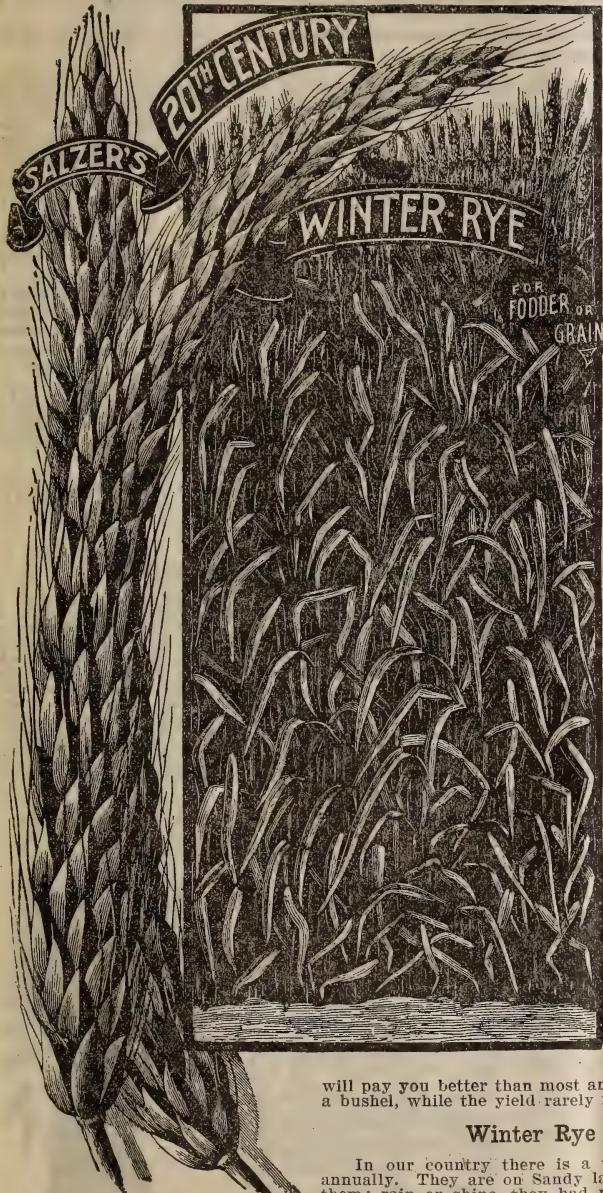
Prices subject to the advance of markets.

Always remit for sacks except when our 3 bus. special offer is used—on Wheat, Oats and Rye—otherwise we deduct cost of same.

WINTER BARLEY.

This variety we have not tested in Wisconsin. We purchased our stock in Missouri, with the assurance that it is largely grown there, and that it will do well in all states where winter oats flourish. We recommend that everybody give same a trial. Price, pkg., 10c; by freight, pk., 60c; bu., \$1.50; 2½ bus., \$3.65.

Salzer's Twentieth Century Winter Rye.



will pay you better than most anything else. The price is seldom below 50c to 60c a bushel, while the yield rarely falls below 40 bushels to 50 bushels per acre.

Winter Rye as a Fodder or Fertilizer.

In our country there is a trio of Hollanders growing 60 acres of potatoes annually. They are on Sandy land. Their crop was always fine. It never failed them; rain or shine, they had potatoes to sell. We looked them up, and found rye—winter rye—to be the secret. The 60 acres were fall plowed and sown to rye. Rye grows so quickly that long before time to plant potatoes it was from one to two feet tall. This was plowed under and therein the potatoes were planted, and such yields. In addition to being a great fertilizer, they would let their sheep and cattle graze, and cattle like nothing better than rye, winter rye.

PRICE OF WISCONSIN WINTER RYE

Pkg., 10c; lb., 30c; 4 lbs., \$1.00, postpaid; by freight, pk., 50c; 3 pecks, \$1.10; bu., \$1.40; 2½ bus., \$3.40; 10 bus., \$13.00; 20 bus., \$25.00; sacks, 22c each. (3 bus., sufficient for 2 acres, including sacks, \$4.35.)

Send 6c for postage and packing and receive free sample of Winter Wheat and Winter Rye. When placing large orders, also write for special prices, stating quantity desired.

Ear of Wisconsin Winter Rye.



We urge upon every farmer the great desirability of obtaining this rye. If sown in fall, it will make magnificent pasture in very early spring, if not desired for grain. If desired for grain, it will yield all the way from 60 to 80 bushels per acre. It is wondrously prolific, a great stoker, hardy, a vigorous grower, while as a hay it is of the very highest quality.

We know Salzer's Twentieth Century Rye will delight, please and be profitable to you. By all means try same.

It is well known that England, Scotland and Russia grow magnificent winter ryes, many varieties, but the best of all European varieties is this 20th Century Rye. This is sold in Europe always at fancy prices for seed. We obtained a fine supply when in Europe, and planted same, and are now able to offer it at a very reasonable price. Our splendid stock is grown right here near La Crosse, Wisconsin, and is hardy and prolific to an unusual degree! "For length of straw, earliness, vigor of growth and productiveness, it is unequalled by any variety in cultivation." This is the description European seedsmen give of the 20th Century Rye. We have found it in every respect A1, and as a new variety we heartily recommend everybody to give it a thorough trial. We know it will not disappoint you but surely please. It should be sown at the rate of two bushels per acre, in early fall, and whether you wish same for cutting green, or ripening, we unhesitatingly recommend it as the best that can be grown. The kernels are large, of fine color, very desirable for flour, very nutritious, and make excellent bread.

10 pounds B. Alsike Clover (costing this fall if bought in 100 lb. lots, only \$9.90), will give big luxuriant crop of clover timothy hay after Rye is cut.

PRICE OF SALZER'S 20TH CENTURY WINTER RYE.

Price, per pkg., 10c; lb., 30c; 4 lbs., \$1.00, postpaid. By freight, peck, 55c; 3 pecks, \$1.25; bu., \$1.60; 2½ bus., \$3.80; 10 bus., \$15.00; sacks, 22c extra; (3 bus., sufficient for 2 acres, including sacks, \$4.75.)

Wisconsin Winter Rye.

Rye as a main crop pays—pays big. There is no cereal that is a better money-maker, a surer money-maker, a bigger money-maker, and an easier money-maker than Wisconsin Winter Rye. You are surer of a crop of rye, providing you sow our Wisconsin Winter variety, than you are of wheat, oats, corn or potatoes, and in addition to this, the yield is enormous, and the price is always good. No matter how you take care of it, rye always returns a paying yield. It is a great stoker, of strong straw, long ears, early habits and easy to harvest. It is a crop that year in and year out, in good season or in bad season,

Ear of Wisconsin Winter Rye.

Salzer's Red Russian Winter Wheat.

"THE HARDY RED."

Hon. F. W. Coburn of Kansas, in that splendid weekly, "Saturday Evening Post," among other things says:

"Is wheat bread to become a luxury rather than a staple? James J. Hill says that at the present rate of increase in population, the ratio of production remaining the same, within twenty years a large part of the people will go to bed supperless. The Northwestern Miller, one of the high flour and milling authorities, in its issue of March 23, said:

"The problem of giving the masses bread is becoming the question of the hour; beside it all others are insignificant."

These were not idle remarks, but the result of close observation and study by the shrewdest of the shrewd, and they present the most serious economic problem facing the American as well as the European public. The question of trusts, the graft scandals and other like issues will solve themselves, and though the evils incident to them may not be checked at once, only a comparatively small number of persons will be directly affected. But the question of bread supply confronts every individual in every civilized country. No one community, but the whole world has to meet it.

The Northwestern Miller, in the same editorial from which a foregoing sentence was quoted, says:

"A few years ago we had a very large export flour trade and American millers believed that if they lost this trade they would have difficulty in keeping their mills running. Practically, the export flour market has already vanished; the enormous demand from the domestic trade has absorbed it, and millers are anxiously wondering where the wheat is to come from with which to keep pace with the demands."

There will never be difficulty in finding mills to grind the wheat, but the question of raw material is in a measure confronting the millers, and a bread shortage is coming, if we continue growing in population at our present rate, unless something is done to increase production."

These questions are of vital interest to consumer as well as producer. With this in view, we call especial attention to our winter wheat sorts, as listed on this and the following pages.

What is Salzer's Red Russian Winter Wheat?

The Red Russian Winter Wheat was introduced into this country twenty to twenty-five years ago from Russia. It was brought to Kansas and there it is known as Hard Turkey Red or Hard Russian Red Wheat. It has completely revolutionized the wheat growing of Kansas and Oklahoma and some parts of Missouri.

Five years ago we conceived the idea to import this Hardy Red Russian Wheat from the farthest northern portion where same is grown in Russia into Wisconsin, that in doing this we would get a hardy, more vigorous wheat than, if introduced from or into the southern climes first. With this in view we have worked and experimented and grown a fine crop of vigorous, productive, frost and elements withstanding Hardy Red Russian Wheat, which we are offering to our trade this year.

It is a little higher in price than the Red Russian Wheat you can get in Kansas or Iowa, but we leave it to you whether you would not rather pay 20c to 35c a bushel more for this vigorous Hardy Red Russian Wheat than the wheat from the warm and sunny prairies of beautiful Kansas or Iowa.

Red Russian Wheat has made the wheat fields of Kansas, Oklahoma and Nebraska famous. It has enabled them to produce from 150,000,000 to 200,000,000 bushels of the finest kind of flour wheat annually, and we believe that, if these farmers would exercise the same care with their seed stock as we exercise with ours, or in other words—it Salzer's Hardy, vigorous strain of Red Russian were sown in Kansas, Iowa, Nebraska and Oklahoma, that the yield there would easily be increased from 33 $\frac{1}{3}$ to 50 per cent.

Salzer's Red Russian Winter Wheat is a bearded variety; the kernels are of a rich color and very thin husk and very rich in gluten. It is a stiff straw, standing up well on rich or strong land, and matures early and before rust or chinch bugs appear in the fields. It is also a wonderful stooler, one grain often producing as many as forty to fifty stalks; thus one bushel of seed will go almost as far as two bushels of other varieties. One customer reported a yield of over 46 bushels per acre from $\frac{1}{4}$ bushel seed per acre, while many others have reported from 40 to 50 bushels yield per acre from five weeks of seed per acre, but we recommend from a bushel and one-quarter to 1 $\frac{1}{2}$ bushels of seed per acre.

49 bu.
per acre.

49 to 60
bus.
per acre.

RED RUSSIAN.

bearded variety; the kernels are of a rich color and very thin husk and very rich in gluten. It is a stiff straw, standing up well on rich or strong land, and matures early and before rust or chinch bugs appear in the fields.

It is also a wonderful stooler, one grain often producing as many as forty to fifty stalks; thus one bushel of seed will go almost as far as two bushels of other varieties. One customer reported a yield of over 46 bushels per acre from $\frac{1}{4}$ bushel seed per acre, while many others have reported from 40 to 50 bushels yield per acre from five weeks of seed per acre, but we recommend from a bushel and one-quarter to 1 $\frac{1}{2}$ bushels of seed per acre.

PRICE OF RED RUSSIAN WINTER WHEAT (see also next page): Bu., \$1.75 2 $\frac{1}{2}$ bus., \$4.25; 5 bus., \$8.35; 10 bus., \$16.50; 20 bus., \$32.50; 100 bus., \$160.00 net; sacks 22c each extra. (3 bushels for 2 acres, including sack, \$5.30.)

A Cure for Hard Times

The farmer reading the above description, together with the testimonials and strong points in favor of Red Russian Winter Wheat, must see in it a solution for hard times. No hard times can exist when the farmer gets two or three times as much from an acre as ordinarily. Thus, if your wheat produced you but 15 bushels per acre, and Salzer's Hardy Red Russian would give you 30 to 45 bushels per acre. ON 100 ACRES THERE WOULD BE A DIFFERENCE OF 3,000 BUSHELS, which would kill hard times in a hurry. Why not try it this fall by seeding heavily to Salzer's Hardy Red Russian and other winter wheat sorts? It is a wonderful wheat, and we believe as high as 70 BUSHELS PER ACRE CAN BE GROWN FROM THIS WHEAT WITH CAREFUL CULTIVATION.

10 bus. increase on 100 acres equals 1,000 bus.; 30 bus. increase means 3,000 bushels.



Red Russian.

Salzer's Hardy Red Russian Winter Wheat.

For years we have pushed almost to the exclusion of all other wheats, our famous Red Cross Winter Wheat. We have sold it by the thousands of bushels and introducing the seed of this justly famous winter wheat all over the winter wheat growing states and countries of the world. Everywhere it has given tremendous satisfaction.

However, alongside of Salzer's Hardy Red Russian Wheat here in Wisconsin the past four years it has not proven as hardy and as vigorous and as adaptable for all soils and as rich in gluten and bread producing qualities as Salzer's Hardy Red Russian, and for this reason we are giving more space this season to Salzer's Red Russian Winter Wheat. (See rear cover for fine illustration.) It deserves it. No praise can be too fulsome, too strong! It has proven itself a peer. It has withstood frost and cold and snows and inclement weather to a marked degree. It has produced crops that are simply marvelous, and we believe for the Dakotas, Wisconsin, Nebraska, Kansas, Oklahoma, Michigan, Indiana, Minnesota and Iowa, yes, in each and every winter wheat growing state that this is by all odds the best and most desirable winter wheat to sow. It is a variety that has never disappointed us, that has always returned paying yields and is bound to completely revolutionize every winter wheat field on earth.

If you have been accustomed to getting 12 to 18 and even 20 bus. of other Winter Wheats per acre, just cut that out, sell your seed to the elevator and buy Salzer's Hardy Red Russian and the next year you will have a smile "that won't come off" when your machine will turn out from 25 to 30 and 40 bushels and 50 bushels and more bushels per acre.

Just Think of This, Mr. Farmer!

It takes just as much wheat to plant an acre that will produce 15 bushels of ordinary Winter Wheat, as it does to plant an acre producing 35 to 50 and 60 bushels per acre.

Now, in supplying this latter kind of wheat, "that's where we shine! That's where we are strong! That's the only kind we grow, and that's the kind we urge you, Mr. Farmer, to sow liberally of this fall."

Our Red Russian wheat is different than the ordinary Red Russian Wheat you can buy from Iowa, Minnesota or Kansas seedsmen.

Ours is the child of this cold hardy vigorous North, the kind that has unusually tall, strong, healthy, vigorous, stiff straw, a single kernel stooling so heavily, that you frequently have from 30 to 40 stalks from a single grain. That's why Salzer's Red Russian is so heavy a yielder.

The kernels are of a medium size, of an attractive color, possessing the requisite degree of "hardiness" for the production of the famous flour that has made Kansas and other winter wheat growing states famous.

Indeed, we can tell you this on the quiet, that millions of bushels of the Red Russian and Red Turkey variety of Winter Wheat are finding their way into the big mills of Minneapolis, Duluth, and Buffalo, where it is mixed and ground up, we are told, with a hard spring wheat of the North.

The accompanying cut and illustration is a fair one of this splendid wheat. It is a wonderful stooler; ears are of good size and length and a great many of them to each root. The grains are plump, handsome and quite hard. The hull is thin and makes the finest quality of flour that can be produced from any wheat in the world. In short, as one of our customers summed it up, who says: "Your Russian Red is unequalled in hardness, stooling qualities, productiveness, rust proof qualities, strength of straw, quality of grain, quality of flour and the best all around Winter Wheat I have ever seen."

Salzer's Red Russian Wheat does exceptionally well on all kinds of soil, particularly so on rather poor, thin land. Indeed, it adapts itself to a great variety of soils and is hardy as oak.

It has produced for us several times on trial acres at the rate of 60 bushels to the acre.

Price of Salzer's Red Russian Winter Wheat.

If we asked \$3.00 a bushel for this wheat it would be cheap compared with the price asked for Kansas and Iowa Red Russian Wheat. The Red Russian Wheat, taken from the farthest, coldest farms of Russia and then transplanted to Wisconsin and grown with great care produces a wheat of unusual vigor and tremendous yields.

Price: 1 bu., \$1.75; 2½ bus., \$2.25; 5 bus., \$8.85; 10 bus., \$16.50; 20 bus., \$32.50; 100 bus., \$160.00, sacks extra 22c. (3 bus. with sack, \$5.30.)



SALZER'S RED RUSSIAN.

The new winter wheat of quality and vigor, the kind to demand 40 to 60 bus. per acre from!

DEFIANCE WINTER WHEAT.

A selection of the Turkish Red, claimed to yield from 35 to 60 bushels per acre. With us it made no such record, but it is a dandy wheat, very hardy, and is surely one of the best to grow in Iowa and Minnesota. It is strictly iron clad and entirely free from rust, blight, and scab, and lives through the winter in a remarkable degree and in very exposed places. Straw is strong enough to hold up the heavy heads. It makes excellent flour. Our vigorous Wisconsin Grown is higher in price.

PRICE OF KANSAS OR IOWA GROWN DEFIANCE WHEAT.

Pk., 60c; ½ bu., 90c; bu., \$1.60; 2½ bus., \$3.90; 10 bus., \$15.50, sacks extra. (3 bus. with sack, \$4.90.)

PRICE WISCONSIN DEFIANCE WINTER WHEAT.

Pk., 65c; ½ bu., \$1.00; bu., \$1.80; 2½ bu., \$4.60; 5 bus., \$9.00; 10 bus., \$17.00; 20 bus., \$33.50, sacks extra 22c. (3 bus. with sack, \$5.70.) extra. (3 bus. with sack, \$5.70.)

TURKISH RED WINTER WHEAT.

This wheat has fairly made Kansas, Nebraska, Missouri, Oklahoma and Iowa famous as Winter Wheat growing states. It has stood 40 degrees below zero in Wisconsin and Minnesota. Kernels are red, have a thin husk, very hard and rich in gluten. It is heartily recommended by all experimental stations, agricultural colleges, etc.

This great variety has now been before the public upward of twenty years and all Winter Wheat growers and the different experimental stations, everywhere who have given it a trial, have pronounced it as one of the hardest, most productive and surest cropper that has ever been introduced.

We have shipped it into every state of the Union and everywhere it is giving tremendous satisfaction.

At the Iowa State Experimental Station it has a report of 58 bushels per acre and an average yield for ten years in succession of 45 bushels to the acre, and it has always stood first and best at the Nebraska, Kansas, Oklahoma and other experimental stations where tried.

Our Vigorous Wisconsin Grown Turkish Red is higher in price than Iowa or Kansas grown.

PRICE OF IOWA AND KANSAS TURKISH RED WHEAT.

Pk., 60c; ½ bu., 90c; bu., \$1.60; 2½ bus., \$3.90; 10 bus., \$14.00; 20 bus., \$27.75, sacks extra 22c each. (3 bus. with sack, \$4.85.)

PRICE OF WISCONSIN TURKISH RED WHEAT.

Bu., \$1.85; 2½ bus., \$4.50; 5 bus., \$8.75; 10 bus., \$16.90; 20 bus., \$32.90, sacks extra 22c. (3 bus. with sack, \$5.45.)

Salzer's Red Cross Winter Wheat.

Biographers tell us that it takes a century to produce a great man, a statesman, an author, a reformer or inventor. This is equally true of a new cereal, unless by chance you discover a seedling upon which nature possibly has labored for years.

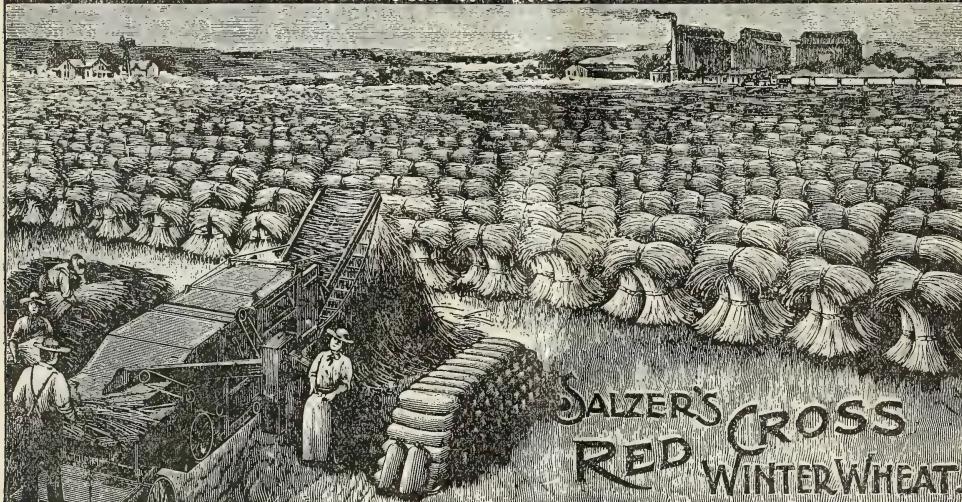
In June, 1893, we were urged by a farmer customer to come and inspect a new winter wheat which he had. As he had no sample left, we hesitated undertaking the journey. He urged us again, stating that it was worth going to Europe for; that if we were not satisfied with the growing wheat, he'd pay the expenses. Then we reasoned: That farmer has confidence in his wheat; it must be something ahead of the average; it must be something extraordinary. We went, we inspected, we were captivated. We bought the crop before leaving the farm, paying over \$2,000. Now it's nothing unusual this transaction, for us. It occurs frequently. We do not hesitate paying \$20 or \$30 a bushel for a new wheat, or corn, or potato, if it has merit. Why, we have growing now thirty bushels of oats which cost us over \$900—\$1.00 a pound. That illustrates our point—no matter what a new cereal, or potato, or seed costs, we must have it for our customers if it really is good, has merit, and will prove a blessing and benefit to our customers. When our house was founded by the late John A. Salzer it was just as much our aim to do good by disseminating good seed and prove a blessing to customers as to make money. Both these objects went hand in hand, and we have honestly striven in our long years of business to firmly adhere to these principles.

"Where and how did you obtain this wheat?" we asked, and here give Mr. J. J. Barron's statement: "Six years ago I revisited my home in Scotland, and brought back a few pounds of a newly introduced wheat that was then creating a great sensation, owing to its great yield. I already had two other sorts—one a bald and the other a bearded—and conceived the idea of crossing the three in order to transplant into the Scotch variety the hardiness and color of our American sorts. The result is what you see—a stiff, straight-growing, hardy, vigorous variety, with a yield doubling any American variety ever tried or heard of. In Scotland I was told that repeated tests gave to this wheat a yield of 60 bushels per acre, and they all agreed that it could be increased to 100 bushels per acre. Of this I am sure."

NOW, MR. FARMER.

DOES THIS PAY? 50 ACRES RED CROSS WHEAT 47½ BUS. PER ACRE = 237.5 BUS.
50 ACRES COMMON WINTER WHEAT 16 BUS. PER ACRE = 800 BUS.
A DIFFERENCE OF 152.5 BUS. AT 60¢ = \$945.00

ELEVATORS ALWAYS PAY 10¢ PER BUS.
MORE FOR SALZER'S WHEAT.



**SALZER'S
RED CROSS
WINTER WHEAT.**

Caesar's Ghost! I have followed threshing for over 30 years in Indiana, Illinois, Ohio and Wisconsin, those wonderful winter wheat states, but never in my life have I seen anything like this field of Salzer's Red Cross Winter Wheat. It surely will yield over 50 bushels per acre. This beats everything!

account of the ruinous situation, and no snow all winter, it is now heavily stooled, and we expect 900 bushels from the rate of 22½ bushels per acre, but our manager thinks it will go 30 bushels. He says Salzer's Red Cross Wheat is the greatest yielder on general acreage ever seen or grown here.

There is absolutely no risk in sowing Red Cross Winter Wheat, and big money can be made out of it by wide-awake farmers. Why is it that some farmers will not keep up with the times? Why are they always content with the skimmed milk? Or, in other words, they will not buy a good thing when it is new, but will wait until it is half worn out and then take hold of it. This class of farmers will always complain of poor crops, low prices, and hard times. Let us look at the matter right. Suppose the prices are low. Double the yield of your crops. What then? Why, hard times disappear as if by magic. Sow good seed, feed your ground properly, and then with a fair season (or a bad season, if you sow Red Cross) the crop is assured. On the other hand, sow a poor variety of seed, starve your land, and the best season God ever sent will not fill your granary; such farming will make you a slave all your active life and prepare you for a miserable old age. Be wise and keep well ahead in the race. Be a leader if you can, but never be entirely in the rear. Think, plan, act. You can commence this year by sowing good varieties of wheat. With good management you can sell the crop at an advance on market price. With good management you can sell the crop at a fancy price, for seed, to your neighbor. By keeping right along in this way you will soon be looked to in your neighborhood for

the best seed, and no person can calculate in advance how many extra dollars this means during a farmer's life. Try one or two new kinds of seed each year, and as soon as you see an improvement, discard the old and work up a crop of the new. There are enough good new varieties originated to keep something going at a good price all the time. This is one way to make farming pay, and Salzer's new varieties are always sure to pay you. Just think of the thousands of dollars farmers have made throughout the United States on Salzer's corn sorts, on his oats, wheat, barley, potatoes, etc., etc., etc. When Salzer offers a new variety of wheat, or grain, or potato, you can always bank on same, for it is "More than good," as a pleased farmer expresses it. Why, Red Cross Winter Wheat is so strong, so vigorous a variety, so heavy a yielder, that it must surely pay you.

Wore winter wheat will be sown this fall than at any time in the history of our country. Now is the time to sow, plant in plenty and know what to sell next fall when it brings \$1.00 to \$1.20 a bushel! Such prices pay, pay handsomely!

LET US REASON TOGETHER.

Suppose you planted 10 acres of Red Cross and 10 acres common winter wheat, like you usually sow. See the results:

10 acres Red Cross Wheat yield, say about..... 360 bushels
10 acres common winter wheat (a big one, too)..... 160 bushels.

Here is a difference of over 200 bushels, ten times more than the new seed costs. Be in the swim. Get Red Cross. Try it. (10 pounds B. Alsike Clover per acre, costing this fall in 100 lb. lots \$9.90, sown in your winter wheat, will give you a luxuriant clover timothy crop after wheat is harvested.)

PRICE OF SALZER'S FAMOUS RED CROSS WINTER WHEAT.

Prices: Pkg., 10c; lb., postpaid, 35c; 3 lbs., \$1.00; by freight, pk., 60c; bu., \$2.00; 2½ bus., \$4.75; 10 bus., \$18.50; 20 bus., \$36.50; 100 bus., \$180.00 net; sacks 22c each. 3 bus., sufficient for two acres (including sacks), \$6.85.



Above is Mr. Barron's version. Now we will tell you ours: We planted every bushel in the fall of 1893, and again in the fall of 1894, and also 1895, and every year since. Now, we have a 100-acre patch that at this day (June 6th) competent judges place at 5,000, or 50 bushels per acre! We have another 10 acre piece of high wheat soil that we shall be disappointed in if the thresher gives us less than 600 bushels, or 60 bushels per acre! Then there is a 3-acre plot, sown in rows, starting magnificently, upon which the farm manager says 225 bushels will be threshed! That's 75 bushels per acre! We are skeptical, but the manager is enthusiastic, and he is no evil judge. Then there is a forty that is not going to do so well. We must tell the truth, the whole truth. That faces a slope running south, where all winter long but little snow lay and the sun played havoc. We were afraid of it, but the farm manager was sure Salzer's Red Cross of the North would win. Although killed out largely on



Salzer's Advance Winter Wheat.

We wish we had 100,000 bushels of this new wheat marvel. 100,000 bushels would hardly go around among our customers if they once saw it growing. It is one of those rare new things that one never can get enough of, and our crop this year amounts to but 1,000 bushels, so that you will have to order early to get a start with this premium winner. It is truly a great wheat, an advance in quality, productiveness, hardness, yield, stooing propensities, vigor, resisting disease over almost every variety, known to us today.



We know it is an advance, for during the past winter out of a plot of over 75 different varieties of winter wheat tested, this was the hardiest, proving itself the strongest grower, the freest from disease and by all odds the heaviest yielder.

We do not wish to say what the yield of this will be per acre, but we are sure it will astonish you and please you, and we know that if you will try 2½ bushels or 5 bushels (no more than 5 bushels sold to any one party except by special arrangement), you will be more than pleased with the results.



IT IS A BEARDLESS VARIETY.

That is worth a great deal, as nine out of ten farmers will not sow a bearded wheat variety, although the bearded wheat varieties as a rule are stronger, with heavier berries, but Salzer's Advance can show them a thing or two when it comes to healthfulness, stooing and yield! It's strong, even, upright growth, fine, magnificent milling qualities, large, noble, beardless heads, plump, solid, big grain, and almost fly-proof and rust-proof and disease-proof, is a thing worth millions in a new wheat. We are sure this variety will please you.

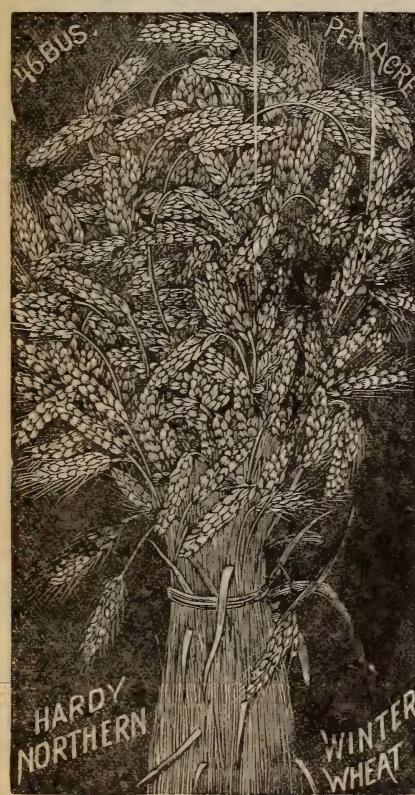
Pronounced by wheat experts to be one of the finest, rarest, heaviest yielding wheat novelties of the century—one "to tie to," to plant and have a plenty to sell the succeeding years for seed.—10 lbs. B. Alsike Clover (See page 23) sown per acre in with this wheat, will give a rousing timothy hay crop after wheat is harvested.

GOOD REPORTS.

This catalogue goes to press May 15th, 1910, nearly sixty days before any winter wheat is harvested, but we are getting scores of glowing letters from customers who sowed three bushels last fall of Salzer's Advance Winter Wheat. One and all tell us of the wonderful way it passed the winter and the splendid outlook for a tremendous crop!

PRICE OF SALZER'S ADVANCE WINTER WHEAT.

Price, lb., postpaid, 50c; 3 lbs., \$1.10. Price by freight, pk., 75c; ½ bu., \$1.50; bu., \$2.50; 2½ bus., \$6.00; 5 bus., \$11.75. Sacks, each, 22c extra. (3 bus., sufficient to sow two acres, including sack, \$7.40.)



Salzer's Hardy Northern. BEARDED WHEAT.

Many farmers do not like a bearded wheat; but, then, again there are thousands of old-fashioned farmers whose early fortunes were made in bearded wheat, that are trying to the new varieties of bearded winter wheat, and to them we want to commend most heartily our Hardy Northern Wheat. That is a wheat to tie to.

Sow liberally, and you will surely make money.

We wish that we had 25,000 bushels of this magnificent bearded winter wheat, a wheat that is pronounced one of the very best winter wheats in the country today. It is a variety full of new blood, new vigor and tremendous producing qualities, and we are satisfied that every farmer giving it a trial will be more than delighted and pleased with same. Our stock of same is not over large, and we urge farmers who wish a good thing to order early. We do not see how our great Winter Wheat varieties, namely: Hardy Northern, Salzer's Prizetaker, Salzer's Advance and Salzer's Renowned Red Cross and Red Russian Winter Wheat, can be improved in any way, shape or manner, although we are annually selecting and reselecting and perfecting with great care in order to produce the very best in the Winter-Wheat line. Our seed we believe to be the best and choicest and highest grade offered in the country. We know that when you once plant our seed, you will want no other. Now, in this Hardy Northern you will find a remarkable stooler, with very large, long, broad, deep, heavy heads, filled with solid kernels of grain, of a rich bronze shade, extremely productive, of excellent quality, and the delight of the farmer, and we urge you to give this bearded variety a trial.

PRICE OF SALZER'S HARDY NORTHERN.

Price: Pkg., 10c; lb., by mail, 25c; 4 lbs., \$1.00; by freight, ½ bu., 90c; bu., \$1.75; 2½ bus., \$4.40; 10 bus., \$16.00. (Sacks, 22c each.) 3 bus., sufficient for two acres (including sack), \$5.00.

In ordering wheat (except the 3 bushel special offer), it is understood, if you do not remit for sacks, that you wish us to deduct the cost of the sacks (22c each) from the order.

Send 6c for postage and packing and receive free sample of Winter Wheat and Winter Rye.

We also have small stocks of Harvest King Wheat, Fultz' Winter Wheat, Kharhoff Winter Wheat, Early Red Clawson Winter Wheat at: Pkg., 70c; ½ bu., \$1.00; bu., \$1.90; 2½ bus., \$1.60; 3 bus., \$5.75; 10 bus., \$17.00.

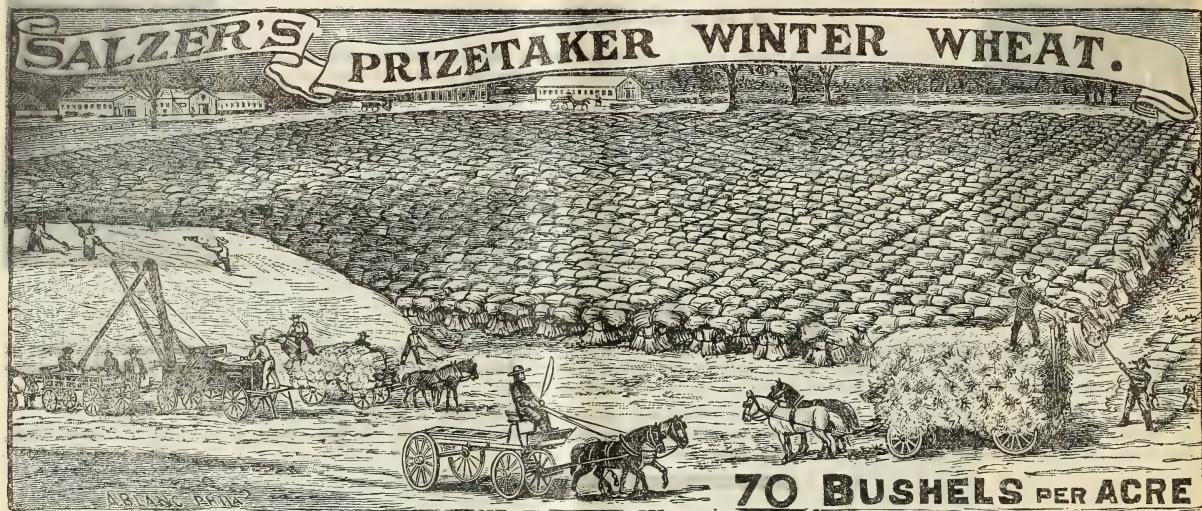
Salzer's Prizetaker Winter Wheat.

We now come to the last page of our Winter Wheats, and believe we have left the "best sort" for the last! At least we know of no variety which has taken so many first prizes everywhere—at all county, district and state fairs, where exhibited—as this splendid prodigy.

No wheat that we have offered in the past ten years, with the exception of the Canadian Hybrid and Salzer's Red Cross Winter Wheat, has so completely captivated the farmers as Salzer's Prizetaker. The reason is apparent. Though of a white color, it is so enormously productive, so healthy and strong, so fine a stooler, and so hard and difficult to winter kill, that it will not only please, but bring big profits to each and every farmer growing same.

Now, we know that this wheat will please. It is accustomed to big yields. It does not give a "baby" yield—but a big, rousing, giant crop—such as 40, 50, 60 and 70 bushels per acre. The kernels are beautiful, are large and full; it's a wheat to buy. Now, do try it for the coming season. You will surely be delighted with it.

When this wonderful wheat has been exhibited, no matter whether at a Country, or State, or National Fair, it always captures the prize. There is a reason for it. There is no berry so large and plump and fine and heavy and of superior quality and chaste elegance as Salzer's Prizetaker Winter Wheat berry. It is a wheat that cannot fail to attract, and is without doubt the finest white wheat grown, and is in tremendous demand by manufacturers of cereal foods as well as millers. We know that Salzer's Prizetaker Wheat, owing to its sturdy habits, its element resisting qualities, will be to you a great money-maker. We have sold of this wheat thousands of bushels the past ten years and every year our stock has run out, the demand having been greater than the supply. We think this year that we have sufficient for all demands.



70 BUSHELS PER ACRE

Salzer's Prizetaker Winter Wheat.

Its kernels in ordinary wheat years are large, full, extra heavy, often weighing as much as 66 lbs. per measured bushel; it is an early wheat, strong straw, bald hybrid variety. It was obtained by crossing and selecting, until this new sort stands at the head of all white bald winter wheats. Our farm manager reports a test of 131 bushels on two acres, or a trifle over 65 bushels per acre. Now this yield very surely can be had by anyone. We know of no wheat that is handsomer and that will give greater satisfaction than this. It is a fine wheat for flour, and makes most excellent, nutritious flour, and will surely please.

70 Bushels per Acre.

Now no wheat has as yet been produced that will yield acre after acre in ordinary culture 70 bushels per acre—but Salzer's Prizetaker will make you feel proud the way it returns bushels after bushels! If you want something fancy—a fine acre piece of wheat to show off with—to beat your neighbor all hollow—that is, if you wish it for exhibition purposes—to show the county what you can do—that is to produce the biggest yield in your section—then you must sow Salzer's Prizetaker to do it with! That will do it. It will reach 70 bushels per acre or know why on high intensive cultivation.

Salzer's Prizetaker is a Money-Maker Winter Wheat.

The price of this wheat we have placed very low; it ought to be \$25.00 per bushel, it is worth it; yes, it is worth more than this, for it demonstrates to you how to make money by sowing this wheat; even if you receive only 40c per bushel for your crop, you'll still make money, as Prizetaker is so heavy a cropper; and we hope that every farmer will give it a trial. We shall be glad to mail you a large sample package of same for 10c. We hope that farmers will club together and purchase 20 bushels or more of this wheat, so as to have this variety to offer next year to their neighbors at a fancy price for seed.

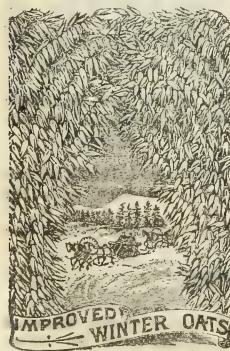
PRICE OF SALZER'S PRIZETAKER WHITE WINTER WHEAT.

Pkg., 10c; 1 lb. by mail, 25c; 4 lbs., \$1.00; by freight or express, $\frac{1}{2}$ bu., \$1.25; 1 bu., \$2.20; $\frac{3}{4}$ bu., \$5.25; 10 bu., \$20.00; 20 bu., \$39.00; 100 bu., \$192.50; ($\frac{1}{2}$ bu. sacks, 22c each extra.) 3 bu., sufficient for two acres (including sack), \$6.75.

WINTER OATS.

There is considerable call for a winter oat. This call comes from all winter wheat growing states. Well, we have it. We bought a carload from a grower in Missouri. Like all seeds we are obliged to buy, it is not nearly as handsome as our own growth would be, but he assures us it's a big, heavy, extra fine yielder. It is of yellowish color, with some black oats. We would, from appearance, say it can yield 60 bushels per acre. We are satisfied if you wish winter oats, this is the lot to try. We shall sow 40 acres of it this fall. Farmers, it will pay to give this a trial. Last winter turf oats were grown with good success in Tennessee, Kentucky, Southern Indiana, Ohio, Missouri and other states, and we believe that this variety will give greater results and perfect satisfaction. The price is very low for a winter oat. Sow one and one-half to two bushels per acre.

Price, postpaid, pkg., 10c; lb., 25c; by freight, pk., 40c; bu., \$1.50; $\frac{1}{2}$ bu., \$3.50; 10 bu., \$12.50. Sacks, 22c each. 3 bu., sufficient seed for two acres, including sacks, \$4.60.



Salzer's Superior Grass and Clover Seeds.

(Write us for Special Wholesale Prices on Clovers, Timothy, etc., if desired in Large Lots, stating Quantity desired.)

Grass (and Clovers included of course) is king, for no other product of the land returns such continual paying yields, as the meadows and the pastures. We warrant our Grass and Clover Seeds to be of unusually strong and vigorous vitality. Should stocks become exhausted we will fill at market price.

The Honest Truth About Grades.

In the open market among Seedsmen we find terms as Fancy, Choice, Prime and Fair, by which different grades of Grasses, and Clovers and Timothy are known. These have been so much abused that they really mean nothing. Thus, a seedman, in Minnesota will grade a bushel of clover as Choice. At La Crosse this same clover might be graded as Prime. In Chicago possibly it would bear the name Fancy! For this reason, years ago we established grades of our own, to which we have adhered strictly. Lately we have added another grade, the "Twentieth Century."

Under our grades, therefore, we mean as follows:

1. **Prime**—Merchants sell this grade of Clover, Timothy and Grasses largely out of their stores as **Prime to choice**. It has not been well cleaned and contains some weeds or other grasses or clovers, and some blighted seeds, hence the lower price.
2. **Choice**—Somewhat better than Prime; corresponds often to grades like Badger, Diamond, etc.
3. **Salzer's Superior**—This is par excellence. It is grown for seed only, and is superior to 96 per cent. of the clovers offered by seedsmen in this country. It is superior, we think, to grades like Badger, Sterling, Pine Tree, Diamond, etc., etc.
4. **Twentieth Century**—Hats off for this grade. It is the finest, cleanest, purest, heaviest, most vigorous seed that can be grown. It is grown for seed purposes only on carefully selected clover soil, kept free from weeds, and the seed saved and gathered under great expense and great care. It is to other grades what rich Jersey Cream is to skimmed milk. We call this Twentieth Century strain absolutely pure, as it is nearly so, as care, and selection, and pains, and growing can make it.

What we say about Clovers pertains to Timothy, Blue Grass and all other Grass and Clover Seeds. Sacks, 22c each.

PRICES.

These are the prices prevailing today. Always ready to give closest prices when you are ready to buy. State grade and quantity desired.

		Pounds per bu.	Bu.	Lb.	Prices per 100 lbs.
BERMUDA GRASS. (<i>Cynodon Dactylon</i> .)	Of great value in the Southern States				\$0.70 .30 24.00
Creeping Bent Grass. (<i>Agrastis Stolonifera</i> .)	Excellent for lawns; succeeds well in most situations	14	3.50	.30	
Dog's Tail. (<i>Cynosurus Cristatus</i> .)	Should enter in moderate quantity in permanent pasture and lawn mixture	14	4.25	.35	29.00
ENGLISH RYE GRASS, Superior. (<i>Lolium Perenne</i> .)	It grows rapidly and makes a good showing within a month from time of sowing	14	1.50	.10	8.00
English Rye, Common.		14	1.20		6.75
HARD FESCUE. (<i>Festuca Duriuscula</i>)	A dwarf-growing grass forming a dense, fibrous mat, succeeding well in dry situations	14	2.30	.20	16.00
ITALIAN RYE GRASS, Superior. (<i>Lolium Italicum</i>)	Thrives in almost any soil, and yields early and abundant crops. Sown in the fall will produce an excellent hay crop the following season, but lasts only one year	14	1.50	.15	8.50
Common Italian Rye.		14	1.40		7.50
MEADOW FESCUE, Superior. (<i>English Blue Grass</i>) (<i>Festuca Pratensis</i>)	Of great value in mixtures for permanent pastures	14	2.25	.17	15.00
MEADOW FESCUE, 20th Century.		14	2.50	.20	17.50
MEADOW FOXTAIL. (<i>Alopexurus Pratensis</i>)	One of the best grasses for permanent pasture; early and of rapid growth	14	3.75	.30	26.00
Phalaris —The true Blue Joint, very scarce	Lb. 80c; 5 lbs. \$3.75; 100 lbs. \$70.00				
Red Fescue. (<i>Festuca Rubra</i>)	Forms a close, rich sod and is valuable in lawns	14	2.65	.22	18.00
Rough Stalk Meadow Grass. (<i>Poa Trivialis</i>)	Excellent for pasture and meadows, on damp soils	14	4.00	.30	26.00
SHEEP'S FESCUE. (<i>Festuca Ovinia</i>)	Short and dense in growth, excellent for sheep pasture. Valuable also for lawns	14	2.30	.20	16.00
Sweet Vernal.	Emits an agreeable odor, which it imparts to the hay	14		.18	16.00
TALL FESCUE. (<i>Festuca Elatior</i>)	Early, nutritive and productive in pastures on wet or clay soil. Recommended for soilings and in permanent hay mixtures	14	4.00	.30	27.50
TALL MEADOW OAT GRASS, Superior. (<i>French Rye</i>) (<i>Arenaria Elatior</i>)	Of rapid, luxuriant growth	14	2.50	.20	17.00
TALL MEADOW OAT GRASS, Common.		14	2.20		15.00
Wood Meadow Grass. (<i>Poa Nemoralis</i>)	Of early growth and thriving well under trees	14	7.90	.60	55.00
Johnson Grass. Lb. 35c; 6 lbs. \$1.50	Write for prices				

Timothy, Red Top, Kentucky Blue and Orchard Grass.

These four Grasses are so well known they need no further description. They are also largely sown in the fall of the year.

Salzer's Timothy.

Salzer's Timothy has won for itself a world-wide reputation. There is none grown more leafy and succulent and rich in nutritious qualities than Salzer's.

"Arm High." A strain of timothy bred to long, bushy stalks of unusual hardness, vigor and tremendous stooling qualities.

	Lb.	Pk.	Bu.	2 1/2 bu.	100 lbs.	acres.	Sow per
Prime (No. 3).	6c	40c	\$0.75	\$1.45	\$3.50	\$3.20	13 lbs.
Choice (No. 2).	7c	50c	.95	1.90	4.40	4.00	12 lbs.
Superior (No. 1).	8c	60c	1.20	2.30	5.50	5.00	10 lbs.
20th Century.	10c	70c	1.35	2.65	6.50	5.80	8 lbs.
"Arm High."	15c	1.00	1.80	3.50	8.00	7.50	8 lbs.

If by mail add 8c per lb. for postage. 22c for SACKS.

Clear Red Top.

	Lb.	Pk.	Bu.	50 lbs.	100 lbs.	acres.	Sow per
Choice (No. 2).	15c	50c	\$1.75	\$6.00	\$11.50	10 lbs.	
Superior (No. 1).	17c	55c	2.00	7.10	14.00	9 lbs.	
20th Century.	20c	70c	2.30	8.20	16.00	8 lbs.	

Add 8c per lb. for postage.

Kentucky Blue Grass.

	Lb.	Pk.	Bu.	50 lbs.	100 lbs.	acres.	Sow per
Prime (No. 3) (sold out).							28 lbs.
Choice (No. 2).	15c	50c	\$1.90	\$6.75	\$13.00	24 lbs.	
Superior (No. 1).	20c	55c	2.25	7.75	15.00	21 lbs.	

20th Century Add 8c per lb. for postage.

Prices of Canadian Blue Grass.

	Lb.	Pk.	Bu.	50 lbs.	100 lbs.	acres.	Sow per
Choice (No. 2) (sold out).							28 lbs.
Superior (No. 1).	15c	50c	\$1.90	\$6.75	\$13.00	21 lbs.	
20th Century.	17c	55c	2.00	7.10	14.00	17 lbs.	

Prices of Orchard Grass.

	Lb.	Pk.	Bu.	50 lbs.	100 lbs.	acres.	Sow per
Prime (sold out).							17 lbs.
Choice (sold out).							
Superior (No. 1).	20c	70c	\$2.30	\$8.20	\$16.00	21 lbs.	

20th Century Add 8c per lb. for postage.



Orchard Grass.

Salzer's 20th Century strain of timothy is just popular, having won on account of its purity and vigor a place in all the markets of the world.

Write for prices on Grass and Clover Seeds, stating grade and quantity desired of each, as this catalog goes to press May 15th, long before Grasses and Clovers are ripe.

SALZER'S RED OR JUNE CLOVER.

Salzer's Superior and 20th Century Strains of Clover Seed are known all over America as the most wondrously vigorous and prolific in culture. They certainly beat St. Louis, Chicago and Eastern Clover in yield, vigor, foliage and rich food matter from 30 to 50 per cent.

WHY IS SALZER'S CLOVER SO SUPERIOR?

The answer is given by ex-Gov. F. A. Hoffman, of Illinois, in a few words. He says: "Out of repeated tests made with Salzer's Superior Brand of Red or June Clover, never less than 98 kernels out of 100 grew; that is why I sow only Salzer's Grass and Clover Seeds."

Now, that is the experience of thousands and thousands of our customers all over America, and they write us that they would rather pay a little more for our Superior Northern-Grown Seed, and know that every kernel will grow, than to get inferior seeds from seedsmen who are not growers, and who, as a rule, buy from commission merchants who buy up anything and everything that is offered. Now our seed is carefully grown in the extreme North, is vigorous, sprouts and grows!

Our Clover Seed, being grown by us with great care in the far North, is worth \$1.00 to \$2.00 a bushel more than Chicago, Toledo, St. Louis, Minneapolis or Eastern seed for big yields.

Hon. H. F. Hunter, of S. Dakota, says: "Clover is not all alike, as some seem to think. I'd rather pay \$15.00 a bushel for Salzer's Superior Clover Seed than buy of some seedsmen and stores at \$3 a bushel. My experience in farming proves that Salzer's Clover Seeds all grow and double other yields. I use Nitro-Culture, too."

SALZER'S MEDIUM RED OR JUNE CLOVER.

	Lb.	Peck.	1/4 bu.	Bu.	2 1/2 bu.	100 lbs.	Sow per acre
Prime (No. 3)—If interested write for samples and prices.							12 lbs.
Choice (No. 2).....16c	\$1.95	5.25	\$7.25	\$17.90	\$12.00	9-10 lbs.	
Superior (No. 1).....18c	2.25	5.62	8.75	21.50	14.50	8 lbs.	
20th Century .....20c	2.75	6.4	10.60	26.00	17.50	7 lbs.	

SALZER'S MAMMOTH RED CLOVER.

	Lb.	Peck.	1/4 bu.	Bu.	2 1/2 bu.	100 lbs.	Sow per acre
Prime (No. 3)—If interested write for samples and prices.							12 lbs.
Choice (No. 2).....16c	\$1.95	5.25	\$7.25	\$17.90	\$12.00	9-10 lbs.	
Superior (No. 1).....18c	2.25	4.40	8.75	21.50	14.50	8 lbs.	
20th Century .....20c	2.75	5.4	10.60	26.00	17.50	7 lbs.	

Add to above 8c per lb. for postage. 22c for sacks.

Glad to give Special Prices when you are ready to buy. State grade and quantity desired.

Salzer's Wisconsin-Grown Alsike Clover.

SALZER'S WISCONSIN-GROWN ALSIKE CLOVER, ALSIKE WONDER, OR 6 WEEKS WONDER.

THIRD WEEK.



5 TONS
PER
ACRE
SIXTH
WEEK.

PRICE OF SALZER'S WISCONSIN-GROWN ALSIKE CLOVER SEED.

Pound	By Mail.	Peck.	1/4 bu.	Bu.	2 1/2 bu.	100 lbs.	Sow per acre.
Choice (No. 2).....25c	\$2.00	\$3.95	\$7.80	\$19.00	\$12.90	10-11 lbs.	
Superior (No. 1).....28c	2.20	4.35	8.50	20.00	14.00	8-9 lbs.	
20th Century .....32c	2.75	5.40	10.85	23.75	16.00	7 lbs.	

If by mail, add 8c a pound for postage. (2 1/2 bu. sacks 22c each, extra.) Nitro-Culture. If interested send stamp for circular.

B. ALSIKE CLOVER (and Timothy).

With one leap, with one bound, Salzer's B. Alsike has become popular, immensely popular! Our sales of B. Alsike last year were 80 times more than in former years! That tells the story. This B. Alsike has reason back of it for its tremendous popularity. B. Alsike is grown right here in Western Wisconsin for seed, contains some Timothy, as the two, Alsike and Timothy, do so splendidly, so magnificently together. If you do not plant to grow for Seed only, then the B. will give you splendid satisfaction, and is much lower in price; indeed, it is now being sown in great quantities almost to the exclusion of superior seed, owing to its very low price.

ITS SPLENDID ADAPTABILITY TO PRODUCE ITS BEST,

its marvelous producing powers, makes B. Alsike profitable to sow! The John A. Salzer Seed Co. sow it in large quantities for lots and lots of excellent hay—it makes hay of a very superior quality, as Alsike and Timothy "are in love with each other and grow hand in hand." Of course, if you desire to grow for Seed, then by all means plant only Salzer's 20th Century, but, if you wish it for pasture or hay, yes, lots and lots and lots of hay, then sow our cheap B. Alsike—splendid for lots of grass and hay.

PRICE OF B. ALSIKE CLOVER.

Pound	By Mail.	Lb.	5 lbs.	10 lbs.	Peck.	1/2 bu.	Bu.	2 1/2 bu.	100 lbs.	Sow per acre.
B. Alsike .....\$0.25	\$0.17	\$0.70	\$1.25	\$1.60	\$3.10	\$6.00	\$14.75	\$1.90	10-15 lbs.	



SALZER'S WHITE DUTCH CLOVER.

A low, close-growing Clover, round white heads; very fragrant; best adapted to moist soils, but does well on dry land; excellent for sowing with Blue Grass for pasture and lawn purposes. Sow in spring. Our seed is the hardy northern variety and very prolific. Never winter-kills here! For lawns it is splendidly adapted; indeed, to lawn it is considered "quite right" unless it contains a good sprinkling of this sweet, pure white blooming, low-growing, "soft as velvet," hardy White Dutch Clover. $\frac{1}{2}$ of a pound of our 20th Century White Clover, costing 20c, postpaid, will be sufficient to sprinkle upon a lawn 20x50 feet.

White Dutch.

PRICE OF SALZER'S WHITE DUTCH CLOVER.

Postpaid.	By Freight.	Sow
1/4 lb.	Lb.	1/2 bu.
14c	1.25	100 lbs. per acre.
Prime (No. 3)—Sold out.		12 lbs.
Choice (No. 2).....12c	35c	\$2.75 \$5.40 \$10.85 \$16.00 9-10 lbs.
Superior, for lawns, 15c	40c	3.00 5.80 11.50 19.00 8 lbs.
20th Century, lawns, 20c	50c	4.00 7.75 15.00 24.00 6-7 lbs.

As this Catalog goes to press May 15th before crops are harvested, prices may change. If you have large list please write us, we may be able to save you money.

WHITE BOKHORA CLOVER.

This is a tall, shrub-like plant, growing to the height of four to six feet, with branches whose extremities bear numerous small white flowers of great fragrance during the whole season, which are continually sought by bees. It's the Bee Clover! Sow 10 to 15 lbs. per acre. Stock very scarce. Write for prices if needed largely.

Pkg., 5c; 1 lb., 35c, postpaid; by express, 1b., 25c; 10 lbs., \$2.00; 60 lbs., \$11.00.

JAPAN CLOVER.

In great demand in the South, where it grows luxuriantly. Pkg., 10c; 1b., 50c, postpaid; by freight, 10 lbs., \$3.75; 100 lbs., \$25.00.

GIANT INCARNAT OR GERMAN MAMMOTH CLOVER.

Seed an almost entire failure, hence high price. Postpaid. By Express or Freight. Sow per acre. Lb. 10 lbs. 30 lbs. Bu. 100 lbs. acre.

Superior (No. 1).....25c

Salzer's 20th Century, 30c

Sacks extra, 22c for each 100 lbs. or portion.

Common Crimson Clover, 10 lbs., \$1.30; bu., \$7.40; 100 lbs., \$12.00.



ALFALFA.



SALZER'S ALFALFA.

CULTURE OF ALFALFA.

Full culture directions as how to grow Salzer's Northern Grown Alfalfa in every state in the United States are sent with each order for 1 peck or more seed. This little pamphlet is worth \$100.00 to each farmer sowing Alfalfa!

Fed to dairy cows Alfalfa maintains the flow of milk equal to June grass for nearly the whole year. It can be chopped fine with corn meal, such a mixture is worth more per pound than the original corn meal.

WHEN TO SOW ALFALFA?

The very best time to sow Alfalfa Clover is in the fall of the year, in August, September and October, and our own method briefly stated is as follows:

If the soil is ready we begin sowing in August, if not, we wait until September or as late as October, but early seeding is preferable.

We plow the land deeply, harrow carefully, sowing $\frac{3}{4}$ of a bushel of winter rye as a nurse crop. Then we seed the land to 20 lbs. of Salzer's 20th Century Alfalfa Clover to the acre and roll this in with a land roller, thereby pressing the seed firmly into the soil.

By seeding in rye it will sprout quickly and furnish a good growth to go into winter quarters with.

Early in spring when the rye gets to be 12 to 14 inches tall we cut same for hay and then the first crop of Alfalfa Clover is usually ready within four weeks after that. The second cut then follows this in six weeks, and if we have plenty of rains a third crop is ready the first of September.

Fall seeding is recommended by all advanced agriculturists and we trust every farmer will give to Alfalfa Clover a thorough trial this fall, as there is no "grass grown food" that is richer in all qualities that make a good food than Alfalfa Clover.

PRICE OF SALZER'S NORTHERN-GROWN ALFALFA OR LUCERNE.

	Pound.	Peck.	1/2 bu.	Bu.	2 1/2 bu.	100 lbs.	Sow per acre.	
Choice No. 2	32c	\$2.65	\$5.25	\$10.25	\$25.00	\$17.50	18 lbs.	1 Sack
Superior (No. 1) (similar to Sterling)	25c	3.10	6.10	12.00	29.75	20.00	16 lbs.	2 Sacks
20th Century, The Barr Strain	28c	3.35	6.65	13.25	32.75	22.00	15 lbs.	extra

GRIMM OR EVERLASTING ALFALFA.

This seed was brought many years ago by a gentleman named Grimm, from Germany. He has grown same continuously in Minnesota. At present, the seed is grown in Minnesota, North Dakota and Montana. It's very hardy and seed always scarce.

Price of Grimm's Alfalfa: Lb. 40c, postpaid. By freight, lb., 30c; pk., \$1.00; bu., \$15.00; 100 lbs., \$26.00.

DRY LAND ALFALFA.

All over the West, dry farming has received wonderful impetus and growing Alfalfa Clover without irrigation on dry lands is meeting with tremendous successes.

20th Century Dry Land Alfalfa: Lb., 35c; pk., \$4.20; bu., \$16.00; 100 lbs., \$27.00.

MONTANA ALFALFA.

We carry on extensive operations in Montana and this seed must not be confounded with some offered at lower price in our state and Minnesota, because our seed is grown under our eye and under our care and we consider same worth easily \$10.00 per hundred pounds more than others offered. Price of Montana Alfalfa: Superior, lb., 40c, postpaid; by freight, lb., 30c; pk., \$3.50; bu., \$13.50; 100 lbs., \$23.00.

Salzer's 20th Century Montana Alfalfa: Lb., 35c; pk., \$4.20; bu., \$16.00; 100 lbs., \$27.00.

TURKESTAN ALFALFA.

Medicago Sativa Var. Turkestanica.

Perfectly hardy, withstands drought, heat and cold. Yields the heaviest and richest crops of fodder. The best Clover for permanent hay and pasture. Valued as a fodder plant on dry, arid soils.

PRICE OF TURKESTAN ALFALFA.

Superior Grade, by mail: Pkg., 10c; lb., 40c. By freight: 10 lbs., \$2.00; 25 lbs., \$4.85; 100 lbs., \$19.00.

Prime Turkestan: Pound, by mail, 28c; by freight, lb., 18c; 10 lbs., \$1.35; 25 lbs., \$4.60; 100 lbs., \$17.00.

INCUBOLATED ALFALFA CLOVER SOIL.

Of great value in starting new Alfalfa Clover fields. This soil is taken from an old Alfalfa Clover field. Use 100 lbs. per acre. Directions with each order. Price: Per 100 lb. sack, 90c; 250 lbs., \$2.00; 500 lbs., \$3.75; 1,000 lbs., \$7.00; 2,000 lbs., \$12.50.

BROMUS INERMIS.

Drought defying, frost resisting, yields enormous crops of splendid hay and affords early and abundant pasture. It adapts itself to almost every condition of soil and climate, and to any use to which grass may be put, equaling in quality and rivaling in yield almost every other grass. It is not an experiment. It is a thoroughly established success.

Salzer's grades of this magnificent grass are unequalled for purity and high germination, and less seed is required to the acre than of any other grade. From good seed, good crops grow.

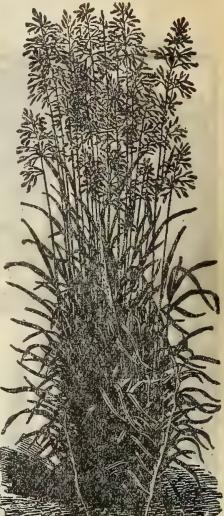
Mr. J. H. Shepard, Professor of Agriculture, Agricultural College, Fargo, N. D., says: "As pasture it is preferred to timothy by the cattle, as shown by trial, where it was fed more closely than timothy in the same pasture. It has the advantage of being early and being green until late in the fall. The fact that the Bromus Inermis resists drought better than other cultivated grasses, greatly adds to its value in the Northwest. The eagerness with which it is sought by stock leads me to believe that it is of as much value as timothy for hay and pasture, and that the hay is as valuable, ton for ton."

PRICE OF SALZER'S BROMUS INERMIS.

	Pound.	14 lbs.	50 lbs.	100 lbs.	250 lbs.	Sow per acre.
Prime (No. 3).....	11c	\$1.50	\$4.50	\$8.00	\$19.50	28 lbs.
Choice (No. 2).....	12c	1.60	5.00	10.00	25.00	25 lbs.
Salzer's Superior.....	15c	1.90	6.75	13.00	30.00	20 lbs.
20th Century.....	20c	2.25	7.75	15.00	35.00	12½-17½ lbs.
*The College Grade.....	25c	2.85	10.00	19.00	45.00	10 lbs.

*^{as} We completed arrangements with Prof. James H. Shepard, Professor of Agriculture in the South Dakota Agricultural College, Brookings, S. D., for the sale of his absolutely pure Bromus Inermis seed. This seed was grown by Prof. Shepard at Brookings and is from imported seed obtained by Prof. Hansen of the South Dakota Agricultural College while in Russia, under the direction of the United States Department of Agriculture.

We consider the College Grade absolutely the finest Bromus Inermis seed ever offered.



PERFECT BALANCED RATION SEED.

The dairy man and farmer is looking for a perfect balanced ration. Here you have it! Sow 12½ lbs. Bromus Inermis with 12½ lbs. of Salzer's Northern-Grown Alfalfa—together 25 lbs. per acre—this fall. If sown this fall, this mixture should give you a rousing perfect balance pasture in 1911. Price of Perfect Balanced Ration Mixture, per 20 lbs., \$3.00; per 50 lbs., \$7.40; per 100 lbs., \$14.50.

SPELTZ OR EMMER.

Introduced by our firm from Russia.

Professor Shepard of the South Dakota Experiment Station states: "It is readily eaten by all kinds of stock and has shown itself to be especially adapted when fed to milch cows. It is better to mix it, however, with bran and shorts, as it is a pretty heavy feed when fed alone. As a swine feed, we think very well of it indeed, especially for breed sows. Horses do well on it, but I do not think it is equal to oats in that case. Its most striking value is found in the fact of its drought-resisting qualities."

It resists drought; ripens early; it thrives on poor lands, in stony ground, in forest regions, on the prairies; yields more than oats; yields more than wheat; yields more than barley; makes better feed than barley; makes better feed than oats; makes excellent flour; makes good bread; the straw is fine for fattening stock; the stubble makes excellent fertilizer; stock is very fond of grain and straw.

CULTURE OF SPELTZ.

The culture of Speltz is simplicity itself. It's just as easy as sowing oats or corn. Prepare your land as you would for wheat or oats, and sow at the rate of 75 to 100 lbs. per acre. In the green state it makes an excellent pasture. Cut when the grain is past the middle stages of milk, when it will make splendid grain and lots of straw hay of excellent quality. Thresh like wheat, only not so closely. The hull and kernel can then be fed or first ground.

In Germany, Russia, France and with us in Michigan, Texas, Kansas and the Southland we understand Speltz does equally as well in the fall of the year as sown in the spring. If sown this fall, treat just the same as you would winter wheat, sowing at the rate of 75 to 100 lbs. per acre. You will find it the most wonderful productive cereal that you have ever grown. It is rich in all qualities needed so much and sought by the farmer. We know it will please you. Sow same any time before October 25th, so as to give it a chance to come up and sink its roots before snow. Price of Salzer's Superior: by mail, 1b., 25c; 3 lbs., 60c; by freight, 1b., 10c; 50 lbs., \$1.90; 100 lbs., \$2.90. Price 20th Century: 50 lbs., \$2.10; 62½ lbs., \$2.50; 100 lbs., \$4.00; 500 lbs., \$17.50.

SALZER'S SUPERIOR SAND VETCH.

There was no patch more eagerly sought and more carefully noticed by thousands of farmers who visited our Dakota farms than our Superior Sand Vetch. It was worth coming miles and miles to see. It was sown in May, but soon covered the ground and kept on growing and blooming and blooming and growing, surprising everybody. The yield must have been something like seven tons per acre. To show how rapidly it grows—we put a sample in our greenhouse in pure sand, and in seven days after sowing it was 10 inches tall, without a drop of moisture either in the sand or applied to it after sowing.

James M. Stone, Forestville, N. Y., October 9, has this magnificent testimonial on Salzer's Superior Sand Vetch:

"Your Sand Vetch is immense. Took two plants to the Dunkirk Fair. It excited great curiosity. Standing on a chair and holding it by the roots as high as I could reach, the tops still dragged on the ground."

The Department of Agriculture at Washington estimates the value of a plowed under crop of this Vetch as equivalent to putting into the ground \$16 to \$35 worth of commercial fertilizer to the acre.

Price unusually high this fall—if wanted in lots over 100 lbs., write for special prices.

Price: 1b., 30c, postpaid; by freight, 10 lbs., \$1.20; 50 lbs., \$5.50; 100 lbs., \$10.00.

50 DAYS FROM PLANTING

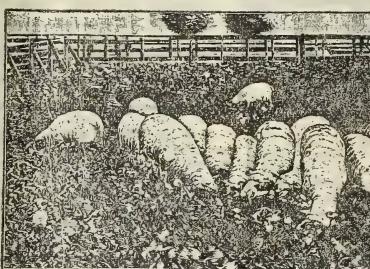


Field of Sand Vetch, June 20th.

DWARF VICTORIA RAPE.

Dwarf Victoria Rape can be sown as late as September 1st in a latitude of La Crosse, Wis., and expect a paying crop; that is if you have idle land. If sown August 10-15, it will pay fifty fold for the cost of the seed. We sowed a few acres last September and found by October 1st it had grown 10 to 15 inches tall and furnished magnificent fodder for hogs and sheep all through October and November.

Now we believe Dwarf Victoria Rape to be far superior to Dwarf Essex Rape.



Dwarf Essex, Rape which we introduced many years ago, Dwarf Victoria is more bushy, more vigorous, thrifty and healthy. We feel sure by planting the two together you will vote for Victoria every time.

PRICE OF DWARF VICTORIA RAPE.

Pkg., 10c; 1b., by mail, 30c; by freight, 1b., 15c; 5 lbs., 60c; 10 lbs., \$1.00; 50 lbs., \$3.50; 100 lbs., \$6.90.

PRICE OF DWARF ESSEX RAPE.

Pkg., 10c; 1b., 30c, postpaid; by freight, 1b., 10c; 10 lbs., 75c; 50 lbs., \$2.90; 100 lbs., \$5.40.

SALZER'S BILLION DOLLAR GRASS.

Of this great grass Mr. George Merchant, Iron Co., Wis., says:

"The Billion Dollar Grass is something immense. I sowed it in June and cut it two times, and it was 5 feet high each time; and now, Sept. 13th, it is again 5½ feet tall, which I will cut for the third crop of hay. Now it makes 15½ feed that it has grown since early June. At that rate it will make 12 tons of magnificent hay per acre. (Sow 20 lbs. per acre.)

PRICE:

20th CENTURY—By mail, 1b., 30c; by freight, 1b., 15c; 12 lbs., \$1.50; 20 lbs., \$2.00; 50 lbs., \$4.00; 100 lbs., \$7.00.

COMMON—By mail, 1b., 25c; by freight, 1b., 10c; 12 lbs., \$1; 20 lbs., \$1.20; 50 lbs., \$2.75; 100 lbs., \$5.00.

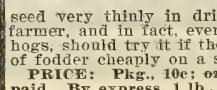
PENCILARIA.

This is called the Wonder grass, as it has so wonderful a yield. It is greatly relished by all kinds of stock, either in the green or dry state. Sow very thinly in drills 24 to 36 inches apart. Every farmer, and in fact, every one who keeps cows, horses or hogs, should try it if they wish to grow an immense crop of fodder cheaply on a small amount of ground.

PRICE: Pkg., 10c; oz., 15c; ½ lb., 20c; 1 lb., 45c, postpaid.

By express, 1 lb., 30c; 10 lbs., \$1.75; 100 lbs., \$15.00.

SALZER'S
BILLION DOLLAR GRASS



ALuxuriant Meadow--From Salzer's Mixture.

Lives there a farmer whose heart is not made light and happy and glad at the sight of a luxuriant meadow? To get a magnificent stand of grass it is imperatively necessary to sow good Northern-Grown Seeds. Now, we were the first seedsmen in America to make a specialty of Northern-Grown Seeds. We now have scores of imitators, but none whose Grass and Clover seeds equal ours in vitality and vigor of growth. Our Grass Mixtures will be a source of constant pleasure and profit, and the fact that dozens of seedsmen imitate our mixtures is proof that they are good.



VIEW OF OUR CELEBRATED LA CROSSE MEADOW, JULY 30, 1904, YIELDING 6 1/2 TON MAGNIFICENT HAY PER ACRE.

- No. 1 for high and dry ground, light soil, for either meadow or pasture.
- No. 2 for high and dry ground, heavy soil, for either meadow or pasture.
- No. 3 for moist ground, rich soil, for either meadow or pasture.
- No. 4 for moist ground, occasionally overflowed, for either meadow or pasture.
- No. 5 for top seeding of marshes, for either meadow or pasture.
- No. 6 for prairie soils, for either meadow or pasture.
- No. 7 for light, gravelly, sandy soils, for either meadow or pasture.
- No. 8 for sheep pasture.

SALZER'S EXTRA GRASS MIXTURES.

(Prices good until Dec. 15, 1910.)

These have secured for themselves a world-wide reputation. They are being sown in great quantities all over America with excellent results. They are cheap, considering their high quality and choice strain, and are eminently practicable. They are immeasurably superior to Clover and Timothy sown together, as these mixtures contain just the right quantities of the different varieties of grasses to do well. We earnestly recommend dealers and others to urge their farmer friends to give them a trial.

Sow from 14 to 21 pounds to the acre.

Extra Grass Mixtures for Meadows—

	Bu. of	14 lbs	50 lbs	100 lbs
No. 14—For rich, dry soils....	\$2.00	\$7.00	\$13.50	
No. 15—For rich, moist soils....	2.00	7.00	13.50	
No. 16—For meadow, wet soils.	2.00	7.00	13.50	

Extra Grass Mixtures for Pastures—

No. 17—For rich, dry soils....	\$2.00	\$7.00	\$13.50
No. 18—For rich, moist soils....	2.00	7.00	13.50
No. 19—For wet soils.....	2.00	7.00	13.50
No. 20—Salzer's Renovator Mixture	1.70	5.75	11.00
No. 22—ALFALFA MIXTURE	2.00	7.00	13.50
No. 25—Grass Mixture for Orchard and shady places	2.00	7.00	13.50

CHEAP GRASS SEED MIXTURES.

When ordering state whether desired for pasture or meadow. Of course, we do not recommend cheap mixtures, though these are considered equal to the best offered by seedsmen who are not growers, and we only offer these mixtures to meet competition with Minnesota Cheap Grass Seed Mixtures, as also Illinois and some Wisconsin sellers (not growers of seed). PRICE OF THESE MIXTURES: PER 16 LBS. FOR ONE ACRE, \$1.75; PER 50 LBS., \$5.40; PER 100 LBS., \$10.75.

20. Salzer's Renovator, or Quick Result, Grass Mixture.

Quick growing, rapidly producing grasses, pastures and meadows of quick and great luxuriance are often desired at once; for these we recommend our Renovator Grass Mixture. This mixture is given out for the purpose of a Renovator Grass Mixture—one giving quick results and of high germinating character. Farmers tested same on their worn-out meadows with magnificent results; others seeded same alone, and received the finest stand of grass they had ever seen, while, without exception, everybody reports in glowing terms as to the vigor, the quality and permanency of this great mixture.

MR. EMIL RAFFOLD, EAST POINT, G.A., writes:

I sowed your Grass Mixture March 19th, on a miserable piece of land—"so poor, two men could not raise a fuss on it!" and yet on April 30th, in less than 42 days, I had the finest stand of grass in our county! Your Grass Mixtures do grow so luxuriantly.

THIS RENOVATOR, OR QUICK RESULTS MIXTURE

is made up of such varieties of Grasses and Clovers as act quickly, give happy results in quick or short order and lend a permanency that is astonishing and surprising. This mixture we mowed in one season three times, and thereafter pastured it. That is all man can ask of Grasses, and our Renovator Grass Mixture will do for you what it has done for us and others. We predict for it immense popularity among the farmers of America, as it is fit to be sown—please remember this—fit to be sown in each county and state in the Union, and all the territories and Canada besides.

For renovating pastures, sow at the rate of 8 lbs. per acre.

{ Salzer's Practical Hints on Grasses }

For the laying down of a new pasture or meadow, sow 16 lbs. per acre. { Grass and Clovers postpaid for 10c.

Price, pkg., 10c; lb., 30c, postpaid; by freight, 8 lbs., \$1.00; bu., \$1.70; 50 lbs., \$5.75; 100 lbs., \$11.00.

Salzer's Superior Lawn Grass Seed.

It is the easiest thing in the world to grow a beautiful lawn. How often in our own city, as well as in other towns, do we find people spending from \$10.00 to \$25.00 sodding a lot, when 50c to \$1.00 worth of Lawn Grass Seed would do the work, would do it better and give a thicker swath and a greater growth than any sod you can find and put on anywhere. There is nothing that gives quicker growth and a thicker sod than Salzer's Superior Lawn Grass Mixture. It not only does well in the North, but it does well in the East, West, South, and anywhere and everywhere, and makes lawns, golf links, tennis courts, etc., as soft as velvet and green as emerald all summer. The Salzer Superior Lawn Grass Seed will form a close, thick turf in

SIX WEEKS' TIME.

If people only knew how comparatively easy it is to make a lawn with Salzer's Lawn Grass Seed, the days of using sod, with all the attendant expense, would soon be over.

THE QUANTITY REQUIRED

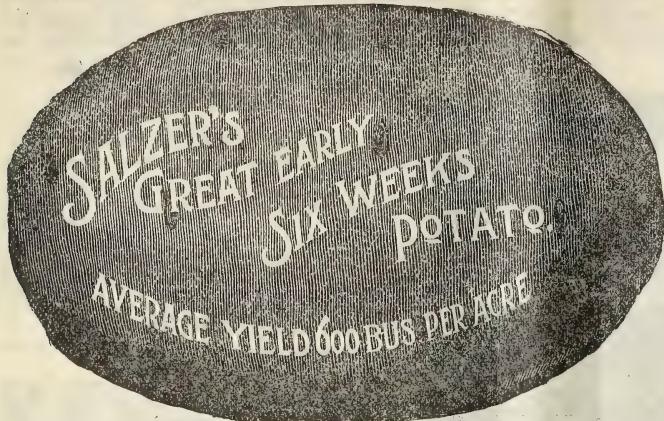
for making new lawns is 3 to 5 bushels, or 42 to 70 pounds, per acre, or for renovating old lawns, 1 to 2 bushels. For a plot 15x20, or 300 square feet, 1 quart is required for new, or 1 pint for renovating old lawns.



Sown with Salzer's Superior Lawn Mixture. A quart of seed sows 15x20 or 300 sq. ft., costs 25c, postpaid.

PRICE: Pt., 15c; qt., 25c; 2 qts., 45c; 4 qts., 85c, postpaid; by express, qt., 20c; 2 qts., 35c; 4 qts., 60c; 4 lbs., \$1.00; 7 lbs., \$1.50; bu. of 14 lbs., \$2.75; 50 lbs., \$9.00; 100 lbs., \$17.50.

Salzer's Six Weeks Potato!



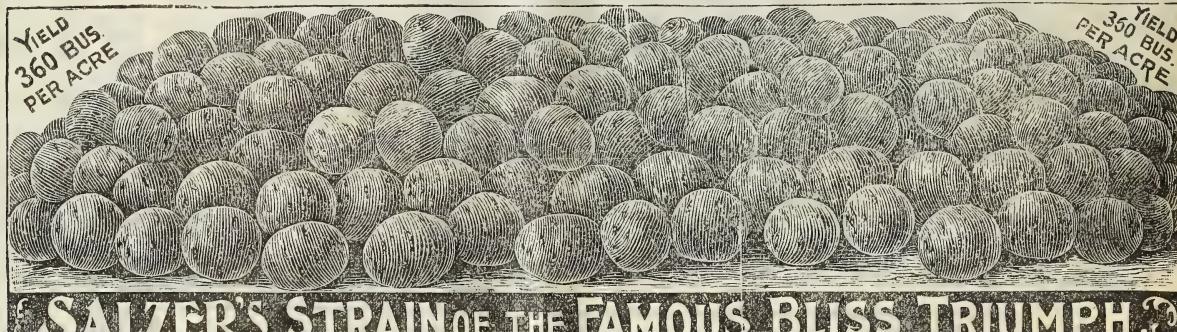
a wonderful Potato in every respect. We have a good number of Texas planters who use them in car lots.

PRICE OF SALZER'S GREAT EARLIEST SIX WEEKS POTATO:
Pk., 75c; bu., \$1.50; bbl., \$3.25; 2 bbls., \$6.40; 5 bbls., \$15.00; 10 bbls., \$29.00 net.

Stand aside! Clear the track! Make room for this noble Potato, this monarch of early general purpose Potatoes! None in the wide world are its equal. It stands alone as the great, earliest general purpose Potato!

It is without question that the Earliest Six Weeks Market Potato, which we describe on this and the next pages, is the best Potato of the age. It is ahead of Salzer's Earliest in quality and yield, but is not quite so early, but is 10 days earlier than Early Michigan, Bovee and such "claimed earliest sorts." There is another great advantage in planting Salzer's Earliest Six Weeks Market in preference to any other earlier sort, namely, it is always a reliable yielder. Salzer's Earliest Six Weeks Market, which we call "earliest" because it is a great improvement on the common six Weeks Market, has never failed us to produce extremely early, very large tubered Potatoes.

It is the great general purpose Potato of the world today. By this we mean that it is good, extremely early, fit for market everywhere in six weeks. It is good for midsummers, it is good for late summer, it is good for fall, and it is magnificent to put up into winter quarters, where it will keep splendidly all winter and give you the finest flavored, best quality eating Potatoes imaginable. We never can tire extolling the merits of Salzer's Earliest Six Weeks Market Potato. There is really no Potato that is its superior except our new May King, and if we had but one Potato to plant, that would be the Potato every time. The yield the past season was astonishingly large, acre after acre yielding from 200 to 400 bushels per acre. It is



SALZER'S STRAIN OF THE FAMOUS BLISS TRIUMPH.

Extremely prolific and a full week in advance of Early Rose. (Same as Improved Bermuda, Stray Beauty, etc.) Color, a beautiful light red. Size, medium. Growth, very uniform. Shape, nearly round. The flesh is white; very mealy, when cooked. This potato is in exceedingly high favor with Southern market gardeners and truckers, and is shipped to the Northern markets in enormous quantities in the early spring. It grows well at the North. The eyes are slightly depressed and the skin is smooth, making a handsome early potato in barrel or basket. Its beauty, good quality, extreme earliness and great productiveness make it highly profitable.

Fall Price: Lb., 30c; 3 lbs., 75c, by mail; by express or freight, Pk., 60c; ½ bu., \$1.00; bu., \$1.45; bbl., \$3.20; 10 bbls., \$31.00.



Write for special prices if wanted in large lots.

SALZER'S SIX WEEKS COLLECTION.

\$3.80 a Bbl.

In this collection, we have packed four extremely early varieties of Potatoes and call them the Six Weeks Collection.

The price is extremely low.

The Collection is composed as follows:

- 3 pecks Salzer's Early Six Weeks.
- 3 pecks May King.
- 3 pecks Famous Bliss Triumph.
- 2 pecks Daughter of Early Rose.

In all 11 pecks, for which we ask, \$3.80 a bbl.; 3 bbls., \$11.00.

DAUGHTER OF EARLY ROSE.

Earlier than its parent. Very fine. Peck, 50c; bu., \$1.30; bbl., \$3.00; 10 bbls., \$29.50.

SPECIAL PRICES.

This catalog goes to press May 15th, long before the Potato Crop is harvested, therefore if you wish 3 to 5 bbls. or more please write for special prices.

SALZER'S MAY KING POTATO.

OFFICE OF UNION FOUNDRY CO.

G. Schumacher, Manager.

Aniston, Ala., Oct. 20, 1908.

John A. Salzer Seed Co.,

La Crosse, Wis.

Gentlemen: When you shipped early last spring my supply of seeds and potatoes ordered from you, you stated to me that I should have new potatoes by the 25th of June and when I planted your Salzer's May King I hoped to have new potatoes on the table before the end of June. As a matter of fact the potatoes did so well that we started digging and eating the new crop on **May 23, 1908**, beating every record in this part of the country for earliness in potatoes. You know how fond a "Dutchman" is of "Irish Potatoes" and as a rule you also know how well he likes to get ahead of his neighbors, beating them just a little bit.

To say that we enjoyed Salzer's May King Potato is putting it mildly and my neighbors, even at this late date, have not quit talking about it, how we scooped them not only on earliest potatoes, but also on the first lettuce, radishes, beans, peas, onions, sweet corn, kohlrabi, cabbage, tomatoes, etc. Your splendid seed and my love for the garden did the rest.

I would not be surprised if you would get a dozen or more orders from my neighbors next year, owing to the superior quality of your seeds and their extreme earliness.

Very truly yours,

G. SCHUMACHER.

Combined Harrow and Cultivator, \$3.90.

Claimed by ten thousand farmers, to whom we have sold, as the most magnificent—best tool on earth. By means of a lever attachment the Cultivator can easily be changed to run narrow or wide, as the operator desires. Teeth can be used in

four different positions. They are of steel, diamond shaped. It is a

grand Harrow and Cultivator. When once on the farm you would not part with it for \$50.00. Now, you will talk just the same way if you purchase one of these tools. The price is so cheap that we hope you will not forego the pleasure of having one on your farm. It is splendid for Corn, Tobacco, Cotton, Potatoes, etc. It thoroughly pulverizes. For close work it's a No. 1.

Teeth can be quickly changed, reversed, etc., making four changes—so you really have four different kinds of Cultivators in this one. Can be narrowed to 9 inches and extended to 30 inches. Weight, 60 lbs. Price of this Combined Harrow and

Price of this splendid tool, this marvel of utility, only \$3.90.

Cultivator, with wheel and lever, only \$3.90.

and pleases everybody. No trouble to dig 500 bushels per day. It is cheap and effective.

Get one for the boys, and make the digging of potatoes the fun of the farm work. You will like it.

The price is very low. Price, only \$6.50.

SALZER'S GREAT CONSTELLATION SEEDER, CULTIVATOR, ETC., \$8.00.

SALZER'S GREAT CONSTELLATION!
10 TOOLS IN ONE
SEEDERS, DRILLS, HOGES,
CULTIVATORS, RAKES,
MARKERS, ETC. ETC.
ALL FOR \$8.00
TEN TOOLS IN ONE \$8.00



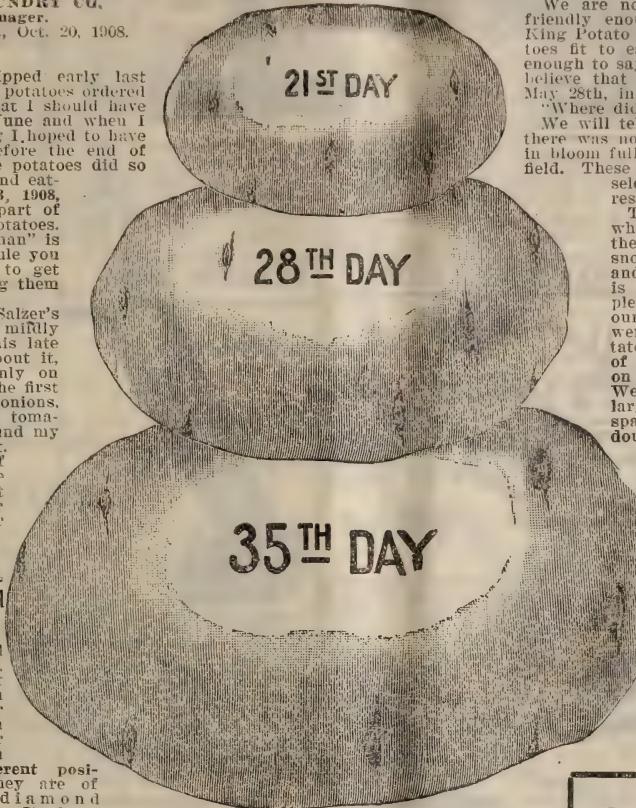
MATTHEW'S DOUBLE WHEEL HOE.

Cultivator and Rake, \$5.00

Matthew's Double Wheel Hoe (with Hoe Blades only)..... 3.50

Matthew's Single Wheel Hoe, Cultivator and Rake \$4.75

Matthew's Single Wheel Hoe only 2.75



We are not careless enough to say or you friendly enough to believe that Salzer's May King Potato will ripen here in Wisconsin, potatoes fit to eat by May 31st, but we are bold enough to say and you are charitable enough to believe that this potato was grown fit to eat May 25th, in Alabama.

"Where did you get it?"

We will tell you. In a field of White Ohios there was noticed a number of hills that were in bloom fully 10 days ahead of the rest of the field. These were carefully watched, separately selected, cared for, planted and the result is our May King Potato.

The skin of the May King is almost white with a tinge of light rose, but the potato itself cooks up like a huge snowball and is of a delightful flavor and very rich in edible qualities. It is a potato which we are sure will please you. We are only sorry that our stock of same is so small. If it were large enough, it would be a potato well worth to spend thousands of dollars to advertise and introduce on each and every farm in America. We hope you will grow May King largely and if you have a supply to spare next fall write us, as we no doubt will be heavy buyers of same.

We ourselves expect to plant 100 acres of May King Potatoes next spring, which shows you how much we think of this acquisition. What the Million Dollar Potato is to late, we believe our May King will prove to be as an early shaded white. This is positively the finest, earliest Potato for Texas, Alabama, Louisiana, Mississippi, Florida, Georgia and the great South.

In Texas or where you plant in December, this Potato is ready for market in March.

Price: Lb., 50c; 3 lbs., \$1.00, postpaid. By freight: Pk., 90c; $\frac{1}{2}$ bu., \$1.25; bu., \$2.00; bbl. of $\frac{2}{3}$ bus., \$3.00; 3 bbls., \$11.50; bbls., sufficient for 2 acres, \$24.00 net.

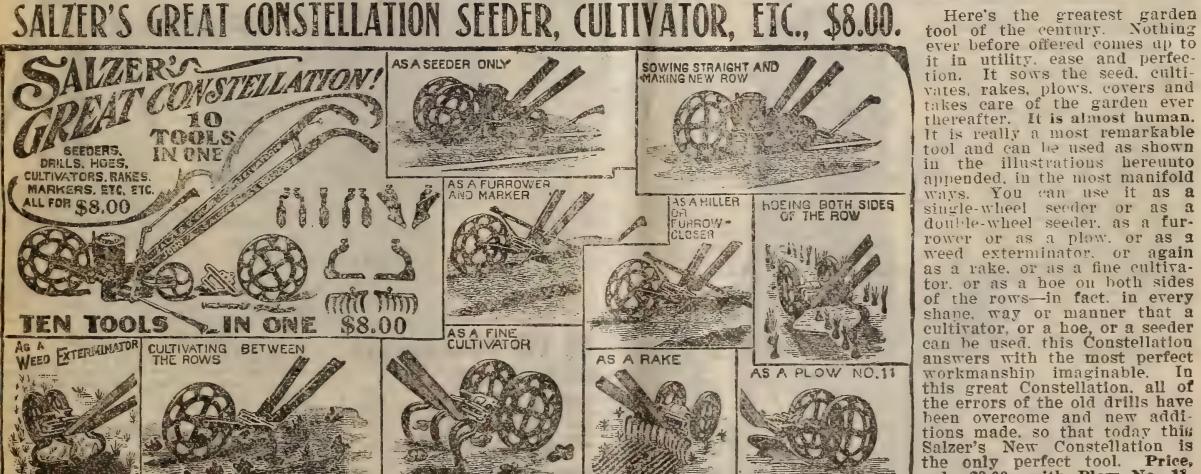
POTATO DIGGER, \$6.50

A great labor saver, never out of repair, or works quickly, is

and pleases everybody. No trouble to dig 500 bushels per day. It is cheap and effective.

Get one for the boys, and make the digging of potatoes the fun of the farm work. You will like it.

The price is very low. Price, only \$6.50.



Here's the greatest garden tool of the century. Nothing ever before offered comes up to it in utility, ease and perfection. It sows the seed, cultivates, rakes, plows, covers and takes care of the garden ever thereafter. It is almost human. It is really a most remarkable tool and can be used as shown in the illustrations hereunto appended, in the most manifold ways. You can use it as a single-wheel seeder or as a double-wheel seeder, as a furrower or as a plow, or as a weed exterminator, or again as a rake, or as a fine cultivator, or as a hoe on both sides of the rows—in fact, in every shape, way or manner that a cultivator, or a hoe, or a seeder can be used, this Constellation answers with the most perfect workmanship imaginable. In this great Constellation, all of the errors of the old drills have been overcome and new additions made, so that today this Salzer's New Constellation is the only perfect tool. Price, only \$8.00; with Plow No. 11, \$8.75.

MATTHEW'S DOUBLE WHEEL HOE. Cultivator and Rake, \$5.00

Matthew's Double Wheel Hoe (with Hoe Blades only)..... 3.50

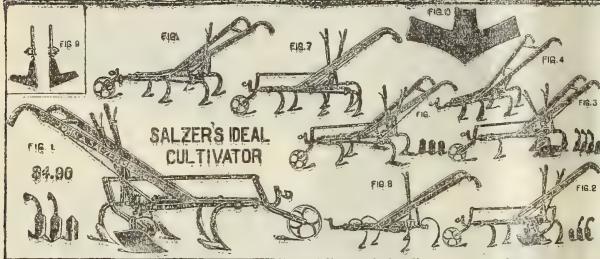
Matthew's Single Wheel Hoe only 2.75

Cahoon Hand Seeder.



Sows all kinds of Grain and Grass Seeds, and at a common walking gait, sows from 4 to 8 acres per hour, throwing Wheat, Rye and Barley 30 feet; Hemp, 28 feet; Oats, 23 feet, and Timothy, 18 feet. The bag and hopper will hold about 22 quarts. Price of Cahoon Seeder, only \$8.00.

SALZER'S GREAT IDEAL CULTIVATOR.



Price, Figs. 1 to 5, \$4.00.

This is the tool that has lived in our fancy and dreams for years. And we now shout and sing because we have found all those splendid qualities that we have longed for. The cut fully shows the Ideal with our new Pattern Handle and Braces. These are absolutely new and the most

Corn Hook.



Price, only 50c; postpaid, 75c.

La Crosse Hand Seeder.

Here is the Seeder for rich or poor; splendid in all respects, doing its work perfectly. It will pay for itself in sowing 5 acres twice over. It was brought forward to meet the demand for a cheap, perfect hand seeder. Its great advantage is that it sows the ground three times in going over once, leaving no possible chance of skipping. From 20 to 30 acres can be sown in a day if the seed is handy. Full directions accompany each machine.

Price, \$1.25; 3 for \$3.50.

The Michigan Wheelbarrow Seeder.

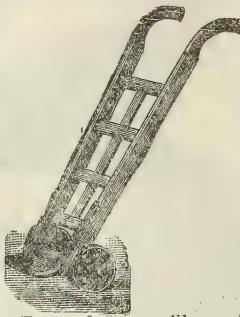


To sow Grass Seed you need a good Seeder, one that will spread the Seed evenly and do it rapidly and yet thoroughly.

It is especially adapted for sowing all kinds of clovers such as Alfalfa Clover, Giant Incarnat Clover, Alsike Clover, Millets, Timothy, Flax and Grass Seeds. Indeed we do not see how a farmer who has from 5 to 10 acres of grass seed or clover, etc., to sow annually can get along without one of these Seeders.

12 foot Hopper..... \$6.50
14 foot Hopper..... 7.00
16 foot Hopper..... 7.50

Warehouse Truck.



Every farmer will want one, as the price is so very low, each \$1.95. Given free with a \$22.50 order.

Thompson's Wheelbarrow Seeder.

This is a p sows 40 acre great seeder kinds of Clo Timothy, Flax and Grass



Price, 14 foot Hopper, complete, \$10.00.

Cyclone Seeder.

Similar to the Cahoon, though a cheaper make. Each, \$1.50.

LITTLE GIANT SEEDER.

Well Known. Like Cyclone. Each, \$1.50.



CREAM SEPARATOR.

FAST MAIL NO. 1, \$24.00.

The manufacturer of this Separator claims that they are absolutely the best in the market—that there can be not anything better. There is certainly no superior. It is guaranteed to skim milk the closest, skim colder milk, skim faster, skim more, skim easier, cleaner, quicker, and in every way give better satisfaction than any other Separator made, regardless of name, make or price.

No. 1. 175 to 200 lbs. capacity..... \$24.00
No. 2. 250 to 300 lbs. capacity..... 32.00
No. 3. 450 to 500 lbs. capacity..... 45.00
No. 4. 600 to 650 lbs. capacity..... 55.00
No. 5. 700 to 750 lbs. capacity..... 65.00

We have named above "Fast Mail" because it is the quickest, fastest skimming Separator on earth. No. 3 is our favorite. This should skim ten gals. of milk in 10 min. and think of it, price is only \$45.00.

Write for Sep-
circular. The Fast Mail
It is mailed free. Cream Separator
No. 1. Price only, \$24.

Satisfaction is guaranteed or money
REFUNDED.

PRICES:

No. 1. 3 gals., 1 to 2 cows. \$6.50 \$5.75
No. 2. 5 gals., 2 to 3 cows. 7.50 6.50

Copper Tin

No. 3. 8 gals., 4 to 5 cows. \$8.50 \$7.50
No. 4. 12 gals., 6 to 8 cows. 9.50 8.00

Copper Tin

20th CENTURY DEEP-
SETTING CREAM
SEPARATOR.

Many people prefer a process for separating cream from the milk so they can have undiluted milk for table use. This separator meets this demand in every respect. The milk is all in one vessel, no skinning in pans or crocks to wash, and is easily kept clean. Sweet milk can be drawn from the Separator at any time without disturbing the cream. We know you will appreciate this Separator should you wish to use this variety, with be refunded.

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No. 3. 8 gals., 4 to 5 cows. \$8.50 \$7.50
No. 4. 12 gals., 6 to 8 cows. 9.50 8.00

Copper Tin

No. 1. 3 gals., 1 to 2 cows. \$6.50 \$5.75
No. 2. 5 gals., 2 to 3 cows. 7.50 6.50

Copper Tin

No. 3. 8 gals., 4 to 5 cows. \$8.50 \$7.50
No. 4. 12 gals., 6 to 8 cows. 9.50 8.00

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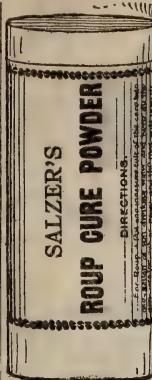
Copper Tin

No. 3. 8 gals., 4 to 5 cows. \$8.50 \$7.50
No. 4. 12 gals., 6 to 8 cows. 9.50 8.00



BUG KILLER.

An infallible remedy. Price, can, by express, 25c.



ROUP CURE POWDER.

The best, surest roup cure powder known. Price, can, 50c. Postpaid.



LIQUID LICE KILLER.

Perfect in every respect. Price, one gallon can, \$1.00.



SALZER'S MAGIC POULTRY FOOD is the best, cheapest and most economical Poultry Food on the market today. It is most highly concentrated, and unequalled as an egg producer and promoter of growth. One tablespoonful contains more strength, as well as health and egg-producing power, than three or four spoonfuls of other makes.

Price of Magic Poultry Food and Egg Producer: Large package, 25c; by mail, 50c; by freight, 10 lbs., \$1.75; 25 lbs., \$3.00; 100 lbs., \$10.00.

WORM POWDER. Price, pkg., 25c.

LIGHTNING LICE POWDER.

Splendid for poultry; keeps them clean and free from lice. 1/2 lb., 50c; 1 lb., 75c.

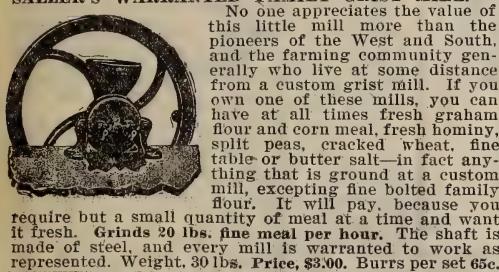


Price, 25c; by mail, 50c.

WRITE US { We can furnish you a complete Box of Medicines valuable to farmers living afar from a veterinary surgeon. Write us.

GRIST AND BONE MILLS.

SALZER'S WARRANTED FAMILY GRIST MILL.



require but a small quantity of meal at a time and want it fresh. Grinds 20 lbs. fine meal per hour. The shaft is made of steel, and every mill is warranted to work as represented. Weight, 30 lbs. Price, \$3.00. Burrs per set 65c.



FARMERS' EGG CARRIER, ONLY 50c.

Convenient and light, being adjustable, fitting inside the case and arranged with a neat automatic lock, enables one to lock it at any point. It is a well established fact, that by turning the eggs frequently, eggs may be kept fresh and palatable a long time with the use of this carrier. Price, each, holding 12 dozen eggs, 50c.

Dry Bone Mill.

\$2.90.



The greatest mill in 45 states to grind dry bones. It is unequalled for grinding oyster shells, bones, etc., for poultry. Excellent in every respect for dry bones; and then it's cheap as dirt. Each, \$2.90 (without stand).

Mann's Green Bone Cutter.

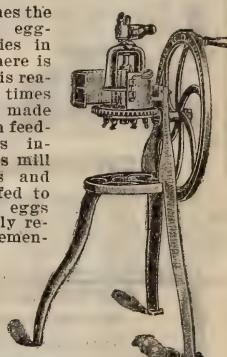


No. 5 B, \$8.00.

There is ten times the nourishment and egg-producing qualities in green bones as there is in dry, and for this reason there is ten times as much money made by poultry men in feeding green bones instead of dry. This mill cuts fresh bones and meat, and these fed to chickens double the number of eggs produced. These mills are perfectly reliable, are cheap, and will give tremendous satisfaction.

PRICES:

No. 5C. Crank Mill, weight 30 lbs.	\$6.00
No. 5B. (Balance Wheel), weight 55 lbs.	8.00
No. 5BM. (Balance Wheel, mounted), weight 80 lbs., special price	
No. 7. (Balance Wheel, mounted), weight 107 lbs., special price	12.00
No. 9. (Balance Wheel, mounted), weight 163 lbs., special price	18.40



LIME NEST EGGS.

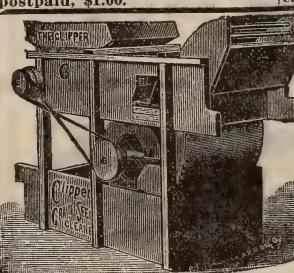


Great for warding off Lice, Insects, etc. Each, 10c; postpaid, 13c; 6 for 50c; postpaid, 60c; 12 for 90c; postpaid, \$1.00.

SALZER'S MAGIC CRUSHED SHELLS.

It would take ten volumes larger than this catalogue to tell you of the merits and excellencies of Salzer's Magic Crushed Shells. It is the greatest egg producer and health producer, and is almost worth its weight in gold for lots and lots and lots of fine poultry and rich eggs.

Price: 100-lb. bag, 75c; 200-lb. bag, \$1.25; 500-lb. bag, \$3.75; 1,000 lbs., \$5.50; 2,000 lbs., \$8.50. Special rates on carload lots of 30,000 pounds.



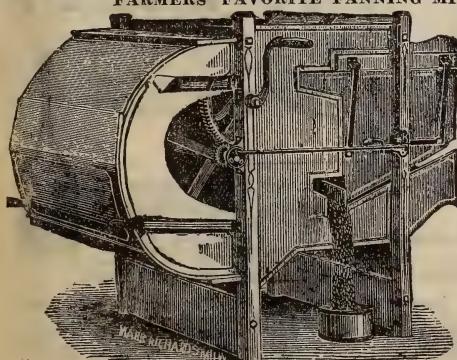
Clipper Cleaner.

The greatest Fanning Mill and Cleaner on earth. It's immense! This is the only perfect Clover, Timothy, Grain, Wheat, Oats, Rye, Barley and Seed Cleaner that we know of. We are using a great many of them in our warehouse, and would not part with them for \$500 each, if we could not get others like them. Send 2c for circular.

Price, No. 1.....\$20.00

Price, No. 2.....\$28.00

FARMERS' FAVORITE FANNING MILL, \$13.50.



Our special price: No. 1, only \$13.50; No. 2, only \$17.50. This mill retails, the No. 1 at \$25 and the No. 2 at \$30. Each mill is furnished with 1 wheat hurdler, 1 wheat screen and grader, 1 barley sieve, 1 oat sieve, 1 rye sieve, 1 flax sieve and clover and timothy sieve.

EXCELSIOR FANNING MILL, \$11.50.

One of the most popular, and at the same time cheapest mills in use. The feed is large and the sieves are 24 inches. For general purposes we believe this mill has no superior. The same contains a wheat hurdler with zinc sieves on top, a wheat sieve, an oat sieve, a barley sieve, clover and timothy sieves. We furnish a Seed Corn Separator to either the Farmers' Favorite or Excelsior Mills. Write for prices. Price of Excelsior Mill, only \$11.50.

The Farmers' Forge.

There is not a tool or instrument or machine that we have sold with greater pleasure and with more satisfaction than the Farmers' Forge. It is a forge that is so simple, and yet so effective, so cheap, and yet so durable that every farmer will be more than pleased and satisfied with same. We would not part with several of these that are being used on our different farms for five or ten times the cost. They will save many a farmer double and treble the cost annually.

Indeed, this is just the thing, Mr. Farmer that you have been looking for—a popular, durable, cheap, always ready warranted safe, perfect farmers' forge. The hearth is nearly 30 inches high and is 24x36 inches square by 12 inches deep, and is made absolutely fire proof by its peculiar construction. The blowers are 11 $\frac{1}{2}$ x 14 $\frac{1}{2}$ inches. Everything about the forge is A. & O. I., and will surely please you. The weight is about 45 pounds. Price, this fall, \$4.00.

THE FARMERS' FORGE
MADE BY
JOHN A. SALZER SEED CO.
LA CROSSE, WIS.
PATENT PENDING
Price
\$4.00
WILL WELD A 4 INCH WAGON TIRE.

IRON FORGE, \$6.00.

This forge is built especially for our kit. It is 15 in. high to top of bowl. Bowl, 14 in. in diameter. Weight 45 lbs. We guarantee it the lightest running, strongest blast, and the best forge made for the purpose. Will heat 1 $\frac{1}{2}$ inch iron in 5 minutes. Price, each, \$6.00.



Rivet Punch.

This little machine will save more time and money for the farmers and liverymen in mending harness than anything on the market. Price, by express or freight (cannot be mailed), of this Rivet Punch, with box of 50 assorted rivets, 75c.

RIVETS.—Tubular, 16 to 8-16 inch, 50 rivets, assorted sizes, in a box, 25c, postpaid.

SALZER'S "COMMON SENSE" HAND POWER HAY BALING PRESS, \$27.50.

This machine is as practical in its workings as any power baler ever made. It will bale any kind of hay, straw, flax or anything that can be held by baling. Two boys can bale three tons of hay per day easily, and even a greater amount can be baled if the stuff to be baled is delivered to the machine. It does not require a giant to work it. Any 125 pound boy can run it successfully. It is well made in every detail, and with reasonably good care will last a lifetime. It can be operated in 3x12 feet of floor space. It can be used anywhere very easily, as it does not have to be fastened down.

It is the most complete and practicable baling machine ever invented. It does not cost over one-fifth the price of a power baling machine. Standard size of bales, 14x18 inches square. Bales can be made any length up to 48 inches. The machine is made of hardwood entirely, and nothing but the choicest bone dry stock is used.

The frame is put together with bolts and screws, with the lining very carefully fastened to same. The whole construction is warranted for one year against breakage, but broken parts must be returned free of expense as evidence of breakage. Weight of press, about 470 lbs. It requires 5 lbs. of No. 16 wire to bale 1 ton. Price per bundle of 250 nine-foot wires, \$2.00, Northfield, Minn.

Sirs: We like your press. You don't claim enough for it. It bales anything in fine, smooth shape, and if a man and a boy work steady and tend to their business they can easily bale 1 ton. Sven S. Nelson.

TESTIMONIALS.

Carney, Oklahoma.

Sirs: Your hand hay press is all O. K. Two men can bale from 100 to 120 bales per day, each weighing over sixty pounds. It is worthy of all praise that can be said of it. Frank M. Hopper.

Price of above Common Sense Hand Power Hay Press, \$27.50.

Power Press, on the same simple, common sense plan as our Hand Hay Press. Send for description. Price, only \$60.00.

Salzer's La Crosse
Bolster Springs.
Warranted 5 Years.



500,000 SOLD.

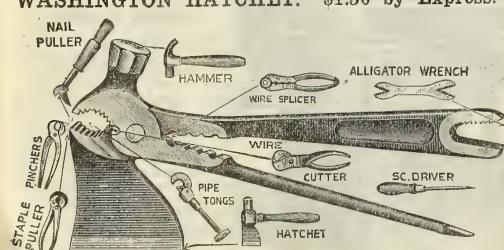
There is nothing better. You want it. Why rattle your bones and those of your loved ones on a hard, springless wagon, when for a few dollars you get a spring fit for a king to ride on?

Truly, one of the simplest, yet greatest inventions of the age. It is just the thing to haul milk to the dairy, strawberries, fruits and vegetables to the market, or, in fact, anything. It is worth its weight in gold for comfort. It is economy to use them one size larger than capacity required.

When ordering give width between stakes of wagon.

No. 0. Capacity 1,500 lbs.....Price, \$3.50
No. 1. Capacity 2,500 lbs.....4.35
No. 2. Capacity 3,000 lbs.....5.00
No. 3. Capacity 4,000 lbs.....5.25
No. 4. Capacity 5,000 lbs.....5.75
Nos. 1 and 2 are the sizes most used.

WASHINGTON HATCHET. \$1.50 by Express.



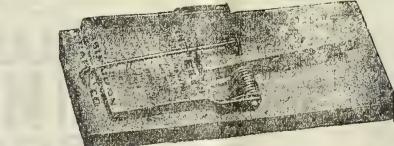
Greatest tool in 40 states! Combining 10 splendid separate serviceable tools in one. Can not be sent by mail.

Price, each, \$1.50; 3 for \$4.00, by express.

OUT O' SIGHT MOUSE AND RAT TRAPS.

Here is a secret. The John A. Salzer Seed Co. warrants this mouse and rat trap to catch fat, hungry, well-fed—in fact any kind of mice and rats, "as quick as you can set the trap." It's simply immense. Price, No. 1, for mice, 10c each; 3 for 25c; 6 for 40c; 12 for 75c; 12 for \$1.25. Price, No. 2, for rats, 15c each; 6 for 75c; 12 for \$1.25. Postage on each, 3c.

THE ELI MOUSE TRAP.



Something new. Equal, and by many thought superior to "Out O' Sight." It is a regular wholesale mousekiller! You will like it! Price, No. 1, 8c; 3 for 20c; 6 for 35c; 12 for 65c, postpaid.

THE ELI RAT TRAP.

Twelve cents each; 3 for 30c; 6 for 55c. Postage on each, 6c.

STAR POST HOLE AUGER.

The dirt is loosened by the tines, which run under the auger, and passes up on top of the disc; the shank of the auger is square, making a round hole in the dirt and breaking the suction, and permitting the auger to be lifted freely.

Successfully handles all kinds of dirt or gravel.

Price, 6-inch, 90c; 8-

inch, \$1.00.

The 6-in. given as premium with a \$1.00 order.

The 8-in. given as premium with a \$1.20 order.



POST HOLE DIGGER.

Thousands of these Round Post Hole Diggers are sold annually. Price, 90c each. Given free with a \$10 order.

The New Improved Standard Champion Washer.

Last year, we omitted the Washing Machine from our catalogue and there came a general call from our thousands of patrons throughout the United States for a Washer. We are offering this year The New Improved Standard Champion Washer and at the same time, giving same as a premium.

It is made of Louisiana Red Cypress and is warranted to give satisfaction. It washes easily, rapidly and with great satisfaction.

Price: No. 1, capacity, 10 shirts or other garments of equal size, \$5.50; No. 2, capacity, 12 shirts or other garments of equal size, \$6.25.

PREMIUM.

No. 1 is given as a premium for a \$40.00 order. No. 2 is given as a premium for a \$45.00 order.

Write for full descriptive circular describing other Washers.



No. 1 is given as a premium for a \$40.00 order. No. 2 is given as a premium for a \$45.00 order.

Write for full descriptive circular describing other Washers.

Salzer's 20th Century Sewing Machine.

In the design of Salzer's 20th CENTURY every latest improvement and up-to-date feature is embodied, and above all, the machine is peculiarly simple, thus insuring ease of running and great durability, rendering it almost impossible for the machine to get out of order. In quality of material used, accuracy of workmanship, and fitting and perfection of finish, we claim that Salzer's 20th CENTURY Machine is without an equal.

The motion of the shuttle and of the feed is taken directly from an eccentric on the main shaft, thus insuring the working of these two most important parts in absolutely correct relation with each other.

The Machine makes what is known as the double lock stitch, the two threads being interlocked in the center of the goods, forming a stitch which appears the same on both sides. The upper thread is run directly from the spool to the eye of the needle without passing through any hole until the needle is reached.

CIRCULAR.

Send for full descriptive CIRCULAR when ordering, describing this GREAT 20th CENTURY SEWING MACHINE.

PRICE OF SALZER'S 20th CENTURY SEWING MACHINE:

Instead of asking \$35.00 to \$60.00, as agents do for this superlative machine, we offer: Salzer's 20th Century, with 7 drawers, for \$16.50; Salzer's 20th Century, with 5 drawers, for \$15.90; Salzer's 20th Century, with 3 drawers, for \$15.40.

Salzer's 20th Century Sewing Machine with Drop Head Stand, \$1.00 higher for each Machine.



Assorted
Needles
Pkg.
of 12
for
25 cts.

THE LUSHER VEGETABLE SLICER AND CABBAGE CUTTER.

With six knives. A magnificent tool. It cannot be too strongly endorsed. It is made of the best material tinned over to prevent rusting. Always carries a keen edge without sharpening. Is a No. 1 for slicing cabbage, apples, carrots, cucumbers, radishes, etc.

Six slices are cut with every stroke of the hand, so that in a minute enough can be prepared for a large family. It is years since we found a tool so satisfactory, so great a labor saver, and of such great utility. Price, \$1.00, postpaid; 3 by express for \$2.00.

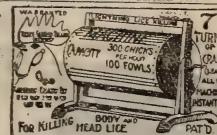
LIGHTNING LICE-KILLING MACHINE.

Will give you more and better poultry, lots and lots of eggs, with less feed and expense.

1/2 lb. Lice Powder with each order.

Price, each:

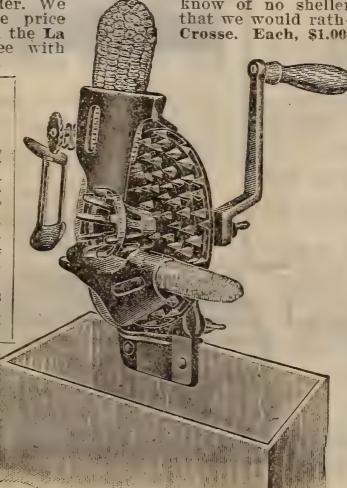
No. 1. For Pigeons, Chicks, etc.	\$2.50
No. 2. Size usually used for hens, etc.	3.00
No. 3. For Turkeys, Geese, etc.	4.00



THE LA CROSSE CORN SHELLER.
A boy or man, with one hour's practice, can shell a bushel of corn in 3 1/2 minutes. It is a magnificent machine throughout. We have never known one to get out of order. We at twice the price have than the La Crosse. Each, \$1.00. Given free with \$10.00 order.

CYCLONE CORN SHELLER.

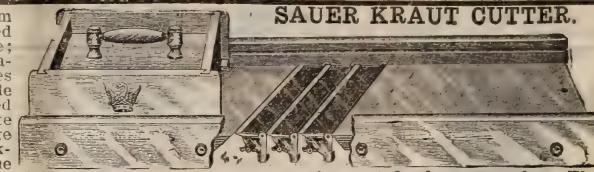
It's cheap, simple, effective. With a little practice a boy or man can shell a bushel of corn in 4 minutes. Each, \$1.25. Given as a premium on \$10 order.



The La Crosse Sheller, Price, \$1.00.

Made from white selected hard maple; thoroughly seasoned; 3 knives of high grade finish, sharpened for immediate use; steel edge and iron back ing, painted blue within half inch of the cutting edge to prevent rusting; set firmly on a rocker. The adjustment is easy, true and rigid. A most excellent cutter for family use in making sauerkraut; also for cutting various kinds of vegetables. No. 3 size, 8x20, weight, 7 lbs., \$1.40; No. 5 size, 9x33, weight, 11 lbs., \$2.25; No. 7 size, 12x37, \$3.50.

SAUER KRAUT CUTTER.



SOLID STEEL HAY KNIFE.

For cutting Hay, Straw, Corn Stalks, Ensilage, Peat, etc., and for Ditching.

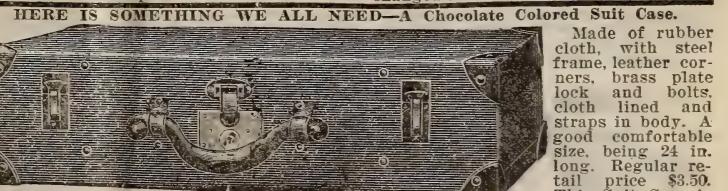
This knife is 37 in. long by 3 in. wide in widest part, and weighs but 3 lbs. It is the only Self-Feeding Knife made and will not bind or clog in closely packed material. Price, \$1.50.

Farmers' Perfect Three-Horse Hitch for \$5.25.



Can be attached to any farm or road wagon, seeder, disc harrow, or any pole vehicle, taking up no more room than any ordinary two-horse doubletree. Can be quickly changed to a two-horse hitch. Ea., \$5.25.

The only three-horse hitch in the world that perfectly equalizes the work of three horses (working two horses on one side of a vehicle pole against one on the other) without a particle of side draft and loss of power.



given as a premium on a \$16.50 order.

Combined Anvil, Vise & Pipeholder.

Greatest tool for the farmer out. It's worth money for every farmer, as mending and repairing always costs money. Made of cast iron with hardened polished face. Size 3x7 1/2 in. Size of screw, 7/8 in. Jaws open 4 1/2 in. The pipe jaws are a valuable feature. A handy tool for repairing. Price only \$2.50. Given with a \$20.00 order.

SCOLLAY'S SPRINKLER.

When once used you will wonder how you got along without the Scollay's. For sprinkling plants, wash, etc., lasts a lifetime. Each, \$1.00; by mail, \$1.10.



Scollay's Sprinkler.

Star Anvil, Vice and Pipe Holder. (With Drill Attachment.)



This is a great tool. A great invention. Not only is it a perfect anvil and splendid vise and wonderful pipe holder, but with it, it has the drill attachment, which is often needed by the farmer. Drill attachment can be easily removed. Price of 50 lb. Anvil, Vise and Pipe Holder, \$3.50; with Drill attachment, \$1.60. Given with a \$30.00 order.

GERMAN SPINNING WHEEL.

Price only \$3.25.

This newly improved, extra strong and well made spinning wheel has many advantages over others.

The fly wheel, as well as all other parts, are well constructed of best hardwood.

Three spools go with each wheel and are 3 inches long and will hold a bobbin of thread $3\frac{1}{2}$ inches in diameter.

Spindles and cranks are of the best wrought iron. Fly wheel measures 18 inches in diameter.

The whole spinning wheel measures over all in length 36 inches and in height up to top of spool holders 32 inches, weight 15 pounds. It is just the machine for spinning flax and wool and is perfect in every respect. Price \$3.25.

Extra Wool Cards, each 45c; per pair, 70c, postpaid. Extra Spools, 30c each, postpaid.

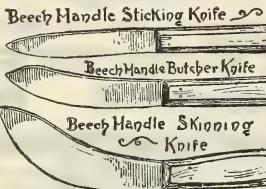


MONARCH ROOT CUTTER.

This Cutter is made with a heavy cast iron disc or wheel, with three sets of movable or adjustable knives made of the best steel, and is self-feeding. It cuts all kinds of roots and vegetables for stock feeding. Our price, \$9.00.



FARMERS' BUTCHER KNIVES.



8-inch Butcher Knife, 6-inch Sticking and 6-inch Skinning Knife. three knives needed during butchering time on every farm in America.

Quality A No. 1. 75c for the three knives; postage, 15c.

Gearhart's Improved Knitting Machine.

The most complete family knitter to be found on the market. Over 60,000 in general use. Will knit 18,000 stitches per minute; any person of ordinary intelligence will knit a stocking, heel and toe in ten minutes; also nearly all articles needed in the household, such as Tidies, Hoods, Stockings, Mitts, Afghans, etc. The machine is very simple, with no parts to get out of order. Printed instructions in English, German or Norwegian with each machine. Catalogue free.

Price of machine, with one cylinder, \$9.00; extra cylinders, \$2.50; Ribbing attachment, \$3.00; extra needles, per set, \$1.50. Send for circular.

\$9.00.



Gearhart's Improved Knitting Machine.

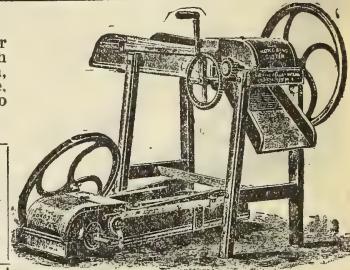
THE KOKOSING CUTTER.

This is an excellent cutter for ensilage or for cutting corn stalks or straw for mixing same with bran to feed cattle. It cuts one-half inch to an inch, and is a great saver of feed. It has an 11-inch knife, automatic feed, and can be changed in a moment to various lengths.

Price, each, \$10.90.

NEW ENGLAND ROOT CUTTER.

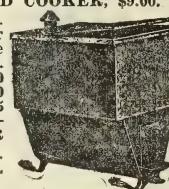
A great many hundred of these are sold annually. They do their work well and save their cost in one week's feeding. They are splendid in every respect. A boy can cut 60 bushels in an hour. Price, each, \$6.50; weight about 80 lbs.



Kokosing Cutter, \$10.90.

FARMERS' HANDY FEED COOKER.

We sell quantities of them. They are fine, A No. 1, never out of order, always reliable and give immense satisfaction. A 25 gal. Cooker costs, \$9.00. A 50 gal. Cooker costs, \$11.00. A 100 gal. Cooker costs, \$17.75



THE IDEAL TANK HEATER.

Burns wood, coal or cobs. Heats quickly and finely. Each, \$4.00.

WAGON SCALE.
Send for circular and prices.

SALZER'S HOME REPAIR OUTFIT NO. 1, FOR ONLY \$1.50.

There is no item in this catalogue which has given to the citizen and farmer such tremendous satisfaction as Salzer's Home Repair Outfit. It is the greatest collection of tools ever offered; if purchased singly would cost \$5.00, and all this big lot of fine repair tools, etc., we sell for \$1.50. We have these manufactured for us in lots of 20,000! hence can offer such superior outfits at so low a price. From over the whole world orders come from farmers, ministers, school teachers, bankers, carpenters, butchers, ladies without number, citizens of all occupations—indeed, every one orders these great time and money savers! You will like these outfits.

Complete Outfit of Tools for Boot, Shoe, Rubber, Harness and Tinware Repairing, only \$1.50.



1 Iron Last for Men's W'k
1 Iron Last for Boys' W'k
1 Iron Last for Women's Work.
1 Iron Last for Children's Work.
1 Iron Stand for Lasts.
1 Shoe Hammer.
1 Bar Solder.
1 Shoe Knife.
1 Bar Resin.
1 Peg Awl Handle.
1 Peg Awl.
1 Wrench for Peg Awl Handle.
1 Sewing Awl Handle.
1 Sewing Awl.
1 Stabbing Awl Handle.
1 Stabbing Awl.
1 Bottle Leather Cement.
1 Bottle Rubber Cement.
1 Bunch Bristles.
1 Ball Shoe Thread.

Weight of No. 1, 20 lbs.

When once you have this great Home Repair Outfit, you will wonder all day long how in all the world you got along without it. It's a positive necessity. ~~ALL OF ABOVE, ONLY \$1.50.~~

A "PLYMOUTH ROCK" RIVETING MACHINE.
A splendid set largely used for harness mending, etc. CONTENTS.
1 Plymouth Rock Riveter.
1 Spring Belt Punch.
1 Box Tubular Rivets.
1 Sewing Awl Haft.
1 Sewing Awl.
Each set in neat wood box, with hinged cover.

Price, each, 90c.

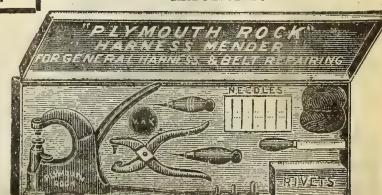


THE "FAMILY" SOLDERING KIT.

1 Soldering Iron.
1 Handle for Soldering Iron.
1 Bar Solder.
1 Bottle Soldering Fluid.
1 Box Resin.
1 Copy Directions for Soldering.

Price, 40 each Set, by freight or express prepaid.

A "PLYMOUTH ROCK" RIVETING MACHINE.



HOME REPAIR OUTFIT FOR \$1.50.

Greatest tool, combination of the age. Saves time, labor and money. Worth its weight almost in gold. Price only \$1.50.

John A. Salzer Seed Co.

LA CROSSE, WIS.

4. Write Your Name and Address Plainly.

Name _____

Post Office

County

State.

If different from Postoffice, give name of town or city in which your nearest freight or express office is located.

What is the name of your Railroad?

Gentlemen:

Enclosed find \$.

for which please send me the following:

1910.

Date

AMOUNT ENCLOSED.

P.O. Order. \$

Exp. Order, ~~Bill~~ \$

Draft, \$

卷之三

(Please do not)

(Please do not send personal bank checks) **Total, \$**

A SPLENDID OPPORTUNITY.

I wonder how many of the readers of our catalogue know of the splendid opportunity of placing their surplus money in sums of \$50.00 or more at a good rate of interest: viz., 5% annually, payable every 6 months and the principal and interest returnable at any time desired? This is surely better than keeping the money at home, drawing no interest, or only a trifle—possibly 2% or 3% from local banks.

There are thousands of our customers living away from banks and other places where they cannot safely invest their money to bring a fair rate of interest, and many others who prefer not to have it known at home that they have money, and we have decided to accept such money, allowing 5% interest thereon against note, $2\frac{1}{2}\%$ payable every six months.

Would you like to hear about it?

Do you expect soon to have some money so to invest?

ADDRESS : _____

JOHN A. SALZER SEED CO., LA CROSSE, WIS.

Fall, 1910.

BOOKS.

We furnish the following books postpaid:

Books

THE GRIMM-WEBSTER	Irrigation Farming (Wilcox).....	\$2.00
German - English and English-German Dictionary.	Spraying Crops (Weed).....	.50
30,000 words defined in both languages, two complete books in one, compiled by many authorities. Price, cloth, 25c; stiff cloth, \$0.50.	Farm Blacksmithing (Webb).....	.50
Modern Webster Dictionary, cloth, 25c; stiff cloth, .50.	Market Garden and Farm Notes.....	1.00
Practical Spanish... .25	Weeds (Thos. Shaw), paper 25c; cloth, .50	
Bookkeeping for Farmers (Atkeson) .25	Salzer's Kill the Bugs.....	.10
Home Queen Cook Book, A Gem! 608 pages, postpaid 1.00	30 Dairy Rations (Carpenter).....	.25
A. B. C. of Agriculture.....	First Lesson in Dairying (Van Norman) .50	
Canning and Preserving.....	Profitable Dairying (Peck) .75	
Plant Breeding, by Bailey.....	Feeding and Management of Live Stock (Prof. Shaw), paper 50c; cloth, .50	
Home Floriculture (Rexford) .1.00	Grasses and Clovers and Field Roots (Prof. Shaw), paper 30c; cloth, .50	
Spraying for Profit.....	Salzer's Pamphlet on Grass Culture.....	.10
Truck Farming in the South.....	A. B. C. Potato Culture.....	.50

Harris, On the Pig.....	\$1.50
Diseases of Horses and Cattle.....	.75
Poultry Manual, Paper 25c; cloth, .50	
An Egg Farm (Stoddard).....	1.00
Profits in Poultry.....	1.00
Making Poultry Pay (Powell).....	1.00
Fuller's Small Fruit Culturist.....	1.00
Fuller's Grape Culture.....	1.50
Strawberry Culturist.....	.25
The Fruit Garden (Barry).....	2.00
Green's Vegetable Gardening.....	.50c and 1.00
Gardening for Young and Old.....	1.00
Money in the Garden (Quinn).....	1.00
Mushroom: How to Grow Them.....	1.00
Salzer's Mushroom Culture.....	.10
Asparagus Culture.....	.50
Celery for Profit.....	.20
Sweet Potato Culture.....	.50
Peanut Plant; Its Cultivation (Jones).....	.50
New Onion Culture (Greiner).....	.50
Tobacco Culture.....	.25
Kain's Ginseng Culture.....	.50
Tomato Culture (Tracy).....	.50
Bean Culture (Sever).....	.50
Cabbage and Cauliflower (Allen).....	.50
New Rhubarb Culture (Morse).....	.50

Write us for prices of any Agricultural Book you may desire.

Be the Best Dressed Woman in Your Locality.

Every woman wants to dress well. It is a duty she owes to herself to look as well as possible, but you know how difficult and expensive it is, especially if you live on a farm or in a village and small towns, to get dresses that entirely meet your expectation. They never quite come up to that what you thought they would. They don't fit properly and entirely lack the style of the city-made garments.

Now, by our simple instruction we can quickly and cheaply teach you to make your own dresses just as you want them, in the latest mode, exactly as the famous and expensive city dressmakers would make them, but the costs will be even less than the dresses you now wear. You can make your own and children's clothes better than any dressmaker in your community. If you want to add to your present income we will teach you so you can make from \$15.00 to \$50.00 a week, no matter who you are or where you live, on a farm or in a town or city.

2,000 GRADUATES PRAISE THE COLLEGE.

West Hoboken, N. J.

Dear Madam: I can't say enough in praise for the knowledge which I have received through your lessons. I have studied other systems, but none are as easy to master as yours. You make everything so easy for one, that one can't help but understand it.

I am sincerely yours,

Mrs. Kate Foster.

For further particulars, address:

Woman's College of Scientific Dressmaking.

Woman's Building, LA CROSSE, WIS.

Adv.

MODEL TOOL HOLDER.

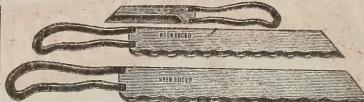
This set of tools and tool holder is something of great value, neat, handy and complete; always ready, no time lost or wasted looking for screw-driver, tack puller, gimlet, saw, chisel, awls, etc. Tools are warranted the highest grade cast steel. Price, \$1.00. Given free with an order for \$12.00.

LA CROSSE KITCHEN SET,

\$1.00.

Carefully packed in a substantially made cabinet, a real splendid set, fine, good, sure to please. Weight, 4 lbs.

Price, only \$1.00. Given free with a \$15.00 order.



CHRISTIE KITCHEN SET NO. 1.

The Christie Kitchen Set is immensely popular, sells at sight, contains 1 splendid bread knife, 1 cake knife and 1 paring knife. Price, 45c; given with a \$10.00 order. Buckeye Set, wooden handles, 60c; given with a \$11.00 order.

PREMIUMS.

In order to stimulate large orders this fall we are offering handsome premiums; viz., the Bell, the Gentleman's Watch, and the Ladies' Watch. In addition to these we offer a few others, like, Vise, Coin Shellers, Post Hole Augers, Washing Machine, Warehouse Truck, Knives, Kitchen Sets, Tool Holders and Suit Case.

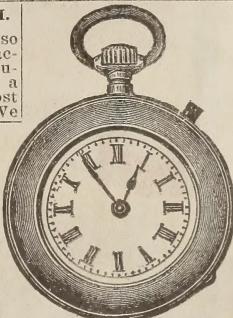
These are immensely popular and with a little effort, your order added to your neighbors' can be made large enough to win any of these handsome premiums.

~~Given~~ No premiums can be added on any Clover and Grass Seeds, also on Tools or whenever special prices have been quoted.

GENTLEMAN'S GUN METAL WATCH.

The gentleman's gun metal watch, as also the ladies' gun metal watch, is manufactured by one of the largest watch manufacturers of the United States. It is a splendid time-keeper and has given most excellent satisfaction wherever tried. We know that same will please our customers and that this premium will be held with delight by thousands of our friends. Thin model; open face, stem wind and set with jeweled movement; fine enameled dial; assorted Roman or Arabic figures.

~~Given~~ Given with a \$25.00 order.



LADIES' GUN METAL WATCH.

Extra small size, open face, stem wind and set, with jeweled movement, dustproof, cap covering movement, preventing dust and dampness from entry; fine fancy enameled dial. Good time pieces. ~~Given~~ Given with a \$20.00 order.

Clovers, Grasses, Timothy and Tools not entitled to premiums.

"OUR PREMIUM BELL."

It is just the thing you have been looking for, just the thing you want, just the thing you need, as it is a great saving of time and a saving of many a step to the good housewife and the folks at home. It is a great convenience. Every farmhouse will find a bell to call their help quickly of tremendous advantage. Here is a bell that you can get with little effort with no cost to you, whose clear sound can be heard a full mile.

(An hour spent with your neighbors soliciting orders for our seeds earns the bell easily.)

No. A—\$ 5.00, free with \$30.00 order.

No. B—7.50, free with 40.00 order.

No. C—10.00, free with 50.00 order.

JOHN A. SALZER SEED CO. LA CROSSE, WISCONSIN.

THE GREATEST WINTER WHEAT ON EARTH

RED RUSSIAN

Yields from 40 to 60

Bus. Rich Heavy

Golden Grain

Per Acre

AS EASILY AS
ORDINARY
WINTER
WHEAT
PRODUCES
16 BUS. PER
ACRE.

See Pages
17 and 18
For Full
Description

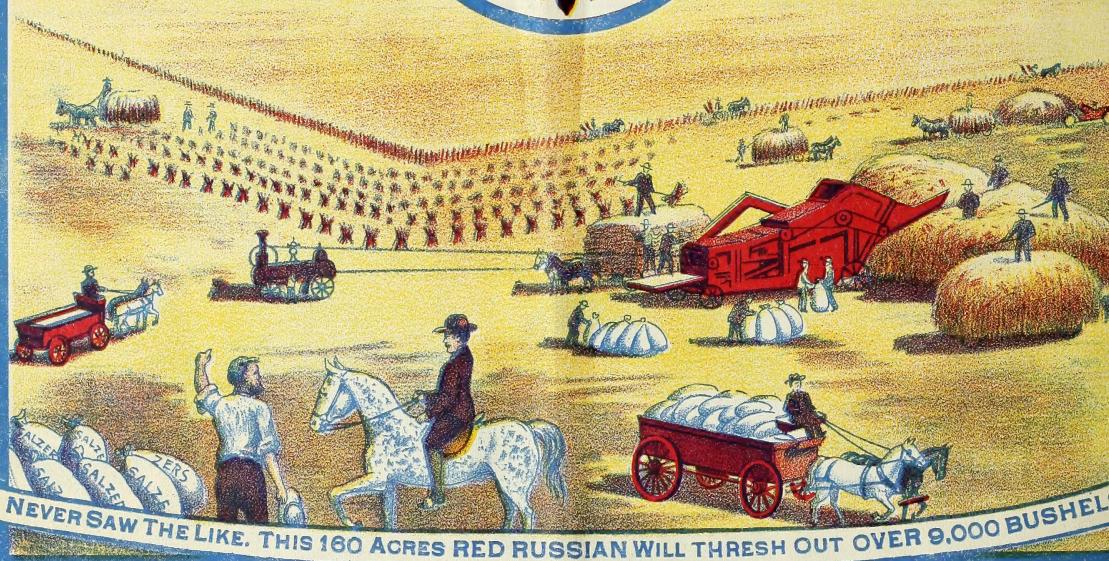
RED RUSSIAN

Surely one of the most
Wonderful WINTER
WHEATS of the
Century.

40 to 60
Bus. per
Acre.

PRICE:

1 bu.	\$ 1.75
2 1/2 bu.	\$ 4.25
5 bu.	\$ 8.35
10 bu.	\$ 16.50
20 bu.	\$ 32.50
100 bu.	\$ 160.00



SEND ALL
ORDERS TO

John A. Salzer Seed Co.

LA CROSSE,
WISCONSIN.